



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69745	Lot 3 Cloud (Low Risk)	Westelcom Network Inc 2 Champlain Ave Westport, NY 12993	14-1775887 1000019012

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Sales Manager	Krista Boule Executive Director of Sales and Customer Service - 518-825-1195	Westelcom Network Inc	kboule@westelcom.net
Billing Manager	Charlene Branham Project Coordinator - 518-825-1125	Westelcom Network Inc	cbranham@westelcom.net
Contract Administrator, RFQs	Paul Barton President and General Manager - 3157853914	Westelcom Network Inc	pbarton@westelcom.net
RFQs	OGS Sales Email Distributor - 518-825-1195	Westelcom Network Inc	ogs@westelcom.net
Sales Manager	Steve Wood Major Account Executive - 315-785-3925	Westelcom Network Inc	swood@westelcom.net

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - “How to Use the Manufacturer Umbrella Contract”

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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