



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68095	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud (Low, Moderate & High Risk), Lot 4 Implementation	Fortinet Inc 899 Kifer Road Sunnyvale, CA 94086	77-0560389 1000045170

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, RFQs, Emergency Contact	Kurt Rask Major Account Manager - NYS Government - 518-209-6487	Fortinet Inc	krask@fortinet.com
Account Manager, RFQs, Emergency Contact	Wendy Gavert Major Account Manager - NYS Government - 518-388-8825	Fortinet Inc	wgavert@fortinet.com
Contract Administrator, Billing Manager	Jerilyn Bailey SLED State Contracts Manager - 850-728-6504	Fortinet Inc	jerilynbailey@fortinet.com
RFQs	RFQ Contact Fortinet Email Team - 267-788-0467	Fortinet Inc	nysrfq@fortinet.com
Sales Manager, RFQs, Emergency Contact	Mike Bracken Regional Director - 518-588-7062	Fortinet Inc One Penn Plaza, Suite 4400 New York, NY 10119	mbracken@fortinet.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible

to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Advizex Technologies 6480 Rockside Woods Blvd., STE 190 Independence, OH https://www.advizex.com	37-1504931 1000009235	Kate Wirth 412.848.4033	kwirth@advizex.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Aspire Technology Partners LLC	42-1628916 1100088137	Robin Schmidt	rschmidt@aspiretransforms.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Aurora Systems Consulting, Inc. 2510 W. 237th St., STE 202 Torrance, CA https://aurorait.com/	95-4843264 1100295129	Philip de Souza President - 888-282- 0696	pdesouza@aurorait.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
BlackHawk Data LLC <i>WBE / SBE</i>	83-0830484 1100217242	Maryann Pagano 646-343-9861	mpagano@blackhawk11.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Carousel Industries of North America LLC	06-1502254 1000036559	Brian Christein (518) 724-2122	nystatecontract@carouseli ndustries.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CB20	36-3902573 1000055858	Chris Pickett (518) 836-2758	nyssales@cb20.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL https://www.cdwg.com	36-4230110 1000009217	Francie Gribble Program Manager - (865) 469-7474	nygov@cdw.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Compulink Technologies Inc <i>MBE / SBE</i>	11-2967448 1000000634	Danielle Arboleda Director of Operations - (212) 695-5465	governmentsales@compu- link.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Computer Connection of Central New York	16-1397143 1000039819	Scott Fluty 315-724-2209	scott.fluty@ccnytech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Computer Design & Integration LLC	13-3823827 1100014833	Dave Reid 201-426-9329	dave.reid@cdillc.com	Lot 1 Software, Lot 2 Hardware
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY https://www.comsourceny.com <i>SBE</i>	16-1346170 1100094045	Adam Puccia Executive Director of Operations - 315-682- 4115	apuccia@comsourceny.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Core BTS Inc d/b/a NRI 855 Route 146 Clifton Park, NY	20-3873764 1000030088	Tony DeFeciani 855-267-3287	tony.defeciani@corebts.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud
Corporate Computer Solutions Inc <i>WBE / SBE</i>	13-3352744 1000006353	Larry Grippo (716) 631-5602	lgrippo@corporatecompute rsol.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Custom Computer Specialists LLC	11-2497640 1000005692	Kyriakos Kaimis Vice President - (631) 864-6699	kkaimis@customonline.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Dice Communications Inc	27-0508953 1100077337	David Baker	dbaker@dicellc.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Distributed Technology Group LLC <i>SDVOB / SBE</i>	27-1011510 1000058314	Mark Matheson CEO - 585-943-5100	mark@dtg.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Dox Electronics Inc <i>WBE</i>	16-1252404 1000015619	Ken Schwartz R&D Manager - 5852651925	kens@doxnet.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Denise Leonard Sales Operations NE - 518-207-3402	nysogssales@dyntek.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	ePlus RFQ Contact	nysogs@eplus.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Gandiva Networks Inc	20-2094526 1100267762	Srikanth Nagarajan 732-494-0003	sri@gandivanetworks.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Global Linking Solutions, Inc. 11010 Park Charlotte Blvd Charlotte, NC https://www.gls.com	36-4248863 1100330368	David Butler Channel Sales Director - 919-612-1843	dbutler@gl.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
iSecure LLC <i>WBE</i>	80-0690740 1100020100	Annette Warren (585) 419-8265	nysbids@isecure.net	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Mainline Information Systems Inc	59-2960721 1000004953	Rob Butler Government Contracts Specialist - (850) 219-5183	rob.butler@mainline.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Marcum Technology	30-0011802 1000032988	Ted Carlson (631) 414-4804	ted.carlson@marcumtechn ology.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Nathanial Rand Inc 8333 Austin Street Kew Gardens, NY <i>MBE / SBE</i>	46-3415465 1100216491	Shannon Ramsaywak Managing Partner - 917-855-2384	sales@thenrcgroup.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Network Experts of New York Inc <i>MBE / WBE</i>	26-3694379 1100064023	Anu McGowan (518) 269-9963	anu@albany- technology.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Networking Technologies LLC <i>SBE</i>	25-1844080 1100164812	Wendy DeArment (716) 216-3104 x122	wdearment@net-cloud.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Optiv Security Inc.	43-1806449 1100022107	Amy Powell Public Sector Operations Manager - 5408471791	pubsecreports@optiv.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
PKA Technologies 3 Paragon Dr., Suite 205 Montvale, NJ <i>WBE</i>	13-3919056 1100010089	Felise Katz CEO/President - 845- 357-0170	nys@pkatech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
PNJ Technology Partners Inc d/b/a P&J Computers Inc 426 New Karner Road Albany, NY <i>SBE</i>	14-1716131 1000007080	Westly Boswell VP of Sales -	westly@pnjtechpartners.co m	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Senior Account Manager - 212-324- 4342	govtsales@presidio.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Quality and Assurance Technology d/b/a QNA Tech <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced (646) 453-7119	sales@qnatech.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Sirius Computer Solutions LLC (formerly known as Sirius Computer Solutions Inc) 10100 Reunion Place, Suite 500 San Antonio, TX https://www.siriuscom.com	74-2836721 1000041163	Contract Manager Director, Public Sector - 210-369-8000	scs-rfp.rfp@cdw.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
The Ergonomic Group Inc	11-2685111 1000005750	Chris DiChiara (516) 746-7777	chris.dichiara@ergogroup.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
Vandis Inc	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator - 516- 281-2223	nyscontract@vandis.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
WebHouse Inc <i>SDVOB / SBE</i>	11-3369453 1000012241	Dan Kerning (516) 764-6300	dkerning@webhse.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation
World Wide Technology, LLC	43-1912895 1000033745	Carol Harting (314) 995-6103	ny-sled@wwt.com	Lot 1 Software, Lot 2 Hardware, Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.

