



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69700	Lot 3 Cloud (Low Risk), Lot 4 Implementation	Blackboard LLC (formerly known as Blackboard Inc) 11720 Plaza America Drive Floor 11 Reston, VA 20190	52-2081178 1000009454

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Tim Egan Account Executive - (202) 303-9724	Blackboard LLC (formerly known as Blackboard Inc) 11720 Plaza America Drive Floor 11 Reston, VA 20190	tim.egan@anthology.com
Billing Manager	Tina Swinford Sales Operations Administrator - (202) 303-9788	Blackboard LLC (formerly known as Blackboard Inc) 11720 Plaza America Drive Floor 11 Reston, VA 20190	tina.swinford@blackboard.com
Contract Administrator	James Price Director - Contracts & GSA Compliance Officer - (202) 303-9619 x349619	Blackboard LLC (formerly known as Blackboard Inc) 11720 Plaza America Drive Floor 11 Reston, VA 20190	james.price@blackboard.com
Emergency Contact, RFQs	Blackboard RFQ and Emergency Contact (202) 303-9724/1 (800) 424-9299	Blackboard LLC (formerly known as Blackboard Inc) 11720 Plaza America Drive Floor 11 Reston, VA 20190	rfp@blackboard.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager, RFQs	Scott Caplan Senior Account Executive - (202) 303-9869	Blackboard LLC (formerly known as Blackboard Inc) 11720 Plaza America Drive Floor 11 Reston, VA 20190	scott.caplan@blackboard.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - "How to Use the Manufacturer Umbrella Contract"

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
DLT Solutions LLC	54-1599882 1000040963	Brad Gernat	sales@dlt.com	Lot 3 Cloud, Lot 4 Implementation
Shirewire Global Sales and Distribution	84-2916918 1100289798	Anthony Manca CEO - (413) 885-8225	tmanca@shirewire.com	Lot 3 Cloud, Lot 4 Implementation
<i>SDVOB</i>				
Taborda Solutions, Inc.	76-0805711 1100191345	Bear Williams	bear.williams@tabordasolutions.com	Lot 3 Cloud, Lot 4 Implementation
V3Gate, LLC d/b/a V3Gate	26-1601904 1100241712	Oscar Valdez	ovaldez@v3gate.com	Lot 3 Cloud, Lot 4 Implementation
<i>SDVOB</i>				

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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