



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM20800	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	Cisco Systems Inc 170 West Tasman Drive San Jose, CA 95134	77-0059951 1000005003

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Frank Antico Regional Sales Manager NY Metro Region - (408) 894-8967	Cisco Systems Inc 111 Wood Avenue South Iselin, NJ 08830	fantico@cisco.com
Account Manager, RFQs	Jeremy Healey Regional Manager, NY City Region - 978-936-1851	Cisco Systems Inc 300 Beaver Brook Road Boxborough, MA 01719	jehealey@cisco.com
Contract Administrator	Gigi Feril Contract Manager - (408) 424-0712	Cisco Systems Inc 170 West Tasman Drive San Jose, CA 95134	aferil@cisco.com
Contract Administrator, Billing Manager	Mark Ruszczuk Contract Manager - (702) 262-3815	Cisco Systems Inc 3773 Howard Hughes Pkwy Las Vegas, NV 89169	mruszczuk@cisco.com
Emergency Contact, Other (Contract Reporting)	Contracts Office 4084240712	Cisco Systems Inc	sled-contracts@cisco.com
RFQs	Cisco Contract Management Office	Cisco Systems Inc	sled-rfq@cisco.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs	NY Metro Region RFQs 212 714 4000	Cisco Systems Inc	nymetrorfqteam@cisco.com
RFQs	NY State Region RFQs	Cisco Systems Inc 170 West Tasman Drive San Jose, CA 95134	nysrfqteam@cisco.com
Sales Manager, RFQs	David Scrodanus Regional Manager, NY State Region - (919) 927-1374	Cisco Systems Inc 18 Corporate Woods Blvd., Suite 200 Albany, NY 12211	dscrodan@cisco.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Ahead, Inc. 401 N Michigan Ave, Suite 3400 Chicago, IL https://www.ahead.com/ahead-foundry/?utm_source=google&utm_medium=cpc&utm_campaign=ahead_custom&utm_content=ahead_custom&gad_source=1&gad_campaignid=20862828131&gbraid=0AAAofvdWdpdGa4--eNTOkDz23TCeh	84-3489032 1100331461	Lucas Van Der Ploog Client Director - 973- 903-6229	lucas.vanderploog@ahead.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Aspire Technology Partners LLC	42-1628916 1100088137	NY Sales Team (732) 847-9562	ny_sales@aspiretransform.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
BlackHawk Data LLC	83-0830484 1100217242	Maryann Pagano (877) 456-4295	sales@blackhawk11.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
<i>WBE / SBE</i>				

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CB20	36-3902573 1000055858	Chris Pickett (518) 836-2758	nysales@cb20.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CDW Government LLC	36-4230110 1000009217	Ben Estes	nygov@cdwg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Compulink Technologies Inc <i>MBE / SBE</i>	11-2967448 1000000634	Danielle Arboleda Director of Operations - (212) 695-5465	governmentsales@compulink.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY https://www.comsourceny.com <i>SBE</i>	16-1346170 1100094045	Elissa Soulia (315) 682-4115	esoulia@comsourceny.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Converge Technology Solutions US LLC	82-2782457 1100247635	Joe Barone Regional Vice President-Northeast - (631) 694-3900	joseph.barone@pellera.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ConvergeOne Inc 3344 Highway 149 Eagan, MN https://www.onec1.com/	41-1763228 1100026771	Jason Ruth Sales Director - 610-260-2149	upstatenysales@onec1.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Core BTS Inc 855 Route 146 Clifton Park, NY	20-3873764 1000030088	Tony DeFeciani 855-267-3287	tony.defeciani@corebts.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Corporate Computer Solutions Inc <i>WBE / SBE</i>	13-3352744 1000006353	Larry Grippo (716) 631-5602	lgrippo@corporatecomputersol.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CS Business Systems Inc <i>MBE / SBE</i>	16-1171177 1000048151	Kevin Peterson Vendor Relations Manager - 800-886- 6521	kpet5657@yahoo.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Custom Computer Specialists LLC	11-2497640 1000005692	Kyriakos Kaimis Vice President - (631) 864-6699	kkaimis@customonline.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Derive Technologies LLC <i>MBE</i>	52-2295534 1000009467	Terri Stuart Sr. Account Executive - (212) 363-6210	teamstuart@derivetech.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Dini Communications Inc	22-3604477 1000057468	Danu Karunatilaka (732) 225-4514	danushkak@dini.net	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Denise Leonard Vice President, Sales Operations - (518) 207- 3402	denise.leonard@dyntek.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	ePlus RFQ Contact	nysogs@eplus.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
FirstLight Fiber Inc	01-0656735 1000010891	Janet Winn Contract Manager - (585) 433-6589	sledny@firstlight.net	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
GovConnection Inc d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH	52-1837891 1000009448	Eric Brideau (800) 800-0019, ext. 75070	nysledteam@connection.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
High Point Solutions Inc <i>MBE</i>	22-3462774 1100013462	Kyleigh Wells Contract Management - 973-940-6572	kwells@highpoint.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
M A Polce Consulting Inc	16-1597994 1000057265	Kelly Palinski Partner Alliance Manager -	kelly@mapolce.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Marcum Technology	30-0011802 1000032988	Michael Lappin 631-414-4816	michael.lappin@marcumte chnology.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Maureen Data Systems Inc <i>WBE / SBE</i>	13-3817821 1000006466	Robert Irvin (212) 239-2448	government@mdsny.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Naka Technologies 120 Commerce Drive Suite 106 Hauppauge, NY <i>MBE</i>	82-3213884 1100194826	Jennifer Kelly Client Services Executive - (646) 921- 5796	lcm@nakatech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Norstan Communications Inc d/b/a Black Box Network Services	41-1231011 1000031680	Norstan Customer Support (800) 251-3028	cs@blackbox.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Noviant Inc <i>MBE</i>	11-3399247 1000024810	Phoebe Wang (212) 809-6625	pwang@noviant.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Senior Account Manager - 212-324- 4342	govtsales@presidio.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Sourcepass Contemporary LLC (formerly known as Contemporary Computer Services Inc) 515 Broadhollow Rd Melville, NY https://www.sourcepass.com/	11-2339385 1000000513	Kristina Mextorf Gov Sales Supervisor - 6313887166	govsales@sourcepass.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
The Ergonomic Group Inc	11-2685111 1000005750	Frank Scozzari District Sales Manager -	fj.scozzari@ergogroup.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Universal E-Business Solutions LLC	20-5092680 1100018382	Erica Delgado (646) 706-4035	sales@uebiz.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Verizon Business Network Services LLC 11 Wards Lane Menands, NY	13-2745892 1000012731	Denise Atkins Consultant - Proj/Program Mgmt - (518) 426-2161	denise.atkins@verizon.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
WebHouse Inc	11-3369453 1000012241	Dan Kerning (516) 764-6300	orders@webhse.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
<i>SDVOB / SBE</i>				
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA	91-1431894 1100005917	Randell Murphy Account Manager - 253.205.3403	teamny.goved@zones.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

