



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68217	Lot 1 Software, Lot 4 Implementation	Widepoint Integrated Solutions Corporation 7926 Jones Branch Drive, Suite 520 McLean, VA 22102	33-0994781 1100192424

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: %

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Barton Dunn Director, Client Services - (614) 410-1598	Widepoint Integrated Solutions Corporation 8351 N. High St Columbus, OH 43235	bdunn@widepoint.com
Billing Manager	Karthika Gangaraman Accountant - (703) 349-5644	Widepoint Integrated Solutions Corporation 7926 Jones Branch Drive, Suite 520 McLean, VA 22102	kgangaraman@widepoint.com
Contract Administrator	Paula Hoppe Director, Marketing & Business Strategy - (310) 877-0539	Widepoint Integrated Solutions Corporation 7926 Jones Branch Drive, Suite 520 McLean, VA 22102	pmhoppe@widepoint.com
Emergency Contact	Widepoint Emergency Contact (703) 349-5644	Widepoint Integrated Solutions Corporation	rfranco@widepoint.com
RFQs	Widepoint RFQs Contact	Widepoint Integrated Solutions Corporation	nystaterfq@widepoint.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager	Jason Holloway Chief Sales & Marketing Officer - (703) 349-5644	Widepoint Integrated Solutions Corporation 7926 Jones Branch Drive, Suite 520 McLean, VA 22102	jholloway@widepoint.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - “How to Use the Manufacturer Umbrella Contract”

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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