



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68134	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation	Ricoh USA Inc d/b/a Ricoh 5 Dedrick Place West Caldwell, NJ 07006	23-0334400 1000030648

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0.5%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0.5%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Steve Bissey DSS - 973-882-2000	Ricoh USA Inc d/b/a Ricoh 2 Gatehall Dr Parsippany, NJ 07054	steve.bissey@ricoh-usa.com
Contract Administrator, Emergency Contact, Account Manager, Billing Manager, Sales Manager, RFQs	Mike Pallotta 19786211276	Ricoh USA Inc d/b/a Ricoh 5 Dedrick Place West Caldwell, NJ 7006	mike.pallotta@ricoh-usa.com
RFQs	Laura Kennedy Senior Production Sales Consultant - 6313882515	Ricoh USA Inc d/b/a Ricoh	laura.kennedy@ricoh-usa.com
RFQs	Lynda Homan Account Manager - 518-218-5244	Ricoh USA Inc d/b/a Ricoh	lynda.homan@ricoh-usa.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible

to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Arlott Duplicator & Survey Inc	15-0619049 1100082255	James D'Onofrio (315) 732-5106	arlott@arlott.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Axiom Business Machines	16-1149007 1100016813	Mark Olsen (716) 664-3700	markaxiom@netsync.net	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Brian Parisi Copier Systems	16-1395960 1000029124	Brian Parisi (716) 568-8800	parisi@pariscopiers.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Duplicating Consultants Inc	16-1033886 1000015241	John Riccio (716) 691-5311	johnr@dcy-ny.us	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Eagle Business Machines	13-2671838 1100015245	Joseph Magardino (914) 592-4969	jgm@eaglebm.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Electronic Business Products Inc	14-1640393 1000006939	PAUL LIGUORI (518) 783-0737	pliguori@ebp-inc.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Facsimile Communications Industries Inc d/b/a Atlantic Tomorrows Office	13-1947545 1000026064	Larry Weiss (212) -741-6400	lweiss@tomorrowsoffice.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
James B Schwab Co Inc	16-0841046 1000028389	Nicole Maloney (814) 836-0008	nmaloney@schwabco.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Lawson Office Product & Leasing Inc	14-1591614 1000054983	Gary Ducatte (518) 563-5713	gary@lawsonofficeproducts.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Northco Products Inc <i>SBE</i>	14-1714064 1000027715	Mark Young (518) 869-6056	myoung@northcoproducts.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Northeastern Office Equipment Inc <i>SBE</i>	11-2750135 1000011894	Joe Munnie (631) 845-9500	jmunniejr@gmail.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Original Digital Office Inc D/B/A Digital Office Concepts Inc 1786 Coney Island Ave Brooklyn, Ny https://www.digitalofficeconcepts.com/	88-4407298 1100350454	718-854-4362 CEO - Alan Auerbach	sled@digitalofficeconcepts.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Repeat Business Systems Inc <i>WBE</i>	14-1718228 1000014193	Dawn Abbuhl (518) 869-8116	dabbuhl@rbsalbany.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
South Shore Business Products d/b/a Emerald Document Imaging	27-0667737 1100032613	Gerry Ryan (631) 319-1610 x 210	gryan@emeralddocument.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
T&G Industries d/b/a TGI Office Automation	11-2202153 1000011522	Kenyon Gardner Director Business Development - (718) 237-0060 x 1128	kgardner@tgioa.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
United Copier & Business Systems Inc d/b/a United Business Systems	16-1205849 1000015559	Patricia Szymendera (716) 854-4122	jkerling@ubswny.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
US Globe Service Corp	71-0870176 1000009634	Dean Hatzis (516) 775-7677	deanh@usglobecorp.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Ricoh USA, INC 2 Gatehall Dr Parsippany, NJ 07054	Laura Kennedy 631-388-2515	laura.kennedy@ricoh-usa.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation
Ricoh USA, INC 2 Gatehall Dr Parsippany, NJ 07054	Lynda Homan 214-207-3438	lynda.homan@ricoh-usa.com	Lot 1 Software, Lot 2 Hardware, Lot 4 Implementation