



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68117	Lot 3 Cloud (Low & Moderate Risk)	Webair Internet Development Company Inc 501 Franklin Ave, Suite 200 Garden City, NY 11530	11-3460094 1100147313

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 1%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Sales Manager, RFQs	Anthony Emiliano Account Executive - 516 938 4100	Webair Internet Development Company Inc 501 Franklin Ave Garden City, NY 11530	anthony.emiliano@opti9tech.com
Contract Administrator, Account Manager	Robb Duffett Business Process Analyst - 613-282-3129	Webair Internet Development Company Inc	rob.duffett@opti9tech.com
Contract Administrator, Account Manager, Billing Manager	Wade Kean Sales Operations Coordinator - 5169384100	Webair Internet Development Company Inc 501 Franklin Avenue, Suite 200 Garden City, New York 11530	wade.kean@opti9tech.com
Contract Administrator, Account Manager, Billing Manager, RFQs	Joseph Mulieri Technical Account Manager - 5169384100	Webair Internet Development Company Inc 501 Franklin Ave, Suite 200 Garden City, NY 11530	joseph.mulieri@opti9tech.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator, Account Manager, Billing Manager, RFQs, Other (please add as an additional contact to the list. Thanks)	Ricardo Bustamante Account Manager - 5169384100	Webair Internet Development Company Inc 501 Franklin Ave Suite 200 Garden City, NY 11530	ricardo.bustamante@opti9tech.com
Sales Manager, RFQs	Charlie Morone Director of Sales, East - 5169384100	Webair Internet Development Company Inc	charlie.morone@opti9tech.com
Sales Manager, RFQs, Emergency Contact	Jim Stechyson President - 6134545810	Webair Internet Development Company Inc 1050 Morrison Dr Suite 204 Ottawa, Ontario K2H 8K7	jim.stechyson@opti9tech.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Core BTS Inc	203873764 1000030088	Jon McComb (920) 737-7796	jon.mccomb@corebts.com	Lot 3 Cloud
Distributed Technology Group LLC	27-1011510 1000058314	Mark Matheson CEO - 585-943-5100	mark@dtg.com	Lot 3 Cloud
<i>SDVOB / SBE</i>				
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Nick D'Archangelo	nysogs@eplus.com	Lot 3 Cloud
Forerunner Technologies Inc 150-M Executive Dr. Edgewood, NY https://www.frtinc.com	59-2937938 1000009575	Barry Fein Director of Enterprise Sales - (203) 652-8411	barry.fein@frtinc.com	Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Marcum Technology	300011802 1000032988	Michael Lappin (631) 414-4816	michael.lappin@marcumtechnology.com	Lot 3 Cloud
Naka Technologies 120 Commerce Drive Suite 106 Hauppauge, NY <i>MBE</i>	82-3213884 1100194826	Anil Jagtiani (646) 921-5780	ajj@nakatechnologies.com	Lot 3 Cloud
Raj Technologies Inc <i>MBE / SBE</i>	11-3013325 1000000646	Dain Massey-Williams Account Manager - (516) 342-5461	dainm@rajtechny.com	Lot 3 Cloud
Technology Professionals Group Inc d/b/a Cloud and Things <i>MBE / SBE</i>	82-0551694 1000032674	Kishor Bagul (518) 336-5511	kishor@cloudandthings.com	Lot 3 Cloud
The Ergonomic Group Inc	11-2685111 1000005750	Josh Packer 917-409-3527	josh.packer@ergogroup.com	Lot 3 Cloud
Vicom Computer Services Inc	11-2616959 1000011790	Andy Jonak (631) 694-3900 x 342	ajonak@vicomnet.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.