



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68198	Lot 1 Software, Lot 3 Cloud (Low Risk)	SailPoint Technologies Inc 11305 Four Points Dr Bldg 2-100 Austin, TX 78726	90-0187685 1100191406

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator, Account Manager, Sales Manager, Billing Manager, RFQs, Emergency Contact	Mike Giordano Sr. Director - State, Local & Education - 6103931011	SailPoint Technologies Inc 5839 Lindbergh St, Orefield, PA 18069 Orefield, PA 18069	mike.giordano@sailpoint.com
RFQs	Nicki Schneider	SailPoint Technologies Inc 11120 Four Points Drive, Suite 100 Austin, TX 78726	sales@sailpoint.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Maggie Manfredi (703) 230-7488	maggie.manfredi@carahsoft.com	Lot 1 Software, Lot 3 Cloud
CDW Government LLC	36-4230110 1000009217	Yolanda Blomquist (312) 705-1880	nygov@cdwg.com	Lot 1 Software, Lot 3 Cloud
Commercium Technology LLC d/b/a CTI Global	47-3217859 1100190369	John Browndorf (646) 389-0255	john.browndorf@cti-global.com	Lot 1 Software, Lot 3 Cloud
Protek Information Technology <i>WBE</i>	26-2489773 1100041635	Jill Pittore (914) 260-0596	jill@protekgovt.com	Lot 1 Software, Lot 3 Cloud
SHI International Corp	22-3009648 1000008811	Nick Grappone (732) 564-8189	nysled@shi.com	Lot 1 Software, Lot 3 Cloud
Tech Valley Talent LLC <i>WBE</i>	262582540 1100088904	Bob Clark (518) 882-0001	tech@techvtal.com	Lot 1 Software, Lot 3 Cloud
Technology Professionals Group Inc d/b/a Cloud and Things <i>MBE / SBE</i>	82-0551694 1000032674	Kishor Bagul (518) 336-5511	kishor@cloudandthings.com	Lot 3 Cloud
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Matt Bausch Sales - 703-674-0240	mbausch@thundercattech.com	Lot 1 Software

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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