



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69224	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation) 2535 Augustine Drive Santa Clara, CA 95054	84-3098448 1100254514

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Joe DeSantis Client Executive - Enterprise SLED - 732-865-0806	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation) Remote Trenton, NJ 08601	joe.desantis@hitachivantara.com
Account Manager, Sales Manager, RFQs	Christina Strack Enterprise Account Manager - 917-596-1896	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation) 101 Park Avenue New York, NY 10178	christina.strack@hitachivantara.com
Account Manager, Sales Manager, RFQs	Reid Lawton Account Executive – Enterprise Team - 610-869-8988	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation) 101 Park Avenue New York, NY 10178	reid.lawton@hitachivantara.com
Contract Administrator, RFQs	David Andrews Financial Solutions Manager - (212) 827-1707	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation) 101 Park Avenue, 10th Floor New York, NY 10178	david.andrews@hitachivantara.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs, Emergency Contact	Rob Counter Partner Manager - 860-305-9114	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation)  Avon, CT 06032	rob.counter@hitachivantara.com
RFQs, Emergency Contact, Other (Partner & Alliances Manager – East Region)	David Estrella Partner & Alliances Manager – East Region - 8608089576	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation) Remote Avon, CT 06032	david.estrella@hitachivantara.com
RFQs, Emergency Contact, Other (SLED Manager)	Mike Ammann SLED Manager Americas - 571-233-5853	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation) Remote Releigh, NC 27601	mike.ammann@hitachivantara.com
Sales Manager	Jim Gennis Northeast District Sales Manager - 781-953-8017	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation)  Boston, MA 02108	jim.gennis@hitachivantara.com

#### Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Affinity Enterprises LLC  <i>WBE / SBE</i>	113738361 1000024992	Amy Palka (585) 704-8471	apalka@affinityenterprises.net	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
AMR Networks LLC  <i>WBE / SBE</i>	030498415 1100004349	Michele Rubino (518) 374-2200	mrubino@amr-networks.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Arrosoft Solutions LLC  <i>MBE</i>	46-4617525 1100173401	Vincent Chang (201) 468-4908	vincent.chang@arrosoft.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Cambridge Computer Services Inc 271 Waverley Oaks Road, Suite 301 Waltham, MA <a href="https://www.cambridgecomputer.com/">https://www.cambridgecomputer.com/</a>	04-3124822 1000005271	Jim Gordon Director Client Services - (781) 250-3000	jgordon@cambridgecomputer.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
CBTS Technology Solutions LLC	82-3783886 1100254219	Christopher Haydon	christopher.haydon@cbts.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
CDW Government LLC	36-4230110 1000009217	Yolanda Blomquist (312) 705-1880	nygov@cdwg.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Continental Resources Inc	04-2297141 1000011024	Chris Ross (917) 475-9101	cross@conres.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
CS Business Systems Inc  <i>MBE / SBE</i>	161171177 1000048151	Kevin Peterson (716) 886-6521 Ext. 251	kpeterson@csbusiness.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Datalink Corporation 10050 Crosstown Circle Suite 500 Ede Prairie,	41-0856543 1100017418	Kevin Conlan District Manager - 646-462-3133	kevin.conlan@datalink.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Dimension Data North America Inc	13-2554344 1000038797	Scott Miller (631) 439-6684	scott.miller@dimensiondata.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
DynTek Services Inc 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Denise Leonard (518) 207-3402	nysogssales@dyntek.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
enDevelopment LLC  <i>SDVOB</i>	260726668 1100245855	Steve Josey Director of Operations - 919-622-5619	steve.josey@enddevelopme nt.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Island Computer Products Inc d/b/a ICP Inc  <i>WBE / SBE</i>	133536167 1100010822	Annette Fabozzi (917) 750-0132	afabozzi@icpcorp.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Mainline Information Systems Inc	59-2960721 1000004953	Debbie Roberts (850) 219-5214	debbie.roberts@mainline.c om	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
NobleTec LLC 418 Eisenhower Lane North Lombard, IL <a href="https://www.nobletecllc.com">https://www.nobletecllc.com</a> <i>SBE</i>	84-4859550 1100315373	Larry Rienton VP of Sales - 630-974- 5649	newyork@nobletecllc.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Probit3, LLC 6 Partridge Lane Falmouth, ME <a href="https://www.probit3.com/">https://www.probit3.com/</a> <i>SBE</i>	92-3382164 1100319637	Gregory Smestad Vice President - (516) 652-2799	gsmestad@probit3.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
QED Inc d/b/a QED National 350 7th Ave New York, NY <a href="https://www.qednational.com/">https://www.qednational.com/</a>	11-3162897 1000000681	Dustin Molter Account Executive - (212) 481-6868	dmolter@qednational.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Quality and Assurance Technology d/b/a QNA Tech  <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced CEO - 646-453-7119	mmerced@qnatech.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Sirius Computer Solutions LLC (formerly known as Sirius Computer Solutions Inc) 10100 Reunion Place, Suite 500 San Antonio, TX <a href="https://www.siriuscom.com">https://www.siriuscom.com</a>	74-2836721 1000041163	Contract Manager Director, Public Sector - 210-369-8000	scs-rfp.rfp@cdw.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Source IT Technologies LLC  <i>WBE</i>	45-4600436 1100094920	Kara Homan CEO - (203) 252-0439	khoman@sourceittech.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Universal Technologies LLC  <i>WBE</i>	05-0589142 1000000089	Ima Maray (212) 971-1320	imaray@univstech.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Vion Corp	52-1167763 1100017501	Dwayne Dahl (571) 353-6071	dwayne.dahl@vion.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Washington Computer Services  <i>SBE</i>	133086643 1000032987	Jeff Singer (212) 997-9882	jeffs@washcomp.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

### **Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**