



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69734	Lot 3 Cloud (Low & Moderate Risk)	Sumo Logic, Inc. 305 Main Street Redwood City, CA 94063	27-2234444 1100264906

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Steven Shipley SLED Account Executive - 703-774-5059	Sumo Logic, Inc.	sshiple@sumologic.com
Billing Manager	Grace Valencia Billing Manager - 650-810-8700	Sumo Logic, Inc.	invoicing@sumologic.com
Contract Administrator	Dan Brault Sr Director of Operations - 650-810-8700	Sumo Logic, Inc.	sales@sumologic.com
Contract Administrator	Jamie Payne SLED National Practice Manager - 434-531-3618	Sumo Logic, Inc.	jpayne@sumologic.com
Emergency Contact, RFQs	Sumo Logic RFQs Contact	Sumo Logic, Inc.	public-sector@sumologic.com
Sales Manager	Gary Newgaard GM, Public Sector - 703-554-3653	Sumo Logic, Inc.	gnewgaard@sumologic.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Distributed Technology Group LLC <i>SDVOB / SBE</i>	27-1011510 1000058314	Mark Matheson	mark@dtg.com	Lot 3 Cloud
Guidepoint Security LLC	45-3694402 1100174208	Chris Hanson	chris.hanson@guidepoints ecurity.com	Lot 3 Cloud
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Drew Koellmer	govtsales@presidio.com	Lot 3 Cloud
SHI International Corp	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 3 Cloud
Technology Professionals Group Inc d/b/a Cloud and Things <i>MBE / SBE</i>	82-0551694 1000032674	Kishor Bagul	bids@cloudandthings.com	Lot 3 Cloud
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley	kstokley@thundercattech.c om	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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