



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69804	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low Risk)	SMART Technologies Corporation 1655 North Fort Meyer Dr. Suite 900 Arlington, VA 22209	88-0411936 1000041262

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Kristen Daniel Area Manager - 732-673-3952	SMART Technologies Corporation 1655 North Fort Myer Dr., Suite 900 Arlington, VA 22209	kristendaniel@smarttech.com
Billing Manager	Cuong Ly Manager, Pricing Operations - 403-407-5508	SMART Technologies Corporation 214 11 AVE SW, Suite 600 Calgary, Alberta T2R 0K1	cuongly@smarttech.com
Contract Administrator, RFQs, Emergency Contact	Indrani Welner-Monchuk Bid Manager - 403-407-4181	SMART Technologies Corporation 214 11 AVE SW, Suite 600 Calgary, Alberta T2R 0K1	indraniwelnermonchuk@smarttech.com
Contract Administrator, Sales Manager, RFQs	Jane Miller Bid Manager - 403-407-4183	SMART Technologies Corporation 214 11 AVE SW, Suite 600 Calgary, Alberta T2R 0K1	janemiller@smarttech.com
RFQs	SMART Technologies RFQ Contact	SMART Technologies Corporation	pricing@smarttech.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager	Rick Vogel Director, Regional Sales, North America East - 727- 804-3225	SMART Technologies Corporation 1655 North Fort Myer Dr., Suite 900 Arlington, Virginia 22209	rickvogel@smarttech.com

#### Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Audio-Video Corporation  <i>SBE</i>	14-1426006 1000001596	Bryan Hamill	hamill@audiovideocorp.com	Lot 1 Software, Lot 2 Hardware
Calculator & Computer Center Inc	13-3023762 1000049208	John Carideo	jcarideo@ccccomputer.com	Lot 1 Software, Lot 2 Hardware
Compulink Technologies Inc  <i>MBE / SBE</i>	11-2967448 1000000634	Daisy Chen Contracts Manager - 212-695-5465 (ext 22)	daisy@compu-link.com	Lot 1 Software, Lot 2 Hardware
IVCi LLC	200399584 1000016518	Brendan Donohue	bdonohue@ivci.com	Lot 1 Software, Lot 2 Hardware
Presentation Concepts Corporation  East Syracuse, NY <a href="https://pccav.com/">https://pccav.com/</a> <i>WBE / SBE</i>	16-1535373 1000029419	Samantha Haun (315) 437-1314 ext. 120	shaun@pccav.com	Lot 1 Software, Lot 2 Hardware
Tequipment Inc 7 Norden Lane Huntington Station, NY	11-2266592 1000005634	Damian Scarfo	bids@teq.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Tony Baird Electronics Inc 461 E Brighton Ave Syracuse, NY <a href="https://www.tonybairdelectronics.com">https://www.tonybairdelectronics.com</a>  <i>MBE / SDVOB / SBE</i>	20-2548047 1100022038	Jerry Galluzzo COO - 315-460-6007	<a href="mailto:jgalluzzo@tonybairdelectronics.com">jgalluzzo@tonybairdelectronics.com</a>	Lot 1 Software, Lot 2 Hardware
Video Hi-Tech Corp d/b/a Adwar Video 125 Gazza Blvd. Farmingdale, NY <a href="https://www.adwarvideo.com/">https://www.adwarvideo.com/</a>  <i>MBE / SBE</i>	11-2765013 1000005772	Michael Adwar President - 631-777-7070	<a href="mailto:sales@adwarvideo.com">sales@adwarvideo.com</a>	Lot 1 Software, Lot 2 Hardware

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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