



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM21040	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low, Moderate & High Risk)	Arista Networks, Inc. 5453 Great America Parkway Santa Clara, CA 95054	20-1751121 1100152865

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: %

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: %

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator, Account Manager, Billing Manager	Michael Connally Major Account Manager - 5182298324	Arista Networks, Inc. 5453 Great America Parkway Santa Clara, CA 95054	mconnally@arista.com
Contract Administrator, Account Manager, RFQs	Intaz Hazratalie Account Manager - (917) 902-6047	Arista Networks, Inc. 17 Coolidge Road Amsterdam, NY 12010	intazh@arista.com
Emergency Contact	Arista Emergency Contact Technical Assistance Center - 866-476-0000	Arista Networks, Inc.	support@arista.com
RFQs	Mike Connally NYPubSec Group - 518-229-8324	Arista Networks, Inc.	nypubsec@arista.com
Sales Manager	Peter Lamachia Director of Sales - 5088873333	Arista Networks, Inc.	plamachia@arista.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
2UTEC LLC <i>WBE</i>	20-3716127 1100168032	Mike Forderkonz (315)-410-4649	mike@2utec.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
BlackHawk Data LLC <i>WBE / SBE</i>	83-0830484 1100217242	Maryann Pagano (877) 456-4295	sales@blackhawk11.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
CB20	36-3902573 1000055858	Chris Pickett (518) 836-2758	nyssales@cb20.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Command and Control Solutions Corp <i>SDVOB</i>	27-2986627 1100137302	Anothony DiNallo (518) 643-3566	adinallo@cacsolns.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Sourcepass Contemporary LLC (formerly known as Contemporary Computer Services Inc) 515 Broadhollow Rd Melville, NY https://www.sourcepass.com/	11-2339385 1000000513	Steve Webber Business Development Manager - 6312185200	swebber@ccsinet.com	Lot 1 Software, Lot 2 Hardware
Corporate Computer Solutions Inc <i>WBE / SBE</i>	13-3352744 1000006353	Ann Martino President - 914-835-1105	amartino@corporatecomputersol.com	Lot 1 Software, Lot 2 Hardware
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Marie Davis Admin - 757-419-2204	contracts_sledoperationsteam@eplus.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Gandiva Networks Inc	20-2094526 1100267762	Srikanth Nagarajan CEO - (732) 690-1884	sri@gandivanetworks.com	Lot 1 Software, Lot 2 Hardware
High Point Solutions Inc <i>MBE</i>	22-3462774 1100013462	Sandra Curran (973) 940-6511	scurran@highpoint.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Mainline Information Systems Inc	59-2960721 1000004953	Rob Butler Government Contracts Specialist - (850) 219- 5183	rob.butler@mainline.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Marcum Technology	30-0011802 1000032988	Michael Lappin (631) 414-4816	michael.lappin@marcumte chnology.com	Lot 1 Software, Lot 2 Hardware
Network Experts of New York Inc <i>MBE / WBE</i>	26-3694379 1100064023	Anu Mcgowan (518) 269-9963	amcgowan@netxny.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
OptiNet Communications Inc 33 S Wood Ave Iselin, NJ https://optinetus.com	20-0773692 1000057308	Sripal Adhi President - 646-831- 4491	sripal@optinetus.com	Lot 1 Software, Lot 2 Hardware
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Senior Account Manager - 212-324- 4342	govtsales@presidio.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Quality and Assurance Technology d/b/a QNA Tech <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced (646) 453-7119	sales@qnatech.com	Lot 1 Software, Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Red River Technology LLC	02-0483341 1100017946	Todd Koehler Director, NY Commercial Sales - (917) 716-4898	todd.koehler@redriver.com	Lot 1 Software, Lot 2 Hardware
Universal E-Business Solutions LLC	20-5092680 1100018382	Marc Snyder (646) 706-4040	msnyder@uebiz.com	Lot 1 Software, Lot 2 Hardware
Upstate Wholesale Supply Inc d/b/a Brite Computers	16-1382350 1000008125	Lindsey Cooksey (585) 354-8875	salesinfo@brite.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.