



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68467	Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	8x8 Inc 2125 O'Nel Drive San Jose, CA 95131	77-0142404 1100190235

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Anthony Ciccone Lead Counsel - (408) 766-7159	8x8 Inc 675 Creekside Way Campbell, CA 95008	anthony.ciccone@8x8.com
Billing Manager	Henrik Gerdes Chief Accounting Officer - (408) 684-6029	8x8 Inc 2125 O'Nel Drive San Jose, CA 95131	henrik.gerdes@8x8.com
Contract Administrator	Holly Davis SLED Consultant - (323) 807-6559	8x8 Inc 111700 W Charleston Blvd Las Vegas, NV 89138	holly@komplement.us
Emergency Contact	Megan Lukitsch (716) 382-3017	8x8 Inc	megan.lutkitsch@8x8.com
Sales Manager, RFQs	Ron Gill Director SLED - (714) 624-2949	8x8 Inc 675 Creekside Way Campbell, CA 95008	ron.gill@8x8.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible

to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - "How to Use the Manufacturer Umbrella Contract"

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Command and Control Solutions Corp <i>SDVOB</i>	27-2986627 1100137302	Carol Reardon Account Manager - 5182814384	creardon@cacsolns.com	Lot 4 Implementation
DIRAD Technologies Inc. 9 Corporate Drive Clifton Park, NY https://www.dirad.com <i>WBE</i>	141655746 1000001741	John Michne Vice President - 518- 438-6000 ext. 149	john.michne@dirad.com	Lot 4 Implementation
Spectrotel Inc	46-0976415 1100190043	David G Zahka	dzahka@spectrotel.com	Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Subsidium Technologies Inc. 1 Fairchild Square Clifton Park, NY 12065	Ed Degenhart Managing Partner - (518) 877-2150	ed@subsidiumtech.com	Lot 3 Cloud