



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69688	Lot 2 Hardware	A+ Mobile Solutions, Inc. 140 North Clinton Ave. , Unit G7 Bay Shore, NY 11706	33-1167331 1000049515

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Drew Cassara (631) 675-2286	A+ Mobile Solutions, Inc.	dcassara@aplustechnology.com
Billing Manager	Sal Surace Assistant Controller/Compliance Officer - 631-675-2233	A+ Mobile Solutions, Inc.	ssurace@aplustechnology.com
Contract Administrator, RFQs	Rebecca McNicholas Buyer - 631-675-2232	A+ Mobile Solutions, Inc.	rmcnicholas@aplusstemlabs.com
Emergency Contact	A+ Mobile Solutions Inc Emergency Contact 631-675-2222	A+ Mobile Solutions, Inc.	david@aplustechnology.com
Sales Manager	Bill Waibel Founding Principal - 9172733625	A+ Mobile Solutions, Inc.	bwaibel@steamconcepts.net

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible

to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - "How to Use the Manufacturer Umbrella Contract"

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.