



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68145	Lot 1 Software, Lot 3 Cloud (Low & Moderate Risk), Lot 4 Implementation	NICE Systems Inc 221 River St. , 10th Floor Hoboken, NJ 07030	77-0250126 1000018579

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Jim Snyder Regional Account Executive - 2144337972	NICE Systems Inc 221 River St Hoboken, New Jersey 07030	jsnyder@nice.com
Billing Manager	David Hawryluk Senior Credit and Collections Analyst - (551) 256-5352	NICE Systems Inc 221 River St., 11th Floor Hoboken, NJ 7030	david.hawryluk@nice.com
Contract Administrator	Barry Barney NY OGS Contract Administrator at NICE - 2148868298	NICE Systems Inc	barry.barney@nice.com
Contract Administrator, Emergency Contact, Account Manager, RFQs	Katerina Vetrovec OGC Administrator at NICE - 2016658841	NICE Systems Inc 221 River St., 10th Floor Hoboken, NJ 7030	katerina.vetrovec@nice.com
Sales Manager	Joe Scaffidi Regional VP Sales - (216) 409- 9734	NICE Systems Inc 221 River St., 10th Floor Hoboken, NJ 7030	joe.scaffidi@nice.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - "How to Use the Manufacturer Umbrella Contract"

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
BEI Holdings Inc d/b/a Business Electronics	47-5384621 1000011194	Rich Bartoli 203-741-9337	rich.bartoli@beiinc.com	Lot 1 Software
NWN Corporation 659 South County Trail Exeter, RI	04-3532235 1100138331	Kathy Thomas National Public Sector Program Manager - (916) 637-2185	kthomas@nwncarousel.com	Lot 1 Software, Lot 3 Cloud, Lot 4 Implementation
Wilmac Business Equipment Co Inc d/b/a Wilmac Company	16-0875039 1000014978	James Giblin 716-481-9955	jgiblin@wilmacco.com	Lot 1 Software

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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