



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69713	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation	DMT Solutions Global Corporation d/b/a BlueCrest 37 Executive Drive Danbury, CT 06810	82-5520529 1100212378

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Doug Bernhardt US Government Account Executive - 315-359-0584	DMT Solutions Global Corporation d/b/a BlueCrest 37 Executive Drive Danbury, CT 06810	doug.bernhardt@bluecrestinc.com
Billing Manager	Donna Posthauer Accounts Receivable Remittance - (475) 209-8800 ext. 1489	DMT Solutions Global Corporation d/b/a BlueCrest PO Box 74007412 Chicago, IL 60674	donna.posthauer@bluecrestinc.com
Contract Administrator	Mel Norris Government Contracts & RFP Manager - 475-204-3068	DMT Solutions Global Corporation d/b/a BlueCrest 37 Executive Drive Danbury, CT 06810	mel.norris@bluecrestinc.com
Emergency Contact	BlueCrest Emergency Contact 315-359-0584 / 844-622-2583	DMT Solutions Global Corporation d/b/a BlueCrest 37 Executive Drive Danbury, CT 06810	bluecrestclientcare@bluecrestinc.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager	Mark Coyle Easter Regional Sales Director/Manager/Lead - 475-209-8800	DMT Solutions Global Corporation d/b/a BlueCrest 37 Executive Drive Danbury, CT 06810	mark.coyle@bluecrestinc.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - “How to Use the Manufacturer Umbrella Contract”

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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