



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68157	Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	Okta Inc 301 Brannan Street San Francisco, CA 94107	26-4175727 1100150918

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager	Katherine Torres Mgr Billing Accounts Receivable - (415) 534-6728	Okta Inc 301 Brannan Street San Francisco, CA 94107	ar@okta.com
Contract Administrator, Emergency Contact, Account Manager, Sales Manager, RFQs	John Lally N.E. Regional Manager - 204- 401-7342	Okta Inc 1874 Lynnfield Dr Annapolis, MD 21401	john.lally@okta.com
Emergency Contact, RFQs	Okta RFQs 1 Contact	Okta Inc	ny-ogs@okta.com
Emergency Contact, RFQs	Tiffany May	Okta Inc	tiffany.may@okta.com
Emergency Contact, RFQs, Other (Alliance Manager (Works with partners/resellers))	Ralph Figueredo SLED Alliance Manager - (310) 999-5340	Okta Inc 2941 Ladoga Ave Long Beach, CA 90815	ralph.figueiredo@okta.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Emergency Contact, RFQs, Other (National Director SLED (Back up for Contract Administrator))	Jack Alexander Natl Dir. State & Local Gov't - (916) 642-3421	Okta Inc 4408 Deer Valley Rd Rescue, CA 95672	jack.alexander@okta.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Aspire Technology Partners LLC	42-1628916 1100088137	Robin Schmidt RFP Specialist - (732) 647-9562	ny_sales@aspiretransform s.com	Lot 3 Cloud, Lot 4 Implementation
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Eric Pankau 709-230-7411	eric.pankau@carahsoft.co m	Lot 3 Cloud, Lot 4 Implementation
Column Technologies Inc	36-4268153 1000019652	Zach Bouchard 603-801-2583	zbouchard@columnit.com	Lot 3 Cloud, Lot 4 Implementation
Compulink Technologies Inc	11-2967448 1000000634	Danielle Arboleda Director of Operations - (212) 695-5465	governmentsales@compu- link.com	Lot 3 Cloud, Lot 4 Implementation
<i>MBE / SBE</i>				
Integration Partners	04-3467289 1100018237	Lisa Ostlund Sales Operations Specialist - (317) 813- 6399	lostlund@integrationpartner s.com	Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
NuHarbor Security Inc	47-4243980 1100157203	Sam Martin 802-310-2361	smartin@nuharborsecurity.com	Lot 3 Cloud, Lot 4 Implementation
Optiv Security Inc.	43-1806449 1100022107	Coleman Wallis Public Sector Ops Manager - (816) 556-3508	coleman.wallis@optiv.com	Lot 3 Cloud, Lot 4 Implementation
Optiv Security Inc.	43-1806449 1100022107	Coleman Wallis Public Sector Ops Manager - (816) 556-3508	coleman.wallis@optiv.com	Lot 3 Cloud, Lot 4 Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Nick Grappone 888-744-4084	nysled@shi.com	Lot 3 Cloud, Lot 4 Implementation
Stellar Services Inc <i>MBE / SBE</i>	11-3189413 1000012144	Han Lim (212) 432-2848	sales@stellarservices.com	Lot 3 Cloud, Lot 4 Implementation
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Jean Kim Contracts Manager - (703) 674-0216	jkim@thundercattech.com	Lot 3 Cloud, Lot 4 Implementation
Unisys Corporation 801 Lakeview Drive, Suite 100 Blue Bell, PA	38-0387840 1000004843	Ron Sautter Client Executive - (518) 452-6287	ron.sautter@unisys.com	Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.