



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM67534	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low, Moderate & High Risk) , Lot 4 Implementation	Xerox Corporation d/b/a Xerox 100 Clinton Avenue South Rochester, NY 14644	16-0468020 1000014781

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator, Account Manager, Billing Manager, RFQs, Emergency Contact	Joanne Levy General Manager, Center of Excellence, NYS - 6095810320	Xerox Corporation d/b/a Xerox 485 Lexington Ave New York, NY 10017	joanne.levy@xerox.com
Contract Administrator, Sales Manager, RFQs, Emergency Contact	Yvonne Hickey GM Public Sector Center of Excellence - 8572416317	Xerox Corporation d/b/a Xerox 201 Merritt 7, Norwalk CT 06851	yvonne.hickey@xerox.com

## Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Abrahams Consulting LLC 30 Broad Street New York, NY  <i>MBE / WBE / SBE</i>	20-4788388 1100019042	Angela Gibson 718-979-1371	agibson@abrahamsconsulting.com	Lot 2 Hardware
All-Citi Toner Inc	11-3415704 1100038107	Joel Zupnick 718-302-0971 x 333	joel@actsupplies.com	Lot 2 Hardware
Alternative Info Systems Inc  <i>SBE</i>	161319778 1000028983	Brian Conley (716) 831-9929	bconley@aisbuffalo.com	Lot 2 Hardware
Atlaz International Ltd	11-2672323 1100011086	Andre Zalta (516) 239-1854	andrez@atlaz.com	Lot 2 Hardware
B&H Photo & Electronics Corp	13-2768071 1000006215	Baila Hersko (212) 239-7503	ny@bhphoto.com	Lot 2 Hardware
BASE Technologies	06-1423919 1100155726	Lisa Emmons (203) 830-2455	lemmons@baseinc.com	Lot 2 Hardware
Baum Control Systems Inc d/b/a The Computing Center  <i>WBE / SBE</i>	16-1106161 1000007760	Mary Stazi VP Ithaca Operations - 6072573524	mstazi@synergyits.com	Lot 2 Hardware
Blazey Graphics Systems LLC	04-3829429 1000020472	Larry Blazey (585) 802-0099	lblazey@rochester.rr.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
BlueStorm Technologies Inc d/b/a CYBERcity	22-3691634 1000019784	Darrell Dennison (607) 762-5401	ddennison@bluestormtech.com	Lot 2 Hardware
Buffalo Xerographix d/b/a BXI Consultants  <i>MBE / WBE</i>	16-1434187 1100018250	Mitch Gawrys (716) 693-0343 x 231	mgawrys@bxiconsultants.com	Lot 2 Hardware
Business Machines and Equipment Inc	16-1582755 1100009576	Laura Vona (315) 733-2033	lvona@bmecompany.com	Lot 2 Hardware
Calculator & Computer Center Inc	13-3023762 1000049208	Bob Johansen (914) 967-1200	bjohansen@ccccomputer.com	Lot 2 Hardware
CBS (Connecticut Business Systems LLC)	06-1164954 1100004423	Jay Cartisano (914) 696-1900 x 1628	jcartisano@cbs-gisx.com	Lot 2 Hardware
CDW Government LLC	36-4230110 1000009217	Yolanda Blomquist (800) 808-4239	cdwg-premiumpages@cdw.com	Lot 2 Hardware
Click & Associates	13-4132915 1100018251	Michael Mastromarino (718) 701-0690	sales@clickandassociates.com	Lot 2 Hardware
Cognito Inc	13-3680227 1100008441	Mike Franklin (212) 366-9600 x 2020	mike@cognito.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
CompuByte Inc	11-3559030 1100018285	Joe Martins (631) 471-6798 x 323	jmartins@compu-byte.com	Lot 2 Hardware
Corporate Computer Solutions Inc  <i>WBE / SBE</i>	133352744 1000006353	ANN Martino President - 9149988568	amartino@corporatecomputersol.com	Lot 2 Hardware
Custom Computer Specialists LLC	11-2497640 1000005692	Peter Hazen (800) 598-8989	sales@customonline.com	Lot 2 Hardware
Derive Technologies LLC  <i>MBE</i>	52-2295534 1000009467	Terri Stuart (212) 363-6210	tstuart@derivetech.com	Lot 2 Hardware
North Country Xerographics Inc	14-1777958 1100015239	Rick Gallup (518) 792-9101	info@ncxi.com	Lot 2 Hardware
Electronic Business Products Inc	14-1640393 1000006939	Stan Wilock (518) 783-0737 x 205	swilock@ebp-inc.com	Lot 2 Hardware
Empire Electronics, Inc. 103 Fort Salonga Road Northport, NY <a href="https://www.empireusa.com">https://www.empireusa.com</a>  <i>WBE / SBE</i>	11-2660404 1100039203	Krista Fisher Manager - (631) 544-9111	kfisher@empireusa.com	Lot 2 Hardware
Fusion Digital	74-3093219 1100014715	Philip Ferranti (585) 218-7390, ext. 102	pferranti@fusiondigitalus.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Future Tech Enterprise Inc  <i>SBE</i>	113350196 1000000724	Diane Kremidas 631-472-5500	vendormgmt@ftei.com	Lot 2 Hardware
G A Blanco & Sons Inc	02-0327245 1100012283	Michelle DeMellier (413) 528-9500 x128	mdemellier@gablanco.com	Lot 2 Hardware
GovConnection Inc d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH	52-1837891 1000009448	Deborah Varga (800) 800-0019 x 33050	dvarga@govconnection.co m	Lot 2 Hardware
GSS Infotech NY Inc d/b/a Atec Group	721563114 1000048422	Lewis Needham (518) 452-3700 x 118	lewis.needham@gssinfotec h.com	Lot 2 Hardware
Integrated Computer Solutions	16-1533690 1000055423	Kevin Blake (607) 757-9551	kblake@icsnewyork.com	Lot 2 Hardware
Integrated Computer Solutions of Syracuse LLC	38-3816397 1100017309	Don Federman (315) 446-5321 x 109	dfederman@microtechusa. net	Lot 2 Hardware
Janco Business Systems Inc	06-1155386 1100178456	James Jannetty (203) 879-4936	jimj@janco.us	Lot 2 Hardware
Just Solutions Inc	16-1523958 1100022918	David Ondra (585) 425-3420	djo@justinc.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Kristt Company	22-3845061 1000055693	Les Kristt (845) 794-6639	les@kristtco.com	Lot 2 Hardware
Liberteks	14-1747322 1100025227	Larry Zimble ?	larryz@liberteks.com	Lot 2 Hardware
Magnum Alliance Group Inc	20-2037050 1100025229	Philip John (800) 893-1183 x 777	philip.john@usamagnum.com	Lot 2 Hardware
MCPC Inc	32-0012228 1000055812	Wendy Lewis (440) 268-4000	wendy.lewis@mcpc.com	Lot 2 Hardware
Metro Wide Format LLC	45-3912831 1100136269	David Kachadourian (631) 465-9555	davekach@metrowideformat.com	Lot 2 Hardware
National Business Equipment LLC d/b/a National Business Technologies	26-2693993 1000017518	John Arabio (518) 724-6455	jarabio@national1927.com	Lot 2 Hardware
New Computech Inc  <i>WBE</i>	13-3892505 1000026874	Mona Abraham 212-406-1801	mona@newcomputech.com	Lot 2 Hardware
Nfrastructure Technologies LLC d/b/a Nfrastructure	22-3771456 1000017165	Chris Pickett (518) 652-4053	nyssales@nfrastructure.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
North County Digital Solutions Inc	20-8652691 1100170017	Daniel McAloon ?	mcaloon27@verizon.net	Lot 2 Hardware
Office Equipment Source Inc	16-1441145 1000029201	Mike Mitchell (607) 737-0539	copyxpres@aol.com	Lot 2 Hardware
Omni Funding Corp of America	11-2974527 1100025230	Arthur Sanders CFO - (631) 957-0101	asanders@omnifc.com	Lot 2 Hardware
PC Innovations of Rochester Inc  <i>WBE</i>	16-1600825 1100015026	John Reed (585) 340-1555	john@pcinnovations.com	Lot 2 Hardware
PC University Distributors Inc  <i>SBE</i>	11-3318287 1000005921	Geoffrey Miller (516) 596-1500	gmm@pcuniversity.com	Lot 2 Hardware
PCMG Inc 6450 Poe Ave, Suite 200 Dayton, OH	33-0964088 1000009106	Penny Musser Contracts Administrator - (800) 625-5468	contract@pcmg.com	Lot 2 Hardware
Pioneer Business Systems Inc  <i>MBE</i>	26-4492925 1100094833	James Breland Director of Business Development - (212) 594-2614	jamesb@pioneercopier.com	Lot 2 Hardware
Professional Graphics Systems & Services	13-3523526 1000006396	Karen Rice (914) 345-3033	krice@prographics.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Proftech LLC  <i>MBE</i>	13-3978457 1000006511	John Ballini (914) 347-3000 x116	jballini@aol.com	Lot 2 Hardware
QED Inc d/b/a QED National 350 7th Ave New York, NY <a href="https://www.qednational.com/">https://www.qednational.com/</a>	11-3162897 1000000681	Janice Marron 212-481-6868 x 129	jmarron@qednational.com	Lot 2 Hardware
S3 LLC	27-1210009 1100008244	Ed Scherer (212) 729-5503	escherer@s3mps.com	Lot 2 Hardware
SHI International Corp	22-3009648 1000008811	Dean Howell (845) 265-9439	dean_howell@shi.com	Lot 2 Hardware
Sirius Computer Solutions Inc 10100 Reunion Place, Suite 500 San Antonio, TX <a href="https://www.siriuscom.com">https://www.siriuscom.com</a>	74-2836721 1000041163	Contract Manager Director, Public Sector - 2103698000	scs-rfp.rfp@cdw.com	Lot 2 Hardware
SoHo Imaging Inc	56-2331734 1100014836	Mary Plummer (585) 671-8350	maryp@sohoimaging.com	Lot 2 Hardware
Stellar Services Inc  <i>MBE / SBE</i>	11-3189413 1000012144	Han Lim (212) 432-2848	sales@stellarservices.com	Lot 2 Hardware
Synergy IT Solutions of NYS Inc d/b/a Western NY Computing	160985336 1000015161	Lisa Furlong Account Rep. EDU/GOV - 3154137682	lfurlong@synergyits.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Systems Management Planning Inc d/b/a SMP	16-1545953 1000029454	Chris Fox 585-324-0853	cfox@smp-corp.com	Lot 2 Hardware
TEC Document Solutions Inc	11-3222099 1100025234	Claudio Urena (212) 201-3580	c.urena@tecxerox.com	Lot 2 Hardware
The Ergonomic Group Inc	11-2685111 1000005750	Jami Hall (516) 408-4282	jami.hall@ergogroup.com	Lot 2 Hardware
The Ray-Block Stationery Co Inc	11-1679348 1000023883	George Garcia (516) 437-2222	ggarcia@rbxerox.com	Lot 2 Hardware
Usherwood Business Equipment Inc	16-1135311 1000007794	Katie Cullen Executive Business Analysis - (315) 4120018	kcullen@usherwood.com	Lot 2 Hardware
Washington Computer Services  <i>SBE</i>	133086643 1000032987	Jeff Singer (888) 955-9214	nybids@washcomp.com	Lot 2 Hardware
Whalley Computer Associates	04-2902969 1100041604	Paul Whalley (413) 569-4200	pw@wca.com	Lot 2 Hardware
XCL Business Products	11-3174989 1000054435	Michael David (631) 231-1456	mdavid@xclbusiness.com	Lot 2 Hardware

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
------------------	----------------------	----------------	-------------------