



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM70138	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low, Moderate & High Risk), Lot 4 Implementation	NetApp U.S. Public Sector, Inc. (formerly known as NetApp Inc.) 350 W. Java Drive Sunnyvale, CA 94089	77-0580519 1100010278

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager, Sales Manager	NetApp Sales Contact (877) 263-8277	NetApp U.S. Public Sector, Inc. (formerly known as NetApp Inc.) 7301 Kit Creek Road, Building 2 Research Triangle Park, NC 27709	ng-servicesales@netapp.com
Contract Administrator, RFQs	Harry Franks Senior Contracts Manager - 7039187317	NetApp U.S. Public Sector, Inc. (formerly known as NetApp Inc.) 8350 Broad St., 12th Floor Tysons, VA 22102	harry.franks@netapp.com
Emergency Contact, Account Manager, RFQs	Sunish Shah Manager, District Sales - 908.216.0500	NetApp U.S. Public Sector, Inc. (formerly known as NetApp Inc.)	sunish.shah@netapp.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs	Wendy Goodman Business Desk, USPS - 9194765828	NetApp U.S. Public Sector, Inc. (formerly known as NetApp Inc.) 7301 Kit Creek Rd. Research Triangle Park, NC 27709	wendy.goodman@netapp.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CDW Government LLC	36-4230110 1000009217	Ben Estes	nygov@cdwg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Core BTS Inc 855 Route 146 Clifton Park, NY	20-3873764 1000030088	Tony DeFeciani 855-267-3287	tony.defeciani@corebts.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Distributed Technology Group LLC	27-1011510 1000058314	Mark Matheson 585-943-5100	sales@dtg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
<i>SDVOB / SBE</i>				
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Denise Leonard Vice President, Sales Operations - (518) 207- 3402	denise.leonard@dyntek.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Echostor Technologies, Inc. 45 South St Hopkinton, MA https://www.Echostor.com	20-3579892 1100325996	Joshua Fissette Account Executive - (603) 508-8419	joshua.fissette@echostor.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Whit Sprague Account Executive - 585-2814806	whit.sprague@eplus.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
GSS Infotech NY Inc d/b/a Atec Group	72-1563114 1000048422	Scott Brown (518) 452 3939	scott.brown@atecgroup.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
High Point Solutions Inc <i>MBE</i>	22-3462774 1100013462	Paul Lorelli 973-940-6535	plorelli@highpoint.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Lynx Technology Partners Incorporated 2680 Grand Island Blvd STE 2, Grand Island, NY	27-0167551 1100100176	Kevin Schoener President - (706) 774- 1341	khschoener@lynxtechnologies.net	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Marcum Technology	30-0011802 1000032988	Joseph Giella (631) 414-4846	joseph.giella@marcumtechnology.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Maureen Data Systems Inc <i>WBE / SBE</i>	13-3817821 1000006466	Joshua Lande 6467441085	jlande@mdsny.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Senior Account Manager - 212-324- 4342	govtsales@presidio.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Red River Technology LLC	02-0483341 1100017946	Todd Koehler (978) 783-7520	ny_ogs@redriver.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Storage Horse LLC	47-1325418 1100238654	Heather Kerning President - (516) 476- 0256	heather@storagehorse.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.c om	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
WebHouse Inc <i>SDVOB / SBE</i>	11-3369453 1000012241	Dan Kerning (516) 764-6300	dkerning@webhse.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
World Wide Technology, LLC	43-1912895 1000033745	Carol Harting 314-995-6103	ny-sled@wwt.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.