



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68201	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low, Moderate & High Risk), Lot 4 Implementation	Teradata Operations Inc d/b/a Teradata Government Systems LLC 17095 Via Del Campo San Diego, CA 92127	14-2002217 1100183272

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Cindy Wiley Sr. Acct. Executive - (512) 619-4416	Teradata Operations Inc d/b/a Teradata Government Systems LLC 181 Harry S. Truman Pkwy, Ste 100 Annapolis, MD 21401	cindy.wiley@teradata.com
Billing Manager	Trent Ladewig Financial Planning Senior Manager - 8668372328	Teradata Operations Inc d/b/a Teradata Government Systems LLC 17095 Via del Campo San Diego, CA 92127	trent.ladewig@teradata.com
Contract Administrator	Bruce Teeters Contracts Attorney - (937) 242-4757	Teradata Operations Inc d/b/a Teradata Government Systems LLC 10000 Innovation Pkwy Miamisburg, OH 45342	bruce.teeters@teradata.com
Contract Administrator, Account Manager, RFQs, Emergency Contact	Brandon Lucado Account Executive - 7032831190	Teradata Operations Inc d/b/a Teradata Government Systems LLC 17095 Via Del Campo Ct, San Diego, CA 92127	brandon.lucado@teradata.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager, Emergency Contact	John Weathersby Area Vice President - 717-364-0135	Teradata Operations Inc d/b/a Teradata Government Systems LLC	john.weathersby@teradata.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Madeline Spears Partner Alliance Manager - (571) 662-3960	madeline.spears@carahsoft.com	Lot 3 Cloud
Globant LLC 875 Howard Street San Francisco, CA https://www.globant.com/	98-0390078 1100294177	Nandakumar Moni Vice President, Partnerships - (425) 516-8224	nandakumar.moni@globant.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Prime Technologies Group LLC 940 W Valley Road, Suite 1500 Wayne, PA	47-4766628 1100284337	Smita More Director Partner and Alliances - (992) 155-5600	smita.more@excellerate.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Redapt Inc 14051 NE 200th St Woodinville, WA https://www.redapt.com/	27-3048112 1100294180	Nick Sutherland Director of Alliances - (425) 605-7935	nicks@redapt.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Scalable Systems Inc 15 Corporate Place South Suite 222 Piscataway, NJ https://www.scalable-systems.com/	20-2838091 1100294187	Sam Biswal CEO - (732) 762-7364	sam@scalable-systems.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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