



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM20770	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	ALE USA Inc 26801 W. Agoura Road Calabasas, CA 91301	47-1007498 1100128093

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator, Account Manager, RFQs	Molly O'Donnell Sales Contract Administrator - 818-598-6073	ALE USA Inc 2000 Corporate Center Drive Thousand Oaks, CA 91320	molly.odonnell@al-enterprise.com
Other (Contract administrator Intern)	Soomedha Vasudevan Sales Operations Intern - 8185986086	ALE USA Inc 2000A Corporate Center Drive Thousand Oaks, California 91320	soomedha.vasudevan@al-enterprise.com
RFQs, Emergency Contact	Justine McDonald Sales Contract Administrator - 818-251-3852	ALE USA Inc 2000 Corporate Center Drive Thousand Oaks, CA 91320	justine.mcdonald@al-enterprise.com
Sales Manager, Billing Manager	Tim Ballew Order Management - 818-880-3500	ALE USA Inc 2000 Corporate Center Drive Thousand Oaks, CA 91320	tim-m.ballew@al-enterprise.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible

to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
A Plus Technology & Security Solutions	11-3571518 1100005450	David Antar (631) 969-2600	info@aplustechnology.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Advance 2000 Inc	16-1426812 1000029174	Ron Goodband (716) 631-5602	rgoodband@advance2000.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Argent Associates Inc <i>MBE / WBE</i>	22-3640982 1000044523	Michael Barry (732) 512-9009	mbarry@argentassociates.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Avanti Technologies LLC <i>SBE</i>	453908376 1100058486	Brian Vaccariello (631) 903-0638	bvaccariello@avantiny.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Communications Consulting Inc	25-1859216 1100230483	Brooks Roy (724) 935-7630	brooks.roy@cci-pgh.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Coranet Corp d/b/a Camelot Communications Group	22-2866196 1000008797	Kevin O'Brien (212) 635-2680	kobrien@camelotgrp.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Core BTS Inc	203873764 1000030088	Joe Ciccarelli (518) 831-8949	joechick10@gmail.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Corporate Computer Solutions Inc <i>WBE / SBE</i>	133352744 1000006353	Larry Grippo (716) 631-5602	lgrippo@corporatecompute rsol.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Custom Computer Specialists LLC	11-2497640 1000005692	Kyriakos Kaimis Vice President - (631) 864-6699	kkaimis@customonline.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
HERMES42 15330 Brinkerhoff Avenue Jamaica, New York https://hermes42.com	87-3594079 1100313748	Ambioris Almanzar CEO - 19342223442	ambi@hermes42.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
LANRover Network Service Inc <i>SBE</i>	820560550 1100121881	Richard Sallustro	rich.sallustro@lanrover.net	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Lightspeed Technologies	22-3776675 1100017411	John Brannon (732) 556-0086	jcbrannon@lightspeedt.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Optel Business Communication Systems Inc	03-0508691 1100017973	Michael Mannino (631) 348-7200	mike@optelbcs.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Rapid Telecom Solutions LLC	83-0986344 1100230549	Ambioris Almanzar (347) 670-9303	aalmanzar@rapidtelecoms olutions.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Rel Comm Inc	16-1308853 1000039751	Robert Murray (585) 546-8888	rmurray@rcomm.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
SHI International Corp	22-3009648 1000008811	Jim Kegelmeyer (NYSLED) (585) 738-6326	nysled@shi.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Telephone Business Systems Inc. 4440 Austin Boulevard Island Park, NY https://telbiz.com <i>SBE</i>	11-2749417 1100297818	Brett Corvino President - 631-243-6224	brettc@telbiz.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA	91-1431894 1100005917	Wilson Garcia (253) 205-3000	teamny.goved@zones.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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