



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68126	Lot 2 Hardware, Lot 4 Implementation	Aviat US Inc 860 N. McCarthy Blvd#200 Milpitas, CA 95035	77-0016028 1000045162

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Bob Brown Territory Manager - 6034792171	Aviat US Inc 35 Cottonwood Rd Plaistow, NH 03865	bob.brown@aviatnet.com
Billing Manager	Valerie Castro Credit & Collection Analyst - (512) 582-4671	Aviat US Inc 200C Parker Dr., Ste 100A Austin, TX 78728	americasar@aviatnet.com
Contract Administrator	Bruce Mallalieu Director of Contracts - 289-800-0782	Aviat US Inc 200C Parker Dr., Ste 100A Austin, TX 78732	bruce.mallalieu@aviatnet.com
Emergency Contact	Aviat Emergency Contact (800) 227-8332	Aviat US Inc	tac.am@aviatnet.com
RFQs	Myriam Reid Proposal Manager - 514 978-1598	Aviat US Inc 200C Parker Dr., Ste 100A Austin, TX 78728	myriam.reid@aviatnet.com
RFQs	Staci Brooks Sr Proposal Manager - 5122653680	Aviat US Inc 200C Parker Dr., Ste 100A Austin, TX 78728	staci.brooks@aviatnet.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager, RFQs	Javier Macias Sales Engineer - (408) 343-4658	Aviat US Inc 21 Dawn Ave North Haledon, NJ 07508	javier.macias@aviatnet.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Airosmith Development Inc <i>WBE</i>	20-1404840 1000055527	Ann D'Alessandro (518) 350-4060	adalessandro@airosmithdevelopment.com	Lot 2 Hardware, Lot 4 Implementation
Diversitec Wireless LLC d/b/a Backhaul Engineering	82-0967473 1100214332	Mark McClintic (781) 929-0711	mark@backhauleng.com	Lot 2 Hardware, Lot 4 Implementation
Mid-State Communications & Electronics Inc <i>WBE</i>	33-1014242 1100015421	Kevin Zimmer (315) 736-3061	kzimmer@midstatecomm.com	Lot 2 Hardware, Lot 4 Implementation
PMC Associates 8 Crown Plaza, Suite 106 Hazlet, NJ https://www.pmc-wireless.com	22-2873821 1000008798	Matthew Crossan Project Management Professional (PMP) - 732-888-9300	mattc@pmc-wireless.com	Lot 2 Hardware, Lot 4 Implementation
ProComm Systems Inc	22-2950839 1100207830	Shawn Bloomfield (610) 428- 0030	sbloomfield@procommsystems.com	Lot 2 Hardware, Lot 4 Implementation
Saia Communications Inc 100 Stradtman St. Buffalo, NY https://www.saiacomm.com	16-1297499 1000009926	Mark Ewart Sr - Director of Engineering - 716- 8922900	mark.ewart@saiacomm.com	Lot 2 Hardware, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Transwave Communications Systems Inc	16-1437895 1100154221	David Bassanello (716) 626-9020 ext. 104	dave@transwave.net	Lot 2 Hardware, Lot 4 Implementation
UTC Associates Inc <i>MBE</i>	01-0548464 1000056220	Aziz Ahmad (917) 415-9668	aahmad@utcassociates.com	Lot 2 Hardware, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.