



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69695	Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	Armedia, LLC 8221 Old Courthouse Rd Suite 300 Vienna, VA 22182	30-0067329 1100189524

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0.05%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0.03%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Jan Coley Vice President Business Development - (571) 395-4800, 4829	Armedia, LLC 8221 Old Courthouse Rd Suite 300 Vienna, VA 22182	jan.coley@armedia.com
Billing Manager	Mickey Lee Accountant - (571) 395-4800, 4814	Armedia, LLC 8221 Old Courthouse Rd Suite 300 Vienna, VA 22182	mickey.lee@armedia.com
Contract Administrator, RFQs	James Bailey CEO - 703-272-3270	Armedia, LLC 8221 Old Courthouse Rd Suite 300 Vienna, VA 22182	james.bailey@armedia.com
Emergency Contact	Paul Logan 571-395-4800, 4765	Armedia, LLC 8221 Old Courthouse Rd Suite 300 Vienna, VA 22182	paul.logan@armedia.com
Sales Manager	Ray Azarm Vice President of Enterprise Practice - (571) 395-4800, 4836	Armedia, LLC 8221 Old Courthouse Rd Suite 300 Vienna, VA 22182	ray.azarm@armedia.com

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Bits2ifs LLC 400 E. Main St., # 506 Batavia, NY <a href="https://www.bits2ifs.com">https://www.bits2ifs.com</a>  <i>SDVOB</i>	88-1413828 1100280688	Andrew Nemecek President - 585-360-7870	ahnemecek@outlook.com	Lot 3 Cloud, Lot 4 Implementation
Bravia Services LLC 9465 Counselors Row, Suite 200 Indianapolis, IN <a href="https://www.braviaservices.com">https://www.braviaservices.com</a>  <i>SDVOB</i>	92-2031665 1100330994	David Heath Vice President - 513-919-4729	david.heath@braviaservices.com	Lot 3 Cloud, Lot 4 Implementation
Cal Vet Integrated Consulting Services Inc 38417 Coralino Drive Murrieta, CA <a href="https://www.cvicconsulting.com">https://www.cvicconsulting.com</a>  <i>SDVOB</i>	46-3228236 1100297475	Mike Blinov Vice President of Public Sector Services - (703) 597-6474	mike.b@cvicsconsulting.com	Lot 3 Cloud, Lot 4 Implementation
Distributed Technology Group LLC       <i>SDVOB / SBE</i>	27-1011510 1000058314	Mark Matheson CEO - 585-943-5100	mark@dtg.com	Lot 3 Cloud, Lot 4 Implementation
FiberLinkPro LLC 7901 4th ST N, STE 300 St. Petersburg, FL <a href="https://www.fiberlinkpro.com">https://www.fiberlinkpro.com</a>	99-1402024 1100329053	Marty Malinowski Managing Partner - 716-844-1927	martym@fiberlinkpro.com	Lot 3 Cloud, Lot 4 Implementation
SDVO Technology Services Inc 320 Manhattan Avenue, #35 New York, NY <a href="https://www.sdvotech.com">https://www.sdvotech.com</a>	93-4440097 1100319516	Damion DiGrazia Founder/CEO - 917-326-0893	damion@sdvotech.com	Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
SHI International Corp	22-3009648 1000008811	Edward Chen	edward_chen@shi.com	Lot 3 Cloud, Lot 4 Implementation
Tony Baird Electronics Inc 461 E Brighton Ave Syracuse, NY <a href="https://www.tonybairdelectronics.com">https://www.tonybairdelectronics.com</a> <i>MBE / SDVOB / SBE</i>	20-2548047 1100022038	Jerry Galluzzo COO - 315-460-6007	ygalluzzo@tonybairdelectronics.com	Lot 3 Cloud, Lot 4 Implementation
Vistrada LLC	26-0680676 1100175244	James Morgenstein	james.morgenstein@vistrada.com	Lot 3 Cloud, Lot 4 Implementation

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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