



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68107	Lot 2 Hardware	Pure Storage Inc 650 Castro Street, Suite 400 Mt. View, CA 94041	27-1069557 1100147165

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Erich Rassow Account Executive, SLED - 7165129040	Pure Storage Inc 2555 Augustine Dr. Santa Clara, California 95054	erassow@purestorage.com
Account Manager, Sales Manager, Emergency Contact	Julian Durante Account Executive - 2034505989	Pure Storage Inc 1 Pennsylvania Plaza 32nd Floor, Suite 3209 New York, NY 10119	jdurante@purestorage.com
Billing Manager	Ronald Corpuz Accounts Payable - (408) 262- 3619	Pure Storage Inc 401 Castro Street Mt. View, CA 94041	ap@purestorage.com
Contract Administrator	Katie Lefebvre Public Sector Contract Specialist III - 630-863-9428	Pure Storage Inc 650 Castro St, Suite 400 Mountain View, CA 94041	klefebvre@purestorage.com
Contract Administrator, RFQs	Kim Bradbury Director, Public Sector Contracts - (301) 717-9968	Pure Storage Inc 650 Castro Street, Suite 400 Mt. View, CA 94041	kim.bradbury@purestorage.com

## Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Ahead, Inc. 401 N Michigan Ave, Suite 3400 Chicago, IL <a href="https://www.ahead.com/ahead-foundry/?utm_source=google&amp;utm_medium=cpc&amp;utm_campaign=ahead_custom&amp;utm_content=ahead_custom&amp;gad_source=1&amp;gad_campaignid=20862828131&amp;gbraid=0AAAofvdWdpdGa4--eNTOkDz23TCeh">https://www.ahead.com/ahead-foundry/?utm_source=google&amp;utm_medium=cpc&amp;utm_campaign=ahead_custom&amp;utm_content=ahead_custom&amp;gad_source=1&amp;gad_campaignid=20862828131&amp;gbraid=0AAAofvdWdpdGa4--eNTOkDz23TCeh</a>	84-3489032 1100331461	Lucas Van Der Ploog Client Director - 973- 903-6229	lucas.vanderploog@ahead.com	Lot 2 Hardware
Aspire Technology Partners LLC	42-1628916 1100088137	Robin Schmidt RFP Specialist - (732) 647-9562	ny_sales@aspiretransform.com	Lot 2 Hardware
CB20	36-3902573 1000055858	DJ Hansen (518) 881-1700	nyssales@cb20.com	Lot 2 Hardware
CDW Government LLC	36-4230110 1000009217	Ben Estes	nygov@cdwg.com	Lot 2 Hardware
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY <a href="https://www.comsourceny.com">https://www.comsourceny.com</a>  <i>SBE</i>	16-1346170 1100094045	Mike Fay (315) 682-4115	mfay@comsourceny.com	Lot 2 Hardware
ConvergeOne Inc 3344 Highway 149 Eagan, MN <a href="https://www.onec1.com/">https://www.onec1.com/</a>	41-1763228 1100026771	Gordon Hogben 585-310-0118	upstatenysales@convergeone.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Core BTS Inc 855 Route 146 Clifton Park, NY	20-3873764 1000030088	Stephen Alaimo (631) 982-4793	nysled@corebts.com	Lot 2 Hardware
Corporate Computer Solutions Inc  <i>WBE / SBE</i>	13-3352744 1000006353	Larry Grippo (716) 631-5602	lgrippo@corporatecompute rsol.com	Lot 2 Hardware
Distributed Technology Group LLC  <i>SDVOB / SBE</i>	27-1011510 1000058314	Mark Matheson CEO - 585-943-5100	mark@dtg.com	Lot 2 Hardware
DynTek Services Inc 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Denise Leonard VP, Sales Operations - 518-207-3402	denise.leonard@arctiq.com	Lot 2 Hardware
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Nick D'Archangelo (610) 495-1293	nyogs@eplus.com	Lot 2 Hardware
High Point Solutions Inc  <i>MBE</i>	22-3462774 1100013462	Jarvis Harriet (973) 940-6512	hjarvis@highpoint.com	Lot 2 Hardware
Insight Public Sector, Inc  <a href="https://www.ips.insight.com/">https://www.ips.insight.com/</a>	36-3949000 1000031484	Fred Tafoya (800) 467-4448 x 5386	newyork@insight.com	Lot 2 Hardware
M A Polce Consulting Inc	16-1597994 1000057265	Kelly Palinski Partner Alliance Manager -	kelly@mapolce.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Mainline Information Systems Inc	59-2960721 1000004953	Steve Frodey Account Executive - 518-441-4933	steve.frodey@mainline.com	Lot 2 Hardware
Meridian IT Inc	36-3818238 1100018665	Kelly Johst (315) 362-9200	kelly.johst@meridianitinc.com	Lot 2 Hardware
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Brett Hardy (212) 324-4328	govtsales@presidio.com	Lot 2 Hardware
Red River Solutions, LLC	81-4010210 1100181202	Todd Koehler (978) 783-7520	ny_ogs@redriver.com	Lot 2 Hardware
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 2 Hardware
Source IT Technologies LLC  <i>WBE</i>	45-4600436 1100094920	Kara Homan CEO - (203) 252-0439	khoman@sourceittech.com	Lot 2 Hardware
Sourcepass Contemporary LLC (formerly known as Contemporary Computer Services Inc) 515 Broadhollow Rd Melville, NY <a href="https://www.sourcepass.com/">https://www.sourcepass.com/</a>	11-2339385 1000000513	Kristina Mextorf Gov Sales Supervisor - 6313887166	govsales@sourcepass.com	Lot 2 Hardware
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA  <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
WebHouse Inc  <i>SDVOB / SBE</i>	11-3369453 1000012241	Dan Kerning (516) 764-6300	dkerning@webhse.com	Lot 2 Hardware

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**