



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69881	Lot 3 Cloud (Low & Moderate Risk)	SentinelOne Inc 444 Castro St Suite 400 Mountain View, CA 94041	99-0385461 1100264839

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 2%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Sales Manager, RFQs, Emergency Contact	Steven Ismaili Regional Sales Director - 9106174991	SentinelOne Inc 444 Castro St. Suite 400 Mountain View, CA 94041	steveni@sentinelone.com
Billing Manager	Thinh Nguyen Invoices - 855-868-3733	SentinelOne Inc 444 Castro St Suite 400 Mountain View, CA 94041	invoices@sentinelone.com
Contract Administrator	Eunnah Shin Manager, Contracts Mangement - 510-368-2072	SentinelOne Inc 444 Castro St Suite 400 Mountain View, CA 94041	legal.notices@sentinelone.com
Contract Administrator, Account Manager, Sales Manager, RFQs, Emergency Contact	Jonathan Adler Enterprise Sales Manager - 5165102274	SentinelOne Inc 444 Castro St., Ste. # 400 Mountain View, California 94041	jonathan.adler@sentinelone.com
Emergency Contact	SentinelOne Emergency Toll Free 855-868-3733	SentinelOne Inc 444 Castro St Suite 400 Mountain View, CA 94041	

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Emergency Contact, Account Manager, RFQs	Brendan Higgins Account Manager - (908) 591 2527	SentinelOne Inc 444 Castro St Suite 400 Mountain View, CA 94041	bhiggins@sentinelone.com
Sales Manager	Jason Sansone Regional Director of Enterprise Sales - (973) 632 2409	SentinelOne Inc 444 Castro St Suite 400 Mountain View, CA 94041	jasons@sentinelone.com

#### Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
AT&T Enterprises LLC (formerly known as AT&T Corp) One AT&T Way Bedminster, NJ	13-4924710 1000006563	Archie Quarrier Service Manager - (518) 951-4121	aq2498@att.com	Lot 3 Cloud
BlackHawk Data LLC	83-0830484 1100217242	Maryann Pagano CEO - 646-343-9861	mpagano@blackhawk11.com	Lot 3 Cloud
<i>WBE / SBE</i>				
Cambridge Computer Services Inc 271 Waverley Oaks Road, Suite 301 Waltham, MA <a href="https://www.cambridgecomputer.com/">https://www.cambridgecomputer.com/</a>	04-3124822 1000005271	Jim Gordan	jgordon@cambridgecomputer.com	Lot 3 Cloud
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL <a href="https://www.cdwg.com">https://www.cdwg.com</a>	36-4230110 1000009217	Ben Estes	nygov@cdwg.com	Lot 3 Cloud
CNI Sales, Inc	23-2947527 1100254738	Tom Kirk	tkirk@corpnetworking.com	Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Computer Design & Integration LLC	13-3823827 1100014833	Peter Brookman	peter.brookman@cdillc.com	Lot 3 Cloud
ConvergeOne Inc 3344 Highway 149 Eagan, MN <a href="https://www.onec1.com/">https://www.onec1.com/</a>	41-1763228 1100026771	David Stillman Director of sales, NY - 9175245453	dstillman@convergeone.com	Lot 3 Cloud
DC Consulting Service LLC	27-2188201 1100264890	Rinkesh Nigam	rinkesh@dcconsultllc.com	Lot 3 Cloud
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Daelene Pricher Contract Administrator - 518-207-3410	darlene.pricher@dyntek.com	Lot 3 Cloud
EduTek Ltd 99 Fulton St. White Plains, NY <a href="https://edutek.com/">https://edutek.com/</a>	13-3853668 1100013810	Daniel Caravella Director of Sales - 914- 686-7777	daniel.caravella@edutek.com	Lot 3 Cloud
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Whit Sprague Sr. Account Executive - 585-310-5399	nysogs@eplus.com	Lot 3 Cloud
Guidepoint Security LLC	45-3694402 1100174208	Mark Thornberry	mark.thornberry@guidepointsecurity.com	Lot 3 Cloud
LANRover Network Service Inc	82-0560550 1100121881	Rich Sallustro 631-418-8018	rich.sallustro@lanrover.net	Lot 3 Cloud
<b>SBE</b>				

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Nathaniel Rand Inc 8333 Austin Street Kew Gardens, NY  <i>MBE / SBE</i>	46-3415465 1100216491	Shannon Ramsaywak Managing Partner - 917-855-2384	sales@thenrcgroup.com	Lot 3 Cloud
Network Outsource Inc 135 Denton Ave New Hyde Park, NY <a href="https://www.networkoutsourc&lt;br/&gt;e.com/">https://www.networkoutsourc e.com/</a>	11-3582091 1000034543	Adam Mahoney New York SLED - 516- 488-5888	info@networkoutsource.co m	Lot 3 Cloud
Networking Technologies LLC  <i>SBE</i>	25-1844080 1100164812	Wendy DeArment (716) 216-3104 x122	wdearment@net-cloud.com	Lot 3 Cloud
NobleTec LLC 418 Eisenhower Lane North Lombard, IL <a href="https://www.nobletecllc.com">https://www.nobletecllc.com</a> <i>SBE</i>	84-4859550 1100315373	Larry Rienton VP of Sales - 630-974- 5649	newyork@nobletecllc.com	Lot 3 Cloud
Optiv Security Inc.	43-1806449 1100022107	Lee Gitzes Regional Director, NY Metro - 856.325.9586	lee.gitzes@optiv.com	Lot 3 Cloud
Quality and Assurance Technology d/b/a QNA Tech  <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced President - 646-453- 7119	sales@qnatech.com	Lot 3 Cloud
RNSC Technologies, LLC	26-0736816 1100278538	Renault Ross 000000000	rnscl_rfx@globalrnscl.com	Lot 3 Cloud
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 3 Cloud

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Softchoice Corporation	13-3827773 1100006236	David Butkiewicz 000000000	nyogs@softchoice.com	Lot 3 Cloud
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA  <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director - State, Local and Education - (703) 568-3378	kstokley@thundercattech.com	Lot 3 Cloud
Upstate Wholesale Supply Inc d/b/a Brite Computers	16-1382350 1000008125	Trevor Snith	tsmith@brite.com	Lot 3 Cloud
UTC Associates Inc  <i>MBE</i>	01-0548464 1000056220	Bernie Lederer Director of Ops and Tech - 3022935847	blederer@utcassociates.com	Lot 3 Cloud
Vandis Inc	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator - 516- 281-2223	nyscontract@vandis.com	Lot 3 Cloud
World Wide Technology, LLC	43-1912895 1000033745	Carol Harting	ny-sled@wwt.com	Lot 3 Cloud

## **Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**