



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68140	Lot 1 Software, Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	DocuSign Inc 221 Main Street Suite 1000 San Francisco, CA 94105	91-2183967 1100124309

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Nadia Benaouda Account Manager - (925) 786-3237	DocuSign Inc 221 Main Street, Suite 1000 San Francisco, CA 94105	nadia.benaouda@docusign.com
Billing Manager	Melissa Anderson (206) 576-8077	DocuSign Inc 221 Main Street, Suite 1000 San Francisco, CA 94105	melissa.anderson@docusign.com
Contract Administrator	Steve Wright Head of Public Sector Alliances - (800) 379-9973	DocuSign Inc 221 Main Street, Suite 1000 San Francisco, CA 94105	steve.wright@docusign.com
Emergency Contact	DocuSign Emergency Contact (866) 219-4318	DocuSign Inc	support@docusign.com
Sales Manager, RFQs	Brittany Rayman Account Executive - 818-571-5433	DocuSign Inc	brittany.rayman@docusign.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Accelerated Information Systems Inc <i>MBE / SBE</i>	202730212 1100015234	Zaheer Master (516) 822-4466	zkm@aisww.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Zak Kennedy 703-230-7430	zak.kennedy@carahsoft.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Command and Control Solutions Corp <i>SDVOB</i>	27-2986627 1100137302	Anthony DiNallo (518) 643-3566	adinallo@cacsolns.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Compulink Technologies Inc <i>MBE / SBE</i>	11-2967448 1000000634	Rafael Arboleda (212) 695-5465	governmentsales@compulink.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Insight Public Sector, Inc https://www.ips.insight.com/	36-3949000 1000031484	Fred Tafoya (800) 467-4448 x 5386	newyork@insight.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
MVP Consulting Plus Inc <i>MBE / WBE</i>	02-0600234 1000000022	Stephen Miller 518-218-1700	smiller@mvpconsultingplus.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Protek Information Technology <i>WBE</i>	26-2489773 1100041635	Jill Pittore (914) 260-0596	jill@protekgovt.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Spruce Technology Inc NJ <i>MBE</i>	20-5656502 1100124930	Kristen Mazza 862-225-9302	kmazza@sprucetech.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Technology Professionals Group Inc d/b/a Cloud and Things <i>MBE / SBE</i>	82-0551694 1000032674	Kishor Bagul (518) 336-5511	kishor@cloudandthings.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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