



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM20850	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	Hewlett-Packard Enterprise Company 1701 E Mossy Oaks Rd Spring, TX 77389	47-3298624 1100148379

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Rick Murray Enterprise Group Account Manager - (518) 339-1475	Hewlett-Packard Enterprise Company 1971 Western Ave, #247 Albany, NY 12203	nysales@hpe.com
Contract Administrator	Rodrigo Valdivia Duron Contracts Administrator - 469-808-5167	Hewlett-Packard Enterprise Company 1701 E Mossy Oaks Road, HPE HQ Address Spring, TX 77389	rodrigo.valdivia-dura3n@hpe.com
Contract Administrator, Sales Manager, Billing Manager, RFQs	Lauren Weaber East Contracts Programs Manager - 9728959457	Hewlett-Packard Enterprise Company 1701 East Mossy Oaks Road Spring, TX 77389	lauren.weaber@hpe.com
Emergency Contact	HPEC Emergency Contact 5183391475	Hewlett-Packard Enterprise Company 1701 East Mossy Oaks Road Spring, TX 77389	rick.murray@hpe.com
Other (HPE Reseller Program Manager)	Brittany Gerard HPE Reseller Program Manager - 9708984014	Hewlett-Packard Enterprise Company 1701 E MOSSY OAKS ROAD Spring, TX 77389	brittany.gerard@hpe.com

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CampbellNet Solutions	01-0686643 1100018329	Donald Campbell President - 585-377- 8910	don_campbell@campbelln etsolutions.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CB20	36-3902573 1000055858	Chris Pickett CEO - 518-836-2758	nyssales@cb20.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CBTS Technology Solutions LLC	82-3783886 1100254219	Stan Volgershteyn Infrastructure Sales Manager - 440-569- 2368	stan.volgershteyn@cbts.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CDW Government LLC	36-4230110 1000009217	Heather Kohls Program Manager - 331-231-8729	nygov@cdwg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ComnetCo Inc	11-3441881 1100014832	Kennett Howard President - 631-423- 2393	ken.howard@comnetco.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Comport Consulting Corp	13-3165980 1100015247	Dawn Roos Operations Manager - 201-669-3727	dawn.roos@comport.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Compulink Technologies Inc	11-2967448 1000000634	Denise Arboleda 212-695-5465	governmentsales@compu- link.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
<i>MBE / SBE</i>				
Computer Systems Integrators Inc	14-1741052 1000007119	MaryLynn Etta Director of Finance - 845-897-9480	metta@csiny.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY https://www.comsourceny.com <i>SBE</i>	16-1346170 1100094045	Ron Terra (315) 395-4502	rterra@comsourceny.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Converge Technology Solutions US LLC	82-2782457 1100247635	Joe Barone Regional Vice President-Northeast - 866-910-4425	joseph.barone@convergetp.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ConvergeOne Inc 3344 Highway 149 Eagan, MN https://www.onec1.com/	41-1763228 1100026771	Seth Frank Vice President - 888-321-6227	upstatenysales@convergeone.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Corporate Computer Solutions Inc <i>WBE / SBE</i>	13-3352744 1000006353	Ann Martino President - 914-835-1105	amartino@corporatecomputersol.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CPP Associates Inc	45-4269321 1100089306	Paul O'Dell Director of Sales - 866-277-4621 x 730	paulodell@cppassociates.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CS Business Systems Inc <i>MBE / SBE</i>	16-1171177 1000048151	Kevin Peterson Sr. Account Manager / Vendor Relations Mgr. - (716) 886-6521 Ext. 251	kpeterson@csbusiness.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Custom Computer Specialists LLC	11-2497640 1000005692	Laura Gavey Director of Operations - 631-761-1428	lgavey@customonline.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Derive Technologies LLC <i>MBE</i>	52-2295534 1000009467	Madhu Royal Vice President - 212-363-1111	mroyal@derivetech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Dice Communications Inc	27-0508953 1100077337	Zach Dice CEO - 402-964-2288	zdice@dicellc.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Distributed Technology Group LLC	27-1011510 1000058314	Mark Matheson 585-943-5100	sales@dtg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
<i>SDVOB / SBE</i>				
Dox Electronics Inc	16-1252404 1000015619	Ken Michael VP - 585-295-1932	kenm@doxnet.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
<i>WBE</i>				
Driven Tech Inc 251 W 30th Street, Suite 306 New York, NY https://driven.tech/	87-2680818 1100303743	Todd Koehler DM - 917-716-4898	tkoehler@driven.tech	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
<i>SBE</i>				
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Denise Leonard Sales Operations NE - 518-207-3402	nysogssales@dyntek.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Echostor Technologies, Inc. 45 South St Hopkinton, MA https://www.Echostor.com	20-3579892 1100325996	Tom Caito Sales Director - 508- 277-8762	tom.caito@echostor.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	ePlus RFQ Contact	nysogs@eplus.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Fusion Digital	74-3093219 1100014715	Taylor Ferranti Partner - 585-310-7918	tferranti@fusiondig.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
GovConnection Inc d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH	52-1837891 1000009448	Samantha Jarok Contract Specialist - 800-800-0019 x33913	samantha.jarok@connectio n.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
GSS Infotech NY Inc d/b/a Atec Group	72-1563114 1000048422	Scott Brown Sr. Account Executive - 518-724-3129	scott.brown@atecgroup.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Howard Industries Inc d/b/a Howard Technology Solutions 36 Howard Dr Ellsville, MS https://howard.com	64-0466143 1100005502	Brandey Boyd Bids & Contracts Manager - 601-399- 5831	bboyd@howard.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Info Advantage Inc <i>WBE</i>	16-1425281 1000052608	Chris Chan Manger of Solution Sales - 585-254-8766	cchan@info-adv.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Insight Public Sector, Inc https://www.ips.insight.com/	36-3949000 1000031484	Fred Tafoya (800) 467-4448 x 5386	newyork@insight.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
International Integrated Solutions Ltd <i>SBE</i>	11-3006645 1000024528	Elise Starr VP Operations/Finance - 516-396-6700	estarr@iisl.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Island Computer Products Inc d/b/a ICP Inc <i>WBE / SBE</i>	13-3536167 1100010822	Lavan Smith Customer Support Specialist - 718-556- 6935	lsmith@icpcorp.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
JRC Technologies LLC	873720647 1100269806	Joshua Carroll 3153915368	jcarroll@jrcnow.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

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LANRover Network Service Inc <i>SBE</i>	82-0560550 1100121881	Rich Sallustro President - 844-526-7683	rich.sallustro@lanrover.net	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
LI Computer Networks Inc	26-0431178 1000057535	Christopher Milian Sales Manager - 631-443-4050	christopher.milian@licn.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Lyon Micro LLC 302 Eastern Blvd Ste 1077 Canandaigua, NY https://www.lyonmicro.com	81-1129655 1100295929	Kyle Lyon Managing Director - 716-863-6756	kyle@lyonmicro.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
M A Polce Consulting Inc	16-1597994 1000057265	Susan Gatley Business Development Manager - 315-624-9865	sgatley@mapolce.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Mainline Information Systems Inc	59-2960721 1000004953	Dave Johnson Director of Business Development - 978-985-2719	dave.johnson@mainline.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Micro Systems Support Corp	11-3080692 1000012069	Joe Ortiz Director of Systems - 631-242-5551	jortiz@msscweb.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Mola Group Corp <i>MBE</i>	46-4592427 1100171894	Dream Lemon 646-217-0727	sled@molaprise.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
MRA International Inc	22-3743226 1100025056	Martin Castagnetto Sales Support Specialist - (732) 222-0997 x24	m.castagnetto@mrainternational.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
National Business Equipment LLC d/b/a National Business Technologies	26-2693993 1000017518	John Arabio Business Manager - 518-724-6455	jarabio@national1927.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Net At Work Inc <i>SBE</i>	11-3354501 1100010721	Frank Lopez Sales Representative - 646-293-1761	flopez@netatwork.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Netway Communications Inc. 300 Main Street East Rochester, NY https://www.netwaycom.com	92-3337051 1100307349	Joseph Cerney President - 585-370- 9778	joe@netwaycom.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Networked Educational Technologies LTD d/b/a CSDNet <i>SBE</i>	11-3410788 1100008294	Elizabeth Vogel CFO/Managing Partner - 631-924-7474 ext. 2009	elizabeth.vogel@csdnet.net	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Networking Technologies LLC <i>SBE</i>	25-1844080 1100164812	Wendy DeArment (716) 216-3104x122	sales@net-cloud.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Networks 2000 <i>SBE</i>	33-0886107 1100190325	Dustin Vaillancourt General Manager - 858-490-1441	dvaillancourt@networks2000.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Nexus Consortium Inc <i>MBE</i>	54-1756965 1000032143	George Riesco Principal - 732-643- 1700	george@nexusnet.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Omada Technologies, LLC 36 Maplewood Avenue Portsmouth, NH https://omadatechnologies.com/	82-1609324 1100267066	Saeger Fischer Account Manager - 6036300261	sfischer@omadatechnologies.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Pathway Systems Design LLC	11-3569963 1100014768	Mario DePascale VP Technology Services - 631-772- 9526	mdepascale@psdteam.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
PKA Technologies 3 Paragon Dr., Suite 205 Montvale, NJ <i>WBE</i>	13-3919056 1100010089	Felise Katz CEO/President - 845- 357-0170	nys@pkatech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
PNJ Technology Partners Inc d/b/a P&J Computers Inc 426 New Karner Road Albany, NY <i>SBE</i>	14-1716131 1000007080	Scott Joralemon Enterprise Account Manager - 518-459- 6712	nysogsbids@pnjtechpartners.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Quality and Assurance Technology d/b/a QNA Tech <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced (646) 453-7119	sales@qnatech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Rapid Access Communication Enterprises Inc	03-0415485 1000019945	Rick Chiovarelli Sales Director - 516- 829-8290	rick@race-corp.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Red River Technology LLC	02-0483341 1100017946	Samir Narula (917) 836-5242	samir.narula@redriver.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Rolta Advizex Technologies LLC	37-1504931 1000009235	Devon Fikes Regional Account Manager - 585-730- 0610	nystatebids@advizex.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Saturn Business Systems	13-3122353 1000054721	George Pappas Regional Sales Manager - 212-557- 8134 x231	gpappas@saturnb2b.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

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SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 100008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Synergy IT Solutions of NYS Inc d/b/a Western NY Computing	16-0985336 1000015161	Nick DeVore Purchasing Manager - 585-758-7259	ndevore@synergyits.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Systems Management Planning Inc d/b/a SMP	16-1545953 1000029454	Dan Crist CFO - 585-475-0670	dcrist@smp-corp.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Teracai Corporation	26-4206230 1000033956	Chris Spaulding Sr. Product Manager - 315-883-3565	chris.spaulding@teracai.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Tri-Delta Resources Corp <i>SBE</i>	16-1363868 1000029059	Jeffrey Grant Vice President - 585- 412-7010	jgrant@tri-delta.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Turn-key Technologies Inc	22-3136494 1000047941	Craig Badrick CEO - 732-553-9100	cbadrick@tti-wireless.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
UTC Associates Inc <i>MBE</i>	01-0548464 1000056220	Aziz Ahmad CEO - 917-415-9668	contact@utcassociates.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Vandis Inc	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator - 516- 281-2223	nyscontract@vandis.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Y&S Technologies 383 Kingston Ave # 357 Brooklyn, NY <i>WBE</i>	61-1569225 1100014846	Mordy Finck (718) 395-5392	mordy@yandstech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA	91-1431894 1100005917	David Ransom Inside Sales - 518-652-4236	teamny.goved@zones.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Alternative Information Systems, Inc. 489 Ellicott Street Buffalo, NY 14203	Brian Conley Chief Financial Officer - (716) 831-9929	bconley@aisbuffalo.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Cloud and Things 333 Broadway , Suite 340 Troy, NY 12180	Kishor Bagul Chief Executive Officer - (518) 336-5511	sales@cloudandthings.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation