



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69845	Lot 3 Cloud (Low & Moderate Risk)	Samsara Inc 1 De Haro Street San Francisco, CA 94107	47-3100039 1100277702

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 3%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 2%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager	Accounts Receivable Accounts Receivable - 941-996-5950	Samsara Inc 1990 Alameda Street 5th Floor San Francisco, CA 94103	accounts-receivable@samsara.com
Contract Administrator, Account Manager, Sales Manager, RFQs	Jonathan Cruz State of New York - Account Executive - 7032686329	Samsara Inc 1 De Haro St. San Francisco, CA 94107	jon.cruz@samsara.com
Emergency Contact	Samsara Emergency Contact 415-997-2797	Samsara Inc	support@samsara.com
RFQs	Samsara RFQ Contact	Samsara Inc	logan@samsara.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Assetworks LLC 998 Old Eagle School Road, Suite 1215 Wayne, PA	46-0521049 1000031863	Orlando Barrett National Account Manager - 215-622- 3336	orlando.barrett@assetwork s.com	Lot 3 Cloud
CDW Government LLC	36-4230110 1000009217	Terrance Miller	termil@cdw.com	Lot 3 Cloud
ConvergeOne Inc 3344 Highway 149 Eagan, MN https://www.onec1.com/	41-1763228 1100026771	Nick Hoffman	nhoffman@convergeone.co m	Lot 3 Cloud
Emergent LLC	22-3930184 1100079022	Pete Scura	pscura@emergent360.com	Lot 3 Cloud
Marga Fleet LLC 2300 Page Harbor Landing, Apt 102 Virginia Beach, VA	93-1528352 1100307813	Peter Scura President - 757-274- 7169	pscura@margafleet.com	Lot 3 Cloud
SHI International Corp	22-3009648 1000008811	Jim Kegelmeyer NYS Government Account Manager - 585-728-6326	jim_kegelmeyer@shi.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
------------------	----------------------	----------------	-------------------