



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68232	Lot 2 Hardware	Sharp Electronics Corporation 100 Paragon Drive Montvale, NJ 07645	13-1968872 1000054628

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Sales Manager, RFQs, Emergency Contact	Matt Huggins Government & Major Account Manager - 2016699669	Sharp Electronics Corporation 100 Paragon Drive Montvale, New Jersey 07645	hugginsm@sharpsec.com
Billing Manager	Allison Terry Finance Admin Analyst - (201) 529-8527	Sharp Electronics Corporation 100 Paragon Drive Montvale, NJ 7645	terrya@sharpsec.com
Contract Administrator, RFQs	Lucy Jarvis Associate Marketing Manager - (201) 529-6315	Sharp Electronics Corporation 100 Paragon Drive Montvale, NJ 7645	jarvisl@sharpsec.com
Sales Manager	David Suaviso Sr. Regional Sales Manager, NY-NJ - 6314877488	Sharp Electronics Corporation 100 Paragon Drive Montvale, New Jersey 07645	suavisod@sharpsec.com
Sales Manager	Jeffrey Alexander Director of Sales – Government - (404) 805-9800	Sharp Electronics Corporation 100 Paragon Drive Montvale, NJ 7645	alexanderj@sharpsec.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
A+ Technology & Security Solutions	11-3571518 1100005450	Peter Noonan Director of Sales - (631) 969-2600	sales@aplustechnology.com	Lot 2 Hardware
Acture Solutions, Inc. 1462 Erie Blvd., Suite 207A Schenectady, NY <i>SBE</i>	14-1662031 1000027625	Gabriel Stacy CEO - 1-412-983-1403	stacyg@acturesolutions.com	Lot 2 Hardware
Adorama Inc <i>SBE</i>	13-2918676 1000012821	Alba Castillo Bid Manager - (212) 741-0401	albac@adorama.com	Lot 2 Hardware
Astoria Communications, LLC 130 Sea Ln. Farmingdale, NY	38-4095155 1100227097	Nancy Grappone Office Manager - 631- 694-3334	nancy@astoria.productions	Lot 2 Hardware
Atlas Star Corporation <i>SBE</i>	14-1809859 1000027945	Gary Bradford President - (845) 765- 8321	gb@atlastar.com	Lot 2 Hardware
Audio-Video Corporation <i>SBE</i>	14-1426006 1000001596	Scott VanRoy Director of Business Development - (518) 449-7213	vanroy@audiovideocorp.com	Lot 2 Hardware
AVS Installations LLC 400 Raritan Center Pkwy Suite D Edison, NJ	22-3828020 1100068305	Robert Leggio President - 732-634- 7903	rleggio@avsillc.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
B&H Photo & Electronics Corp	13-2768071 1000006215	Yelena Kataeva Sr. Business Development Manager - (212) 239-7500	yelenak@bhphoto.com	Lot 2 Hardware
Bluum USA Inc (formerly known as Troxell Communications Inc) 4675 Cotton Ctr Blvd Ste 155 Phoenix, AZ https://www.Bluum.com	86-0716114 1000009741	Joel Ryan Regional Vice President - 716-514-3037	joel.ryan@bluum.com	Lot 2 Hardware
Camcor Inc. PO Box 1899 Burlington, NC	56-0818892 1000048475	Nelson Oldfield Territory Manager - (800) 868-2462	noldfield@camcor.com	Lot 2 Hardware
Capstream Technologies LLC 1204 Vine St. Olean, NY <i>SBE</i>	27-0434478 1000052922	Kevin McWhite Partner - (716) 945-7100 Ext. 210	kmcwhite@capstreamtech.com	Lot 2 Hardware
Carousel Industries of North America LLC	06-1502254 1000036559	Lauren Testa Contract Admin - (401) 583-4465	nystatecontract@carouseliindustries.com	Lot 2 Hardware
CCI Capital LLC d/b/a Colortone Audio Visual 181 Westchester Ave Suite 408B Port Chester, NY	47-2722695 1100140889	Olivier Peardon President & CEO - (914) 592-4151	opeardon@colortone-av.com	Lot 2 Hardware
Central Business Solutions	13-4174067 1000006550	Damien McClave (646) 223-1044	dmcclave@mycbsteam.com	Lot 2 Hardware
Central Digital Solutions Inc	01-0587178 1000010883	Bob Mesa (631) 249-1990	rmesas@centralcopiers.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Cicchinelli Enterprises Inc d/b/a Universal Office Products	16-1524418 1100046723	Michael Cicchinelli (518) 238-1315	universal5690@yahoo.com	Lot 2 Hardware
Copier Fax Business Technologies Inc 465 Elliot St Buffalo, NY	16-1386578 1000055340	David Scibetta 000000000	dscibetta@copierfaxbt.com	Lot 2 Hardware
Corporate Computer Solutions Inc <i>WBE / SBE</i>	13-3352744 1000006353	Ann Martino President - 914-835- 1105	amartino@corporatecompu tersol.com	Lot 2 Hardware
Delaware Business Systems Inc <i>WBE</i>	16-1505594 1000048148	Elizabeth Brosi (607) 746-3533	dbscopiers@gmail.com	Lot 2 Hardware
Direct Packet Inc d/b/a OneVision Solutions	20-1005886 1000008553	Joshua Haase Regional Manager - (518) 283-9060	jhaase@onevisionsolutions .com	Lot 2 Hardware
Diversified Media Group LLC 385 Market St. Kenilworth, NJ	01-0550281 1100151206	Brian Lees Sr. Vice President & General Manager - (908) 245-4833	blees@divmedia.net	Lot 2 Hardware
Dobil Laboratories Inc 727 Butler St. Pittsburgh, PA	25-1234618 1100010478	Dan Rosenberger President - (412) 782- 3399	drosenberger@dobil1.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Denise Leonard Vice President, Sales Operations - (518) 207-3402	denise.leonard@dynstek.com	Lot 2 Hardware
Eagle Systems Incorporated	16-1410112 1000055352	Marilou Smith (716) 893-0506	admin@eagleny.com	Lot 2 Hardware
Eastern Office Supply of Upstate New York Inc d/b/a EOS Technologies <i>WBE</i>	42-1682614 1000017946	Michele German (518) 377-8000	michele@easternoffice.com	Lot 2 Hardware
EBE Office Source Inc	16-1451147 1100000073	Lisa Williams Principal - (607) 723-0000	lisa@ebe-cms.com	Lot 2 Hardware
Electrosonic Inc 4501 Vineland Rd., #105 Orlando, FL https://www.electrosonic.com/	41-0989729 1000031677	Christine Delaney Procurement Manager - (407) 839-1154	christine.delaney@electrosonic.com	Lot 2 Hardware
Executex Inc	13-3920885 1100037438	Dominick Mastrocola (914) 345-0930	dominick@executex.com	Lot 2 Hardware
Fusion Digital	74-3093219 1100014715	Alyse Ferranti President - (585) 310-7924	aferranti@fusiondig.com	Lot 2 Hardware
Future Tech Enterprise Inc <i>SBE</i>	11-3350196 1000000724	Diane Kremidas	dkremidas@ftei.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
GovConnection Inc d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH	52-1837891 1000009448	Peter DiGennaro Account Manager - 800-800-0019	peter.digennaro@connectio n.com	Lot 2 Hardware
Howard Industries Inc d/b/a Howard Technology Solutions 36 Howard Dr Ellsville, MS https://howard.com	64-0466143 1100005502	Brandy Boyd Bids & Contracts Manager - 601-399- 5831	bboyd@howard.com	Lot 2 Hardware
Hudson Valley Audio Visual, Inc <i>MBE / SBE</i>	41-2095792 1100016740	Jeff Zupan 845-797-7000	jeff@hudsonvalleyav.com	Lot 2 Hardware
Interface Cable Assemblies and Services 42-19 23rd Ave. Long Island City, NY	11-2590354 1000005726	Michael Marangelli Product Consultant - 718-278-1100	mmarangelli@icascorp.co m	Lot 2 Hardware
IVCi LLC	20-0399584 1000016518	Jennifer Eagen Director of Sales Administration - (631) 525-5870	nysogs@ivci.com	Lot 2 Hardware
Kinly Inc	20-2788939 1100034504	Barbara Armenti (973) 585-3022	bamenti@kinly.com	Lot 2 Hardware
Leslie Digital Imaging LLC	11-3523525 1000012327	Laura Abele Vice President Operations - (516) 348- 2230	labele@myldi.com	Lot 2 Hardware
Metroland Business Machines Inc 25 Kraft Avenue Albany, New York https://www.metrobusma.com	14-1560263 1000001682	Edward Neary (518) 452-2600	ed@metrobusma.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Northco Products Inc <i>SBE</i>	14-1714064 1000027715	AJ Crandall President / CEO - (518) 869-6056	ajcrandall@northcoproducts.com	Lot 2 Hardware
Northern Copy Products	16-1195464 1000015543	Kevin Chamberlain (315) 788-8040	kevin@northerncopy.com	Lot 2 Hardware
One Diversified LLC 10 Vantage Point Dr., Ste. 3 Rochester, NY https://onediversified.com/	42-1617340 1100186865	Jim Hoeksema Product Solutions Sales Executive - 610- 346-9359	jhoeksema@onediversified.com	Lot 2 Hardware
PC University Distributors Inc <i>SBE</i>	11-3318287 1000005921	Geoffrey Miller (516) 596-1500	gmm@pcuniversity.com	Lot 2 Hardware
PKA Technologies 3 Paragon Dr., Suite 205 Montvale, NJ <i>WBE</i>	13-3919056 1100010089	Felise Katz CEO/President - 845- 357-0170	nys@pkatech.com	Lot 2 Hardware
Presentation Concepts Corporation East Syracuse, NY https://pccav.com/ <i>WBE / SBE</i>	16-1535373 1000029419	Samantha Haun (315) 437-1314 ext. 120	shaun@pccav.com	Lot 2 Hardware
Presentation Products Inc 171 Madison Ave., 12th Floor New York, NY https://presentationproducts.com <i>SBE</i>	22-3348910 1000017114	Christine Laughren Marketing & Brand Manager - (212) 736- 6350	claughren@presentationproducts.com	Lot 2 Hardware
Quality and Assurance Technology d/b/a QNA Tech <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced (646) 453-7119	sales@qnatech.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Ray Supply Inc <i>SBE</i>	14-1418124 100006687	David Clough Vice President - 5187925848	dave.clough@rayav.com	Lot 2 Hardware
RDI Solutions LLC	26-2792642 1100020762	Lourdes Regan (212) 244-9480	lregan@rdisolutions.com	Lot 2 Hardware
RnB Enterprises Inc 115 Hurley Rd., #4 B/C Oxford, CT https://www.rnbenterprises.com/	06-1064825 1100006765	Susan Boutote Contract Manager - (800) 998-8865	susan@rnbenterprises.com	Lot 2 Hardware
R-Options Inc. 50 Industrial park Cir, Suite 2 Rochester, NY https://www.roptionsinc.com	45-2303777 1100041508	Randy DeVos President - 585-366- 4125	randyd@roptionsinc.com	Lot 2 Hardware
RTS Solutionz Inc d/b/a Solutionz Inc 85 Schmitt Blvd. Farmindale, NY https://www.solutionzinc.com/ <i>SBE</i>	47-3765043 1100150986	Jill Armand Director - (585) 381- 3070	jarmand@solutionzinc.com	Lot 2 Hardware
S3 LLC	27-1210009 1100008244	Veronica Podlewski Client Services Manager - 212-729- 5502	vpodlewski@s3mps.com	Lot 2 Hardware
South Shore Office Products Inc d/b/a Shore Office Systems	11-2207510 1100006827	Douglas Mullen (631) 581-5000	dmullen@shoreos.com	Lot 2 Hardware
Southtown Electronics, Inc d/b/a Southtown Audio Video <i>WBE / SBE</i>	16-1233040 1100065329	Heather Sidorowicz President - 7166486565	heather@southtownav.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Specialty Business Solutions	41-2244293 1000055902	Jason Gauthier Vice President - 212- 587-9600	jason@specialtybusiness.com	Lot 2 Hardware
Spruce Technology Inc NJ <i>MBE</i>	20-5656502 1100124930	Noelle Hanerfeld Infrastructure and Pro/AV Procurement Specialist - (862) 225- 9300	nhanerfeld@sprucetech.com	Lot 2 Hardware
Stangtek Services LLC d/b/a Prizm Document & Technology Solutions	45-1609052 1100160698	Andrew Stang (585) 653-5041	andrew@prizmtech.com	Lot 2 Hardware
TC Technologies	16-1342911 1000029037	Richard Hemann (716) 743-9900	rhermann@e-tct.com	Lot 2 Hardware
Tele-Measurements Inc. 600 W. End Ave., 3F New York, NY https://www.tele-measurements.com/	22-1694543 1000016841	Gary Gorski Vice President - (973) 473-8822	ggorski@tele-measurements.com	Lot 2 Hardware
Tony Baird Electronics Inc 461 E Brighton Ave Syracuse, NY https://www.tonybairdelectronics.com <i>MBE / SDVOB / SBE</i>	20-2548047 1100022038	Jorrie Warner Audio Visual Sales Manager - 315-460- 6007	jwarner@tonybairdelectronics.com	Lot 2 Hardware
Universal Business Solutions Inc	20-5290103 1100015258	Abe Thomas (212) 643-4808	abe@ubsna.com	Lot 2 Hardware
Video Hi-Tech Corp d/b/a Adwar Video 125 Gazza Blvd. Farmingdale, NY https://www.adwarvideo.com/ <i>MBE / SBE</i>	11-2765013 1000005772	Michael Adwar President - (631) 777- 7070	sales@adwarvideo.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Visual Image Display DBA Lard VID LLC 150 Coolidge Avenue Englewood, https://www.visualimagedisplay.com	27-1124832 1100328607	Katy Sun Business Operations Manager -	ksun@visualimagedisplay.com	Lot 2 Hardware
VTC Specialties Inc d/b/a Visual Technologies Corp	56-2357679 1000009518	David Foor President & CEO - (315) 423-2000	dfoor@visualtec.com	Lot 2 Hardware
W B Mason Co Inc	04-2455641 1000011030	Bonnie Leithead Sales Managaer - 888- 926-2766	bonnie.leithead@wbmason.com	Lot 2 Hardware
Washington Computer Services Inc <i>SBE</i>	13-3086643 1000032987	Fran Koenig Contract Specialist - 2129979882	fran.koenig@washcomp.com	Lot 2 Hardware
XSE Group Inc d/b/a Aztec	06-1355634 1100156553	Gerald Crean (800) 533-6552	creang@xsegroup.com	Lot 2 Hardware
York Telecom Corporation	22-2624906 1000008778	Rebecca Kane Contracts Administrator - (732) 413-6000	contracts@yorktel.com	Lot 2 Hardware
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA	91-1431894 1100005917	David Hansen Senior Account Executive - (518) 652- 4243	teamny.goved@zones.com	Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

