



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM20860	Lot 2 Hardware	HP Inc 1501 Page Mill Road Palo Alto, CA 94304	94-1081436 1000009783

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Billing Manager, RFQs, Emergency Contact	Mark Sokoloff Senior Account Manager - 8608774612	HP Inc 1 Compton Road Clifton Park, NY 12065	mark.sokoloff@hp.com
Contract Administrator, RFQs	Elizabeth Leach Contract Sales Manager - (501) 849-4740	HP Inc 10300 Energy Drive Spring, TX 77389	elizabeth.leach@hp.com
Sales Manager, Other (Inside Account Manager)	Cameron Frye Inside Sales - 505-433-6802	HP Inc 1 Compton Road Clifton Park, NY 12065	cameron.frye@hp.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ABRZ International Ltd d/b/a Atlaz International	81-4868273 1100184590	Andre Zalta VP - 5162391854	andrez@atlaz.com	Lot 2 Hardware
Acture Solutions, Inc. 1462 Erie Blvd., Suite 207A Schenectady, NY <i>SBE</i>	14-1662031 1000027625	Kristina Dubrey (518) 377-4057	dubreyk@acturesolutions.com	Lot 2 Hardware
Adorama Inc <i>SBE</i>	13-2918676 1000012821	Matthew Gee Account Manager - 212-741-0401 X2271	matthewg@adorama.com	Lot 2 Hardware
Agilant Solutions Inc <i>SBE</i>	20-3074058 1000041888	Mark Romanowski Executive Vice President, General Manager - 212-736- 0111 x1224	mromanowski@goagilant.com	Lot 2 Hardware
Alternative Info Systems Inc <i>SBE</i>	16-1319778 1000028983	Brian Conley Chief Financial Officer - 716-831-9929	bconley@aisbuffalo.com	Lot 2 Hardware
B2B Supplies USA LLC dba Printing Supplies USA LLC 10 Schalks Crossing Road Suite 501A-301 Plainsboro, NJ https://www.printingsuppliesUSA.com	26-2714678 1100045801	Luke Xu President - 6097993800	government@printingsuppliesusa.com	Lot 2 Hardware
CB20	36-3902573 1000055858	Chris Pickett (518) 836-2758	nyssales@cb20.com	Lot 2 Hardware
CDW Government LLC	36-4230110 1000009217	Ben Estes	nygov@cdwg.com	Lot 2 Hardware

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Compulink Technologies Inc <i>MBE / SBE</i>	11-2967448 1000000634	Denise Arboleda 212-695-5465	governmentsales@compu- link.com	Lot 2 Hardware
Corporate Computer Solutions Inc <i>WBE / SBE</i>	13-3352744 1000006353	Ann Martino President - 914-835- 1105	amartino@corporatecompu tersol.com	Lot 2 Hardware
CS Business Systems Inc <i>MBE / SBE</i>	16-1171177 1000048151	Kevin Peterson Sr. Account Manager / Vendor Relations Mgr. - 716-886-6521	kpeterson@csbusiness.co m	Lot 2 Hardware
Data Center Warehouse LLC 23041 Avenida De La Carlota, Suite 325 Laguna Hills, CA https://www.4dcw.com	46-2895804 1100324157	Sergio Ramalho Contract Specialist - 973-552-4987	sergio.ramalho@4dcw.com	Lot 2 Hardware
DCI Technology Solutions d/b/a TransTec	46-0995682 1100212447	Karen Gilbert Sales Coordinator - 2014408585	kgilbert@dcis.com	Lot 2 Hardware
Derive Technologies LLC <i>MBE</i>	52-2295534 1000009467	Madhu Royal Vice President - 212- 363-1111	mroyal@derivetech.com	Lot 2 Hardware
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	ePlus RFQ Contact	nysogs@eplus.com	Lot 2 Hardware
Flexible Business Systems Inc	11-2772357 1000038009	Marty Schmitt (631) 815-1720	mschmitt@flexiblesystems. com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Fusion Digital	74-3093219 1100014715	Taylor Ferranti Partner - 585-310-7918	tferranti@fusiondig.com	Lot 2 Hardware
Garic, Inc <i>MBE / SBE</i>	06-1591198 1000051984	Patrick O'Keefe (646) 487-0103 x 105	patrick@garicinc.com	Lot 2 Hardware
GovConnection Inc d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH	52-1837891 1000009448	Samantha Jarok Contract Specialist - 800-800-0019 x33913	samantha.jarok@connectio n.com	Lot 2 Hardware
Government Goods Inc 1040 East 17th Street Brooklyn, NY https://www.govgoods.com	26-0168352 1100179287	Amy Berger President - 718-809- 3254	ab@govgoods.com	Lot 2 Hardware
GSS Infotech NY Inc d/b/a Atec Group	72-1563114 1000048422	Scott Brown Sr. Account Executive - 518-724-3129	scott.brown@atecgroup.co m	Lot 2 Hardware
Insight Public Sector, Inc https://www.ips.insight.com/	36-3949000 1000031484	Fred Tafoya (800) 467-4448 x 5386	newyork@insight.com	Lot 2 Hardware
MicroCad Training & Consulting	20-4206550 1100025009	Jesse Battaglia (631) 348-7400 x214	jbattaglia@microcad3d.co m	Lot 2 Hardware
MRA International Inc	22-3743226 1100025056	Bruno Tirone (732) 222-0997	sales@mrainternational.co m	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
National Business Equipment LLC d/b/a National Business Technologies	26-2693993 1000017518	John Arabio	jarabio@national1927.com	Lot 2 Hardware
Networking Technologies LLC <i>SBE</i>	25-1844080 1100164812	Wendy DeArment (716) 216-3104 x122	wdearment@net-cloud.com	Lot 2 Hardware
ODP Business Solutions, LLC	86-2161688 1100277366	Danielle Nurick Senior Business Development Manager - 215-740-9933	danielle.nurick@odpbusiness.com	Lot 2 Hardware
Patriot Blueprinting Systems LLC	41-2106523 1100274428	John Santaniello (856) 231-7474	johns@patriotblueprint.com	Lot 2 Hardware
PC University Distributors Inc <i>SBE</i>	11-3318287 1000005921	Geoffrey Miller (516) 596-1500	gmm@pcuniversity.com	Lot 2 Hardware
PKA Technologies 3 Paragon Dr., Suite 205 Montvale, NJ <i>WBE</i>	13-3919056 1100010089	Felise Katz CEO/President - 845- 357-0170	nys@pkatech.com	Lot 2 Hardware
PNJ Technology Partners Inc d/b/a P&J Computers Inc 426 New Karner Road Albany, NY <i>SBE</i>	14-1716131 1000007080	Scott Joralemon (518) 459-6712	scott@pjcomp.com	Lot 2 Hardware
Premier & Companies	13-3750244 1100217550	Michael Abroselli	mambroselli@premierandco.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Red Hill Ventures LLC d/b/a Sourcenow 1764 W. Sam Houston Pkwy N Houston, TX https://www.govsourcenow.com	20-2584082 1100310764	Jessea Bowe Operations Support - 800-548-0277	jessea@govsourcenow.com	Lot 2 Hardware
S&B Computer & Office Products Inc <i>MBE / WBE</i>	14-1752798 1000007137	Ramnik Sarang	nick@sbcomputers-office.com	Lot 2 Hardware
S3 LLC	27-1210009 1100008244	Salvatore Lupo 718-938-7871	slupo@s3mps.com	Lot 2 Hardware
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 2 Hardware
Staples Contract & Commercial LLC	04-2896127 1000005286	MaryAnn Furino Key Account Executive - 347-234-7145	maryann.furino@staples.com	Lot 2 Hardware
Supplies Hotline Corporation	23-2653680 1100289647	Robert Suarez	rsuarez@supplieshotline.com	Lot 2 Hardware
Symerix Business Essentials Inc	13-3071245 1100073830	Eric Goodman	eric@symerix.com	Lot 2 Hardware
Synergy IT Solutions of NYS Inc d/b/a Western NY Computing	16-0985336 1000015161	Furlong Lisa (315) 413-7682	lfurlong@synergyits.com	Lot 2 Hardware

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T&G Industries d/b/a TGI Office Automation	11-2202153 1000011522	Cary Adler VP - 7182370060	cadler@tgioa.com	Lot 2 Hardware
Toshiba America Business Solutions Inc 25530 Commercentre Drive Lake Forest, CA	33-0865305 1000009105	William Melchior General Manager / Director of Sales - 5182505502	william.melchior@tbs.toshiba.com	Lot 2 Hardware
Trafera LLC	84-3460434 1100274406	Eric Ogden (651) 242-5692	eric.ogden@trafera.com	Lot 2 Hardware
Bluum USA Inc (formerly known as Troxell Communications Inc) 4675 Cotton Ctr Blvd Ste 155 Phoenix, AZ https://www.Bluum.com	86-0716114 1000009741	Trista Reuter Contracts Manager - (612) 800-5197	contracts@bluum.com	Lot 2 Hardware
Usherwood Business Equipment Inc 1005 West Fayetteville Street Syracuse, NY	16-1135311 1000007794	Andrew Flamik (315) 412-0020	aflamik@usherwood.com	Lot 2 Hardware
Vivacity Tech Pbc	82-3945356 1100278544	Leila Jones Contract & Bid Specialist - (864) 990- 3334	contracts@vivacitytech.com	Lot 2 Hardware
W B Mason Co Inc	04-2455641 1000011030	Steve Hegedus	steve.hegedus@wbmason.com	Lot 2 Hardware
Xerox Corporation d/b/a Xerox 100 Clinton Avenue South Rochester, NY	16-0468020 1000014781	Yvonne Hickey GM Public Sector Center of Excellence - 8572416317	yvonne.hickey@xerox.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Y&S Technologies 383 Kingston Ave # 357 Brooklyn, NY <i>WBE</i>	61-1569225 1100014846	Mordy Finck (718) 395-5392	mordy@yandstech.com	Lot 2 Hardware
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA	91-1431894 1100005917	Wilson Garcia (253) 205-3000	teamny.goved@zones.com	Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.