



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM67997	Lot 3 Cloud (Low Risk), Lot 4 Implementation	AskReply Inc d/b/a B2Gnow 3225 N Central Ave #120 Phoenix, AZ 85012	33-0897731 1000049133

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 3%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 1%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs	Frank Begalke Chief Operating Officer - (602) 325-9277	AskReply Inc d/b/a B2Gnow 3225 N Central Ave, #120 Phoenix, AZ 85012	feb@b2gnow.com
Billing Manager	Tracy Begalke Operations Manager - (602) 325-9277	AskReply Inc d/b/a B2Gnow 3225 N Central Ave, #120 Phoenix, AZ 85012	tracy@b2gnow.com
Contract Administrator	John Chapman Account Director - (917) 406-6820	AskReply Inc d/b/a B2Gnow 3225 N Central Ave, #120 Phoenix, AZ 85012	jcc@b2gnow.com
Contract Administrator, Account Manager	Heidi Barton Contract Renewal Manager - 6023259277	AskReply Inc d/b/a B2Gnow 725 W. McDowell Road Phoenix, AZ 85007	renewals@b2gnow.com
Emergency Contact	AskReply Emergency Contact (602) 490-0809	AskReply Inc d/b/a B2Gnow	support@b2gnow.com
RFQs	AskReply RFQ 1 Contact	AskReply Inc d/b/a B2Gnow	bids@b2gnow.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs	AskReply RFQ 2 Contact	AskReply Inc d/b/a B2Gnow	jts@b2gnow.com
Sales Manager	KT Harrington Sales Director - (602) 325-9277	AskReply Inc d/b/a B2Gnow 3225 N Central Ave, #120 Phoenix, AZ 85012	kt@b2gnow.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G - “How to Use the Manufacturer Umbrella Contract”

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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