



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69841	Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	Iron Mountain Information Management Services Inc One Federal Street Boston, MA 02171	61-1701138 1100265153

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Jamie Craig Customer Success Manager - 506-566-1851	Iron Mountain Information Management Services Inc One Federal Street Boston, 02171	jamie.craig@ironmountain.com
Billing Manager	Richard O'Brien Federal Invoicing Manager - 703-889-6141	Iron Mountain Information Management Services Inc 1821 Michael Faraday Drive Suite 100 Reston, 20190	richard.o'brien@ironmountain.com
Contract Administrator, Emergency Contact,RFQs	Sheila Poggi Sr. Manager, Public Sector Contracts and Compliance - 202-503-9806	Iron Mountain Information Management Services Inc 1821 Michael Faraday Drive Suite 100 Reston, 20190	imgs-contracts@ironmountain.com
Emergency Contact	Iron Mountain Emergency Contact 1-800-934-3453	Iron Mountain Information Management Services Inc	
RFQs	Michael Smith 606-224-1151	Iron Mountain Information Management Services Inc	michael.smith1@ironmountain.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager	Vicki Judd Business Development Executive - 3158670168	Iron Mountain Information Management Services Inc 12901 Worldgate Drive, Suite 560 Herndon, VA 20170	vicki.judd@ironmountain.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - "How to Use the Manufacturer Umbrella Contract"

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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