



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69728	Lot 3 Cloud (Low Risk), Lot 4 Implementation	OneStream Software LLC 362 South Street Rochester, MI 48307	46-1406778 1100264652

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Billing Manager, RFQs	Kathleen Jones State & Local Government Account Manager - 917-771-0717	OneStream Software LLC 362 South Street Rochester, MI 48307	kmjones@onestreamsoftware.com
Contract Administrator	Laura Langton Associate General Counsel - 6032649326	OneStream Software LLC 362 South Street Rochester, MI 48307	llangton@onestreamsoftware.com
Sales Manager, RFQs, Emergency Contact	Blake Hudson North American SLED Director - 646-425-8816	OneStream Software LLC 362 South Street Rochester, MI 48307	bhudson@onestreamsoftware.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
DLT Solutions LLC	54-1599882 1000040963	Chris Kline Program Manager - 703-708-9127	chris.kline@dlt.com	Lot 3 Cloud, Lot 4 Implementation
HP Marin Group LLC 111 Fulton Street, Suite 715 New York, NY https://www.hpmarin.com <i>SBE</i>	47-2792665 1100267029	Robert Marinelli Managing Partner - 917-361-6381	robert.marinelli@hpmarin.com	Lot 3 Cloud, Lot 4 Implementation
Kingdom Consulting 4517 Bat Falcon Dr Austin, TX https://sites.google.com/kcgroup.llc/kcgroup/home <i>SBE</i>	99-0696843 1100326491	Tony Veraldi CEO - 832-746-7343	tveraldi@kcgroup.llc	Lot 3 Cloud, Lot 4 Implementation
Mathias Advisors, LLC 23 Woodlake Drive Saratoga Springs, New York https://www.mathiasadvisors.com	85-4151305 1100327444	Sandra L. Beattie President & CEO - 518- 416-3150	sandra@mathiasadvisors.com	Lot 3 Cloud, Lot 4 Implementation
PMCS Services, Inc. 600 Congress Ave, 14th floor Austin, TX https://www.PMCSservices.com	20-5186671 1100327247	Andy Smetana Managing Director - 512-948-3144	dir@pmcsservices.com	Lot 3 Cloud, Lot 4 Implementation
Vertical Launch LLC 41876 Redgate Way Ashburn, VA https://www.verticallaunch.com <i>SBE</i>	92-3727693 1100326444	Edward Cody Principal - 703-728- 2513	ed@verticallaunch.com	Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.