



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM21280	Lot 1 Software, Lot 2 Hardware	Ruckus Wireless LLC (formerly known as Ruckus Wireless Inc) 350 W. Java Drive Sunnyvale, CA 94089	54-2072041 1100137052

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 2%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 1%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Conor Fitzgerald Partner Account Manager - (908) 300-9713	Ruckus Wireless LLC (formerly known as Ruckus Wireless Inc) 350 W. Java Drive 350 W. Java Drive, CA 94089	conor.fitzgerald@commscope.com
Account Manager	Darin Rotoli Territory Account Manager - (516)508-2849	Ruckus Wireless LLC (formerly known as Ruckus Wireless Inc) 350 W. Java Drive 350 W. Java Drive, CA 94089	darin.rotoli@commscope.com
Account Manager	Rudy Iannetta Territory Account Manager - (203) 470-4698	Ruckus Wireless LLC (formerly known as Ruckus Wireless Inc) 350 W. Java Drive 350 W. Java Drive, CA 94089	rudy.iannetta@commscope.com
Billing Manager, Sales Manager	Mark Elworthy Account Manager -	Ruckus Wireless LLC (formerly known as Ruckus Wireless Inc) 350 W. Java Drive 350 W. Java Drive, CA 94089	mark.elworthy@commscope.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Kevin Phan Contracts Administrator -	Ruckus Wireless LLC (formerly known as Ruckus Wireless Inc) 350 W. Java Drive 350 W. Java Drive, CA 94089	kevin.phan@commscope.com
Contract Administrator	Erica Perkins C/O SLED Team - (512) 968-4969	Ruckus Wireless LLC (formerly known as Ruckus Wireless Inc) 350 W. Java Drive 350 W. Java Drive, CA 94089	sledteam@arris.com
Emergency Contact	Ruckus Emergency Contact (831) 359-1669	Ruckus Wireless LLC (formerly known as Ruckus Wireless Inc) 350 W. Java Drive 350 W. Java Drive, CA 94089	erica.perkins@commscope.com
RFQs	Mo Schultz	Ruckus Wireless LLC (formerly known as Ruckus Wireless Inc) 350 W. Java Drive 350 W. Java Drive, CA 94089	sledteam@commscope.com

#### Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ABS Solutions  <i>SBE</i>	74-3192124 1000032556	Andy Pinto (518) 608-5805	laura@abs-solutions.com	Lot 1 Software, Lot 2 Hardware
CDW Government LLC	36-4230110 1000009217	Yolanda Blomquist (312) 705-1880	nygov@cdwg.com	Lot 1 Software, Lot 2 Hardware
Computerized Inventory Concepts d/b/a Integrated Systems  <i>SBE</i>	16-1206834 1000039701	Mark Hamilton (585) 924-8670	mark.hamilton@integratednet.com	Lot 1 Software, Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY <a href="https://www.comsourceny.com">https://www.comsourceny.com</a>  <i>SBE</i>	16-1346170 1100094045	Mike Fay (315) 682-4115	mfay@comsourceny.com	Lot 1 Software, Lot 2 Hardware
eTribeca LLC	27-0031727 1000020032	Gary Berzack (888) 219-0207	esales@etribeca.com	Lot 1 Software, Lot 2 Hardware
Howard Industries Inc d/b/a Howard Technology Solutions 36 Howard Dr Ellsville, MS <a href="https://howard.com">https://howard.com</a>	64-0466143 1100005502	Yareasia Ellis (888) 912-3151	bids@howardcomputers.com	Lot 1 Software, Lot 2 Hardware
JRC Technologies LLC	873720647 1100269806	Joshua Carroll 3153915368	jcarroll@jrcnow.com	Lot 1 Software, Lot 2 Hardware
LANRover Network Service Inc  <i>SBE</i>	82-0560550 1100121881	Fred Zappolo Client Success Manager - (631) 418- 8019	fred.zappolo@lanrover.net	Lot 1 Software, Lot 2 Hardware
Lynx Technology Partners Incorporated 2680 Grand Island Blvd STE 2, Grand Island, NY	27-0167551 1100100176	Kevin Schoener President - 716-774- 1341	khschoener@lynxtechnologies.net	Lot 1 Software, Lot 2 Hardware
Network Outsource Inc 135 Denton Ave New Hyde Park, NY <a href="https://www.networkoutsource.com/">https://www.networkoutsource.com/</a>	11-3582091 1000034543	Howie Weinstein (516) 488-5888	hweinstein@networkoutsource.com	Lot 1 Software, Lot 2 Hardware
Quality and Assurance Technology d/b/a QNA Tech  <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced (646) 453-7119	sales@qnatech.com	Lot 1 Software, Lot 2 Hardware

## **Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**