



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69718	Lot 3 Cloud (Low Risk)	EJ2 Communications Inc. d/b/a Flashpoint 111 E 14th Street #284 New York, NY 10003	90-0995386 1100265055

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 2%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 1%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Dennis Vich Director, Public Sector - 301-875-7869	EJ2 Communications Inc. d/b/a Flashpoint 111 E 14th Street #284 New York, NY 10003	dvich@flashpoint-intel.com
Billing Manager	John Beck Accounting Department - 301-520-8379	EJ2 Communications Inc. d/b/a Flashpoint 111 E 14th Street #284 New York, NY 10003	johnbeck@flashpoint-intel.com
Contract Administrator	Olga Milton Manager, Business Operations - 888-468-3598	EJ2 Communications Inc. d/b/a Flashpoint 111 E 14th Street #284 New York, NY 10003	omilton@flashpoint-intel.com
Emergency Contact, RFQs	EJ2 dba Flashpoint RFQ & Emergency Contact 703-989-0775	EJ2 Communications Inc. d/b/a Flashpoint 111 E 14th Street #284 New York, NY 10003	acole@flashpoint-intel.com
Sales Manager	Steven Cooperman Vice President, Public Sector - 240-401-5562	EJ2 Communications Inc. d/b/a Flashpoint 111 E 14th Street #284 New York, NY 10003	scooperman@flashpoint-intel.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Steven Sanchez VP, Sales - 518-207-3410	steven.sanchez@arctiq.com	Lot 3 Cloud
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Alex Whitworth (703) 230-7414	flashpoint@carahsoft.com	Lot 3 Cloud
Consortium Networks LLC	81-0723576 1100168581	Nick Wells	nick.wells@consortium.net	Lot 3 Cloud
Copper River Information Technology	20-4375501 1100121507	Paul Pflieger (703) 234-3825	paul.pflieger@copperriverit.com	Lot 3 Cloud
Endictus Corp https://www.endictus.com/	82-1094882 1100293575	Nicole Ortiz President and CEO - (703) 853-1630	nortiz@endictus.com	Lot 3 Cloud
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.