



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69808	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low & Moderate Risk)	Trend Micro Inc. 225 E John Carpenter Freeway #1500 Irving, TX 75062	77-0391563 1000049160

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Jane McKiernan Regional Account Manager – New York State - 914-489-0226	Trend Micro Inc.	jane_mckiernan@trendmicro.com
Billing Manager	Christina Peterson Revenue Accounting Manager - 817-522-7829	Trend Micro Inc.	christina_peterson@trendmicro.com
Contract Administrator, Sales Manager	Jim Bailey Regional Vice President - 774-573-8085	Trend Micro Inc.	jim_bailey@trendmicro.com
Emergency Contact	Marc LaSalle (888) 762-8736	Trend Micro Inc.	marc_lasalle@trendmicro.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Atlantic Data Security 330 Roberts St #301 East Hartford, CT	45-3304424 1100190751	Lawrence T More 716-313-6108	lt@atlanticdatasecurity.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Ryon Williams	ryon.williams@carahsoft.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
CDW Government LLC	36-4230110 1000009217	Meghan Mercado	megmerc@cdwg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
DynTek Services Inc 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Steve Sanchez Director of Sales - (518) 857-3042	steven.sanchez@dyntek.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Insight Public Sector, Inc https://www.ips.insight.com/	36-3949000 1000031484	Jeff Starusnak	newyork@insight.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
iSecure LLC <i>WBE</i>	80-0690740 1100020100	Annette Warren	annette.warren@isecurenet.net	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Dean Howell	nysled@shi.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Technology Professionals Group Inc d/b/a Cloud and Things <i>MBE / SBE</i>	82-0551694 1000032674	Kishor Bagul	sales@cloudandthings.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Vanguard Tech Group Inc <i>SDVOB</i>	47-2065147 1100169987	James Pompilio	james.pompilio@vanguardtechgroupinc.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.