



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68161	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	Juniper Networks (US) Inc 1133 Innovation Way Sunnyvale, CA 94089	77-0559888 1000045169

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Brian Siira Senior Commercial Account Manager - (845) 637-9680	Juniper Networks (US) Inc 1133 Innovation Way Sunnyvale, CA 94089	bsiira@juniper.net
Account Manager, RFQs	David Durant Named Account Manager - 3157940407	Juniper Networks (US) Inc 1133 Innovation Way Sunnyvale, CA 94089	ddurant@juniper.net
Account Manager, RFQs	Eric Wockenfuss Commercial Account Manager - 5183666604	Juniper Networks (US) Inc	ewockenfuss@juniper.net
Account Manager, RFQs	Rich Grabinski Major Account Manager - (201) 674-0567	Juniper Networks (US) Inc 1133 Innovation Way Sunnyvale, CA 94089	rgrabinski@juniper.net
Billing Manager	Cynthia Phelps Credit & Collections Manager - (978) 589-0827	Juniper Networks (US) Inc 1133 Innovation Way Sunnyvale, CA 94089	cphelps@juniper.net

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Roxanne Bieniek Business Development, Government, Education and Medical - (978) 589-0636	Juniper Networks (US) Inc 10 Technology Park Drive Westford, MA 01886	rbieniek@juniper.net
Emergency Contact	Juniper Emergency Contact (408) 936-1965	Juniper Networks (US) Inc	bminnis@juniper.net
Sales Manager	Chris Sacco Senior Director Sales - (646) 937- 3483	Juniper Networks (US) Inc One Penn Plaza, 19th Floor Suite 1901-5 New York, NY 10119	csacco@juniper.net

#### Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ABS Solutions  <i>SBE</i>	74-3192124 1000032556	Laura Smith 15186085805	laura@abs-solutions.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Affigent LLC	80-0084341 1100169309	Sanjeev Hirani (703) 766-6260	sanjeev.hirani@akima.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Blue Spruce Technologies Inc	20-0697638 1000048168	Mike Nadeau (603) 812-8420	ops@bluesprucetechnologi es.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Carousel Industries of North America LLC	06-1502254 1000036559	Jeff Kwiatkowski (518)724-2122	nystatecontract@carouseli ndustries.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL <a href="https://www.cdwg.com">https://www.cdwg.com</a>	36-4230110 1000009217	Francie Gribble Program Manager - (865) 469-7474	frances.gribble@cdwg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Compulink Technologies Inc  <i>MBE / SBE</i>	11-2967448 1000000634	Rafael Arboleda (212) 695-5465	governmentsales@compu- link.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY <a href="https://www.comsourceny.com">https://www.comsourceny.com</a>  <i>SBE</i>	16-1346170 1100094045	Gregory Lang Product Manager - 3156824115	glang@comsourceny.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ConvergeOne Inc 3344 Highway 149 Eagan, MN <a href="https://www.onec1.com/">https://www.onec1.com/</a>	41-1763228 1100026771	Andy Branchaud Public Sector Contracts Manager - 317-813- 5185	team_psc@onec1.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Copper River Information Technology	20-4375501 1100121507	Paul Pflieger (703) 234-3825	paul.pflieger@copperriverit. com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Corporate Computer Solutions Inc  <i>WBE / SBE</i>	13-3352744 1000006353	Ann Martino President - 914-835- 1105	amartino@corporatecompu- tersol.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Distributed Technology Group LLC  <i>SDVOB / SBE</i>	27-1011510 1000058314	Mark Matheson 585-943-5100	sales@dtg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Denise Leonard Vice President, Sales Operations - (518) 207- 3402	denise.leonard@dyntek.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
High Point Solutions Inc  <i>MBE</i>	22-3462774 1100013462	Judy Perentin Procurement - 973- 940-6536	jperentin@highpoint.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Integration Partners	04-3467289 1100018237	Lisa Ostlund Sales Operations Specialist - (317) 813- 6399	lostlund@integrationpartner s.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
International Data Link Inc d/b/a IDL	90-0840821 1100043407	robert gaudu President - 5853196556	jcgaudu@i-datalink.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ITsavvy LLC	55-0865845 1100022000	Brian Fields (630) 396-6305	bfields@itsavvy.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Mainline Information Systems Inc	59-2960721 1000004953	Rob Butler Government Contracts Specialist - (850) 219- 5183	rob.butler@mainline.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
MCI Communications Services Inc	47-0751768 1000009377	Denise Atkins Consultant - Proj/Program Mgmt - (518) 426-2161	denise.atkins@verizon.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Meridian IT Inc	36-3818238 1100018665	Kelly Johst (315) 362-9200	kelly.johst@meridianitinc.c om	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
NTT America Solutions Inc	13-2554344 1000038797	Kim Black (704) 397-0602	kim.black@global.ntt	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Red River Solutions, LLC	81-4010210 1100181202	Todd Koehler (978) 783-7520	ny_ogs@redriver.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
SVAM International Inc 233 East Shore Road Great Neck, NY <a href="https://www.svam.com/">https://www.svam.com/</a>  <i>MBE</i>	11-3190965 1000038105	Kiran Bhujle Managing Director - (908) 590-1445	kbhujle@svam.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA  <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Turn-key Technologies Inc	22-3136494 1000047941	Tony Ridzyowski Sales and Marketing Coordinator - 7325539100	tridzyowski@tti-wireless.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Vandis Inc	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator - 516- 281-2223	nyscontract@vandis.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Verizon Network Integration Corporation	23-2743964 1000040366	Denise Atkins Consultant - Proj/Program Mgmt - (518) 426-2161	denise.atkins@verizon.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Verizon Select Services Inc	16-1337624 1000039769	Denise Atkins Consultant - Proj/Program Mgmt - (518) 426-2161	denise.atkins@verizon.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

## Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**