



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69696	Lot 3 Cloud (Low & Moderate Risk)	Armis Inc 300 Hamilton Ave., Suite 500 Palo Alto, CA 94301	30-0953950 1100265251

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Robert Morehead Solutions Architect - 908-418-1341	Armis Inc 300 Hamilton Ave., Suite 500 Palo Alto, CA 94301	robert.morehead@armis.com
Billing Manager	Billing Management 888-452-4011	Armis Inc 300 Hamilton Ave., Suite 500 Palo Alto, CA 94301	billings@armis.com
Contract Administrator	Kieran Burke NY Account Management - 631-546-8550	Armis Inc 300 Hamilton Ave., Suite 500 Palo Alto, CA 94301	kieran.burke@armis.com
Emergency Contact	Armis Emergency Contact 888-452-4011	Armis Inc 300 Hamilton Ave., Suite 500 Palo Alto, CA 94301	sales@armis.com
Sales Manager, RFQs	Gerard Mule Sales Manager - 516-946-4222	Armis Inc 300 Hamilton Ave., Suite 500 Palo Alto, CA 94301	gerard.mule@armis.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible

to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Atlantic Data Security 330 Roberts St #301 East Hartford, CT	45-3304424 1100190751	Tim Shugrue	tshugrue@atlanticdatasecurity.com	Lot 3 Cloud
Blackwood Associates Inc d/b/a BAI	52-1076172 1100152198	Tim Hall	tim.hall@blackwood.ai	Lot 3 Cloud
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Jenna Dunn Account Representative - 703- 871-8500	jenna.dunn@carahsoft.com	Lot 3 Cloud
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY https://www.comsourceny.com <i>SBE</i>	16-1346170 1100094045	Phil Gadsden VP of Sales - 3153063369	pgadsden@comsourceny.com	Lot 3 Cloud
Consortium Networks LLC	81-0723576 1100168581	Lainie Vande Woude	lainie@consortium.net	Lot 3 Cloud
DynTek Services Inc 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Steven Sanchez	steven.sanchez@dyntek.com	Lot 3 Cloud
Gemtech Business Technologies LLC 115 Sequams Lane E West Islip, NY https://www.gemtechbusiness.com <i>WBE</i>	87-1144876 1100347083	Meg Ryan President - (646) 828- 7730	mryan@gemtechbusiness.com	Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Howard Industries Inc 36 Howard Dr Ellisville, MS	64-0466143 1100005502	Krystal Avery Bids and Contract Manager - 1-888-912- 3151	kavery@howard.com	Lot 3 Cloud
Lead Data Technologies Inc	13-3987505 1000043651	Stacey Redmond COO - 845-501-4486	sjanousk@leaddatatech.com	Lot 3 Cloud
Mystic Cyber Partners LLC dba Mystic Cyber 244 5th Ave., Suite S216 New York,, N.Y. https://mysticcyber.com <i>SBE</i>	99-2843610 1100347053	Dylan O'Donnell Account Manager - 000000000	nyogs@mysticcyber.com	Lot 3 Cloud
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Contract Manager -	acody@presidio.com	Lot 3 Cloud
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney	patrick_mahoney@shi.com	Lot 3 Cloud
Source IT Technologies LLC <i>WBE</i>	45-4600436 1100094920	Kara Homan	khoman@sourceittech.com	Lot 3 Cloud
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokely Director - State, Local and Education - 703- 568-3378	kstokley@thundercattech.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.