



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68115	Lot 3 Cloud (Low, Moderate & High Risk)	Acquia Inc 53 State Street Boston, MA 02109	26-0493001 1000042127

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager	Account Receivable (888) 922-7842	Acquia Inc 53 State Street Boston, MA 02109	acctsrec@acquia.com
Contract Administrator	Matt Cordaro Vice President - 857-225-0468	Acquia Inc 53 State Street Boston, MA 02109	matt.cordaro@acquia.com
Contract Administrator, Emergency Contact	Sean Crowley Area Vice President - (617) 803-2102	Acquia Inc 53 State Street, 10th Floor Boston, MA 02109	sean.crowley@acquia.com
Emergency Contact, Account Manager, RFQs	Joel McManus Enterprise Account Executive - (781) 929-9715	Acquia Inc 53 State Street, 10th Floor Boston, MA 02109	joel.mcmanus@acquia.com
Sales Manager	Joseph Kroger Vice President - (703) 608-8702	Acquia Inc 655 15th Street NW, 8th Floor Washington, DC 20005	joe.kroger@acquia.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible

to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - “How to Use the Manufacturer Umbrella Contract”

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Stephanie Dorough (703) 203-7588	acquia@carahsoft.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.