



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM67305	Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	Granicus LLC d/b/a Granicus 408 St. Peter Street , Suite 600 St. Paul, MN 55102	41-1941088 1100002596

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Stephanie DelSignore Regional Accounts Manager - (617) 947-4002	Granicus LLC d/b/a Granicus 408 St. Peter Street, Suite 600 St. Paul, MN 55102	stephanie.delsignore@granicus.com
Billing Manager, Sales Manager	Accounts Receivable (720) 240-9586	Granicus LLC d/b/a Granicus 408 St. Peter Street, Suite 600 St. Paul, MN 55102	nyadmin@granicus.com
Contract Administrator, Account Manager, Sales Manager, RFQs	David Shutan Manager, Proposal Center - 3129856110	Granicus LLC d/b/a Granicus 1152 15th Street NW, Suite 800 Washington, DC 20005	david.shutan@granicus.com
Contract Administrator, Account Manager, Sales Manager, RFQs	Proposal Team 8003140147	Granicus LLC d/b/a Granicus 1152 15th Street NW, Suite 800 Washington, DC 20005	rfp@granicus.com
Contract Administrator, Emergency Contact,RFQs	Jessica Yang Manager of Business and Contracts - 6512496713	Granicus LLC d/b/a Granicus 408 St. Peter Street, Suite 600 St. Paul, MN 55102	nyadmin@granicus.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator, Other (Channel Account Manager)	Lena Mertel Channel Account Manager - 8479628299	Granicus LLC d/b/a Granicus 1152 15th Street NW, Suite 800 Washington, DC 20005	lena.mertel@granicus.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Stephanie Stallings Team Lead - 7039214157	stephanie.stallings@carahsoft.com	Lot 3 Cloud, Lot 4 Implementation
Documentation Strategies, Inc d/b/a Docstrats <i>WBE</i>	14-1657145 1000014093	Tami Cole (518) 432-1233	tami.cole@docstrats.com	Lot 3 Cloud, Lot 4 Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Dean Howell (845) 265-9439	dean_howell@shi.com	Lot 3 Cloud, Lot 4 Implementation
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokely Director - State, Local and Education - 703- 568-3378	kstokley@thundercattech.com	Lot 3 Cloud, Lot 4 Implementation
Vanguard Tech Group Inc <i>SDVOB</i>	47-2065147 1100169987	James Pompilio (518) 366-5355	info@resilientsupportservices.com	Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.