



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69741	Lot 1 Software, Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	UiPath Inc 90 Park Ave 20th Floor New York, NY 10016	47-4333187 1100263893

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator, Billing Manager	Garrett Cook Partner Sales Director, Public Sector - 703.728.6718	UiPath Inc 90 Park Ave 20th Floor New York, NY 10016	garrett.cook@uipath.com
Emergency Contact, Account Manager, RFQs	Jeff McCutchen Sr. Account Executive - 5182295174	UiPath Inc	jeff.mccutchen@uipath.com
Sales Manager	Amy Marchibroda VP SLED - 978-846-2812	UiPath Inc 90 Park Ave 20th Floor New York, NY 10016	amy.marchibroda@uipath.com

## Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Colby Bender Contracts Manager - 703-889-9878	colby.bender@carahsoft.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Deloitte Consulting LLP	06-1454513 1000011249	David Buck	dbuck@deloitte.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Garnet River LLC  <i>SBE</i>	14-1824592 1000001905	Scott Card Chief Operating & Financial Officer - 518- 339-4140	scard@garnetriver.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
International Business Machines Corporation d/b/a IBM 1 New Orchard Road Armonk, NY	13-0871985 1000001053	Julia Robertson	nyscont@us.ibm.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Senior Account Manager - 212-324-4342	govtsales@presidio.com	Lot 3 Cloud, Lot 4 Implementation
PruTech Solutions Inc 555 US Highway 1 South Iselin, NJ  <i>MBE / WBE</i>	22-3606232 1000044517	Deepak Chopra (732) 404-1600	deepak@prutech.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Dean Howell (845) 265-9439	dean_howell@shi.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Solai and Cameron Inc d/b/a Novatio Solutions  <i>MBE / WBE / SBE</i>	36-3990452 1100264983	Gokul Solai	gokul@novatiosolutions.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
SVAM International Inc 233 East Shore Road Great Neck, NY <a href="https://www.svam.com/">https://www.svam.com/</a>  <i>MBE</i>	11-3190965 1000038105	Manav Bhasin	manav@svam.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA  <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.c om	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation

### Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**