



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM20820	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low, Moderate & High Risk), Lot 4 Implementation	Dell Marketing LP One Dell Way Round Rock, TX 78682	74-2616805 1000041162

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Sales Manager	Cory Shannon Director - 512-618-0461	Dell Marketing LP Dell Marketing, One Dell Way Round Rock, Texas 78682	cory.shannon@dell.com
Contract Administrator	Connor Nowlan Contract Manager - 8002893355	Dell Marketing LP One Dell Way RR133 Round Rock, Texas 78682	connor.nowlan@dell.com
Contract Administrator	Vlasta Mayfield Senior Manager, Sales Operations - 927-839-5586	Dell Marketing LP One Dell Way, RR1 33 Round Rock, TX 78682	vlasta_mayfield@dell.com
Other (Price List Administrator)	Karen Ivie SLED Pricing & Compliance Advisor - 512-643 9377	Dell Marketing LP One Dell Way Round Rock, TX 78682	karen_klein@dell.com
RFQs	Dell RFQs Contact	Dell Marketing LP	ny.dell.sled.team@dell.com
Sales Manager, Billing Manager, Emergency Contact	David Allen Inside Sales Manager - 512-513-8211	Dell Marketing LP One Dell Way Round Rock, TX 78682	david_j_allen@dell.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ABS Solutions <i>SBE</i>	74-3192124 1000032556	Laura Smith 15186085805	laura@abs-solutions.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Agilant Solutions Inc <i>SBE</i>	20-3074058 1000041888	Chris Mammano (212) 736-0111 x1292	cmammano@asisystem.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Ahead, Inc. 401 N Michigan Ave, Suite 3400 Chicago, IL https://www.ahead.com/ahead-foundry/?utm_source=google&utm_medium=cpc&utm_campaign=ahead_custom&utm_content=ahead_custom&gad_source=1&gad_campaignid=20862828131&gbraid=0AAAofvdWdpdGa4--eNTokDz23TCeh	84-3489032 1100331461	Sin Bigelow Public Sector Contract Manager - 916-752-9389	publicsector@ahead.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
BlackHawk Data LLC <i>WBE / SBE</i>	83-0830484 1100217242	Maryann Pagano (877) 456-4295	sales@blackhawk11.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Cambridge Computer Services Inc 271 Waverley Oaks Road, Suite 301 Waltham, MA https://www.cambridgecomputer.com/	04-3124822 1000005271	Jim Gordon Director of Client Services - 508-686-6745	biddesk@cambridgecomputer.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CDW Government LLC	36-4230110 1000009217	Ben Estes	nygov@cdwg.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Compulink Technologies Inc <i>MBE / SBE</i>	11-2967448 1000000634	Denise Arboleda 212-695-5465	governmentsales@compulink.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY https://www.comsourceny.com <i>SBE</i>	16-1346170 1100094045	Gregory Lang 315-682-4115	bids@comsourceny.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
ConvergeOne Inc 3344 Highway 149 Eagan, MN https://www.onec1.com/	41-1763228 1100026771	Andy Branchaud Public Sector Contracts Manager - 317-813-5185	team_psc@onec1.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Corporate Computer Solutions Inc <i>WBE / SBE</i>	13-3352744 1000006353	Ann Martino President - 914-835-1105	amartino@corporatecomputersol.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
CS Business Systems Inc <i>MBE / SBE</i>	16-1171177 1000048151	Kevin Peterson Sr. Account Manager / Vendor Relations Mgr. - 716-886-6521	kpeterson@csbusiness.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Custom Computer Specialists LLC	11-2497640 1000005692	Laura Gavey Director of Operations - 631-761-1428	lgavey@customonline.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Data Center Warehouse LLC 23041 Avenida De La Carlota, Suite 325 Laguna Hills, CA https://www.4dcw.com	46-2895804 1100324157	Sergio Ramalho Contract Specialist - 973-552-4987	sergio.ramalho@4dcw.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Derive Technologies LLC <i>MBE</i>	52-2295534 1000009467	Mitch Martinez 917-868-0486	nysogs@derivetech.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Digital Provisions Inc.	11-3553282 1100109808	Brian Selltiz 631-209-2600 X3	bselltiz@digitalprovisions.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Distributed Technology Group LLC <i>SDVOB / SBE</i>	27-1011510 1000058314	Mark Matheson 585-943-5100	sales@dtg.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Denise Leonard Vice President, Sales Operations - (518) 207- 3402	denise.leonard@dyntek.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
EchoStor Technologies, LLC 220 Norwood Park South, Suite 201 Norwood, MA https://www.echostor.com <i>SBE</i>	20-3579892 1100325996	Larry Paul Director, Channel Operations - 508-544- 1313	larry.paul@echostor.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Damon Buffman (585) 764-1804	damon.buffum@eplus.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Focus Technology Solutions Inc 10 Post Office Sq, Suite S1005 Boston, MA https://www.FocusTSI.com	04-3403596 1100041454	Adam Anderson Contract Manager - 917-697-3576	aanderson@focustsi.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Future Tech Enterprise Inc <i>SBE</i>	11-3350196 1000000724	Diane Kremidas 631-472-5500	vendormgmt@ftei.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
GovConnection Inc d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH	52-1837891 1000009448	Samantha Jarok Contract Specialist - 800-800-0019 x33913	samantha.jarok@connectio n.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Info Advantage Inc <i>WBE</i>	16-1425281 1000052608	Chris Chan 585-331-8706	cchan@info-adv.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
International Integrated Solutions Ltd <i>SBE</i>	11-3006645 1000024528	Elise Starr VP Operations/Finance - 516-396-6700	estarr@iisl.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
International Professional Marketing Inc	13-3243834 1100026738	Andy Sontag 908-892-4066	asontag@ipm.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Island Computer Products Inc d/b/a ICP Inc <i>WBE / SBE</i>	13-3536167 1100010822	Annette Fabozzi 718-556-6805	icpnysogsdell@icpcorp.co m	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
ITsavvy LLC	55-0865845 1100022000	Brian Fields 630-396-6343	nyogs@itsavvy.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
LANRover Network Service Inc <i>SBE</i>	82-0560550 1100121881	Rich Sallustro President - 844-526- 7683	rich.sallustro@lanrover.net	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Lyon Micro LLC 302 Eastern Blvd Ste 1077 Canandaigua, NY https://www.lyonmicro.com	81-1129655 1100295929	Kyle Lyon Managing Director - 716-863-6756	kyle@lyonmicro.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Marcum Technology	30-0011802 1000032988	Michael Lappin (631) 414-4816	michael.lappin@marcumtechnology.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Maureen Data Systems Inc <i>SBE</i>	13-3817821 1000006466	Robert Irvin (212) 239-2448	government@mdsny.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Mercury Networks of NY LLC <i>SBE</i>	56-2579768 1000044997	Larry Meister 585-377-3682	larry.meister@mercurynetworks-ny.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Networked Educational Technologies LTD d/b/a CSDNet <i>SBE</i>	11-3410788 1100008294	Fred Zappolo (631) 924-7474	fred.zappolo@csdnet.net	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Nexus Consortium Inc <i>MBE</i>	54-1756965 1000032143	George Riesco 646-847-0700	george@nexusnet.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
PKA Technologies 3 Paragon Dr., Suite 205 Montvale, NJ <i>WBE</i>	13-3919056 1100010089	Felise Katz CEO/President - 845-357-0170	nys@pkatech.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Senior Account Manager - 212-324-4342	govtsales@presidio.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Quality and Assurance Technology d/b/a QNA Tech <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced (646) 453-7119	sales@qnatech.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Regiment Technology Group LLC <i>SDVOB</i>	47-3815120 1100147146	Myles Bartley Managing Member - 9142223071	myles.bartley@regt-tech.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Sourcepass Contemporary LLC (formerly known as Contemporary Computer Services Inc) 515 Broadhollow Rd Melville, NY https://www.sourcepass.com/	11-2339385 1000000513	Kristina Mextorf Gov Sales Supervisor - 6313887166	govsales@sourcepass.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
TGIPOWER LLC d/b/a IPOWER Technologies 6111 Broken Sound Parkway, NW#170 Boca Raton, FL https://goipower.com/	85-0498893 1100307845	Jarrett Pavao President - 561-922-3365	jpavao@goipower.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
The Drala Project, Inc. d/b/a The Redesign Group 2629 Manhattan Avenue, Suite 307 Hermosa Beach, CA https://www.redesign-group.com/	81-1775342 1100309835	Phil Sanginario CEO - 424-207-1600	salesopsus@redesign-group.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
The Ergonomic Group Inc	11-2685111 1000005750	Chris DiChiara (516) 746-7777	chris.dichiara@ergogroup.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Tri-Delta Resources Corp <i>SBE</i>	16-1363868 1000029059	Jeffrey Grant Vice President - 585- 412-7010	jgrant@tri-delta.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Unisys Corporation 801 Lakeview Drive, Suite 100 Blue Bell, PA	38-0387840 1000004843	Kevin Frank Account Executive - (518) 242-1010	kevin.frank@unisys.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Vandis Inc	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator - 516- 281-2223	nyscontract@vandis.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
VirtuIT Systems Inc <i>SBE</i>	20-5087762 1000034502	Mike Murphy 877-847-8848	mmurphy@virtuitsystems.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
WebHouse Inc <i>SDVOB / SBE</i>	11-3369453 1000012241	Dan Kerning (516) 764-6300	dkerning@webhse.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Winslow Technology Group LLC	30-0213189 1100015243	Michael Tibaudo 781-209-5573 x123	winslownysc@winslowtg.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Z7 Solutions LLC <i>MBE / WBE</i>	46-0724209 1100247684	Zack Aleksic 407-222-7750	nyogs@z7solutions.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA	91-1431894 1100005917	Wilson Garcia (253) 205-3000	teamny.goved@zones.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.