



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM67345	Lot 1 Software, Lot 3 Cloud (Low, Moderate & High Risk), Lot 4 Implementation	Environmental Systems Research Institute Inc d/b/a ESRI 380 New York Street Redlands, CA 92373	95-2775732 1000041293

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Scot Decristofaro Sr. Account Manager - 9093697096	Environmental Systems Research Institute Inc d/b/a ESRI	sdecristofaro@esri.com
Account Manager, RFQs	Lucrecia O'Har Account Manager - 9093697089	Environmental Systems Research Institute Inc d/b/a ESRI 500 7th Ave, 8th Floor New York, New York 10018	lohar@esri.com
Billing Manager, Sales Manager	Sher Villa Corporate – Credits & Collections - (909) 793-2853 ext. 4081	Environmental Systems Research Institute Inc d/b/a ESRI 380 New York St Redlands, CA 92373	svilla@esri.com
Emergency Contact, Account Manager, RFQs	Paul Rooney Account Executive - (518) 399-8612 ext. 8428	Environmental Systems Research Institute Inc d/b/a ESRI 500 7th Avenue, 8th Floor New York, NY 10018	prooney@esri.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Other (Pricing Coordinator)	Kim Avery Enterprise & Product Licensing Coordinator - 9097932853	Environmental Systems Research Institute Inc d/b/a ESRI 380 New York St Redlands, CA 92374	kavery@esri.com
RFQs	Esri Bids Esri Bids 909-793-2853	Environmental Systems Research Institute Inc d/b/a ESRI	bids@esri.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - "How to Use the Manufacturer Umbrella Contract"

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.