



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM70885	Lot 3 Cloud (Low Risk)	Opengov Inc (formerly known as Cartegraph Systems LLC) 3600 Digital Drive Dubuque, IA 52003	30-0717374 1100305872

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Michael Atkinson Director, Sales - 650-336-7167	Opengov Inc (formerly known as Cartegraph Systems LLC) 3600 Digital Drive Dubuque, IA 52003	matkinson@opengov.com
Billing Manager	Jess Lau Sr. Manager, Billing - 650-336-7167	Opengov Inc (formerly known as Cartegraph Systems LLC) 3600 Digital Drive Dubuque, IA 52003	billing@opengov.com
Contract Administrator	Julian Jackson Sr. Manager, Commercial Operations - (650) 336-7167	Opengov Inc (formerly known as Cartegraph Systems LLC)	jjackson@opengov.com
Emergency Contact	Opengov Emergency Contact 650-336-7167	Opengov Inc (formerly known as Cartegraph Systems LLC) 3600 Digital Drive Dubuque, IA 52003	support@opengov.com
RFQs	Opengov RFQs Contact	Opengov Inc (formerly known as Cartegraph Systems LLC) 3600 Digital Drive Dubuque, IA 52003	salesops@opengov.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager	Eric Fahrenkopf Vice President, Sales - 650-336-7167	Opengov Inc (formerly known as Cartegraph Systems LLC) 3600 Digital Drive Dubuque, IA 52003	efahrenkopf@opengov.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - "How to Use the Manufacturer Umbrella Contract"

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Iron Brick Associates LLC 362 Old Hollow Rd Sperryville, Virginia https://www.ironbrick.com <i>SBE</i>	20-4737033 1100315857	Zeb Mellett 703-350-5852	zebulon.mellett@ironbrick.com	Lot 3 Cloud
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.com	Lot 3 Cloud
Vertosoft Inc 1602 Village Market Blvd SE, Suite 320 Leesburg, VA https://vertosoft.com/ <i>SBE</i>	81-3911287 1100271336	Jay Colavita President - 571-707-4130	jay@vertosoft.com	Lot 3 Cloud
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA	91-1431894 1100005917	Bob Spencer Field Account Executive - SLED - 508-740-9877	teamny.goved@zones.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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