



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69750	Lot 3 Cloud (Low & Moderate Risk)	Zoom Communications Inc. (formerly known as Zoom Video Communications, Inc.) 55 Almaden Boulevard 6th Floor San Jose, CA 95113	61-1648780 1100108653

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Todd Read Account Executive - 5163609298	Zoom Communications Inc. (formerly known as Zoom Video Communications, Inc.) 55 Almaden Blvd, Suite 600 San Jose, CA 95113	todd.read@zoom.us
Billing Manager	Jeanine Rodrigues Billing Manager - 4702888133	Zoom Communications Inc. (formerly known as Zoom Video Communications, Inc.) 55 Almaden Blvd, Suite 600 San Jose, CA 95113	jeanine.rodrigues@zoom.us
Contract Administrator	Julie Campbell SLED Senior Analyst - 7757371939	Zoom Communications Inc. (formerly known as Zoom Video Communications, Inc.) 55 N Almaden Blvd., 6th Floor San Jose, CA 95113	julie.campbell@zoom.us
Emergency Contact	Dave Partridge Sales Leader, Northeast - (516) 360-1223	Zoom Communications Inc. (formerly known as Zoom Video Communications, Inc.) 55 Almaden Boulevard 6th Floor San Jose, CA 95113	dave.partridge@zoom.us

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs	Todd Love	Zoom Communications Inc. (formerly known as Zoom Video Communications, Inc.) 55 Almaden Boulevard 6th Floor San Jose, CA 95113	todd.love@zoom.us
Sales Manager	Matt Mandrgoc Head of US Government Sales - (571) 380-6384	Zoom Communications Inc. (formerly known as Zoom Video Communications, Inc.) 55 Almaden Boulevard 6th Floor San Jose, CA 95113	matt.mandrgoc@zoom.us
Sales Manager, RFQs	Josh Dolby Sales Leader, Public Sector - 617-245-4116	Zoom Communications Inc. (formerly known as Zoom Video Communications, Inc.) 55 N Almaden Blvd., 6th Floor San Jose, CA 95113	joshua.dolby@zoom.us

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Zak Kennedy	zoom@carahsoft.com	Lot 3 Cloud
CB20	36-3902573 1000055858	Chris Pickett (518) 836-2758	nyssales@cb20.com	Lot 3 Cloud
CenturyLink Communications LLC d/b/a Lumen Technologies Group 931 14th Street Suite 900 Denver, CO https://www.lumen.com/en-us/home.html	04-6141739 1000000078	Brad Haarr SLED Relationship Manager - 585-255-1246	brad.haarr@lumen.com	Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Nick D'Archangelo	nysogs@eplus.com	Lot 3 Cloud
GCOM Software LLC	20-2902922 1000016650	Julie Bashant	julie@gcomsoft.com	Lot 3 Cloud
Gioia P. Ambrette, Inc. DBA Newcastle Communications 999 S Oyster Bay Road, Suite 111 Bethpage, NY https://nccomm.com/ <i>SBE</i>	13-3132807 1000012967	Scott Marks President - 212-780- 9680	scott@nccomm.com	Lot 3 Cloud
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Senior Account Manager - 212-324- 4342	govtsales@presidio.com	Lot 3 Cloud
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 3 Cloud
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley	kstokley@thundercattech.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.