



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69711	Lot 2 Hardware, Lot 3 Cloud (Low Risk)	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, NJ 07647	22-2077521 1000057408

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Sales Manager, RFQs	Tom Wing Consultant Account Manager - 8002372041	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, NJ 07647	twing@crestron.com
Billing Manager	Amara Khalid Sr. Sales Planning Manager - 8002372041	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, New Jersey 07647	akhalid@crestron.com
Contract Administrator, Account Manager, RFQs	Dorothy Harvey Contract Administrator - 2409291533	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, NJ 07647	dharvey@crestron.com
Emergency Contact	Crestron Electronics Emergency Contact 404-807-5677 / 800-237-2041	Crestron Electronics, Inc. 15 Volvo Drive Rockleigh, NJ 07647	fkavanaugh@crestron.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Adept Automation Group Inc 125 Wireless Blvd, Unit B Hauppauge, NY https://www.adeptautomationgroup.com	93-2706557 1100323094	KEITH SIEGEL (800) 516-7015	ksiegel@adeptautomationgroup.com	Lot 2 Hardware, Lot 3 Cloud
Aspire Technology Partners LLC	42-1628916 1100088137	Robin Schmidt RFP & Contracts Manager - 732-847- 9562	teamaspire@aspiretransformers.com	Lot 2 Hardware, Lot 3 Cloud
Audio-Video Corporation <i>SBE</i>	14-1426006 1000001596	Scott VanBoy 518-449-7213	vanroy@audiovideocorp.com	Lot 2 Hardware, Lot 3 Cloud
AVS Installations LLC 400 Raritan Center Pkwy Suite D Edison, NJ	22-3828020 1100068305	Robert Leggio President - 732-634- 7903	rleggio@avsillc.com	Lot 2 Hardware, Lot 3 Cloud
Carousel Industries of North America LLC	06-1502254 1000036559	Brian Christein (518) 724-2122	nystatecontract@carouselindustries.com	Lot 2 Hardware, Lot 3 Cloud
CB20	36-3902573 1000055858	Chris Pickett (518) 836-2758	nyssales@cb20.com	Lot 2 Hardware, Lot 3 Cloud
CFC Services Group LLC 51 Goosehollow Road Greenfield Center, NY https://www.cfcservicesgroup.com	85-4065890 1100346141	Lucas Christy Owner - 5188862834	lucas@cfcservicesgroup.com	Lot 2 Hardware, Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Communications Audio Visual 55 W. 45th St., 7th Fl. New York, NY http://www.commav.net <i>SBE</i>	23-3096738 1000040371	Pete Gordan	pete@commav.net	Lot 2 Hardware, Lot 3 Cloud
Core BTS Inc d/b/a NRI 855 Route 146 Clifton Park, NY	20-3873764 1000030088	Tony DeFeciani 855-267-3287	tony.defeciani@corebts.com	Lot 2 Hardware, Lot 3 Cloud
Dedicated Systems, Inc. 1370 St. Rt. 12B Hamilton, NY https://www.dedicatedsystemsinc.com	20-5938067 1100138539	Chris DeAngelis V.P. & Director of Operations - 516-902- 2998	sales@dedicatedsystemsinc.com	Lot 2 Hardware, Lot 3 Cloud
EduTek Ltd 99 Fulton St. White Plains, NY https://edutek.com/	13-3853668 1100013810	Matthew Orifici	matthew.orifici@edutekltd.com	Lot 2 Hardware, Lot 3 Cloud
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Whit Sprague 585-310-5399	nysogs@eplus.com	Lot 2 Hardware, Lot 3 Cloud
Ford Audio-Video Systems, LLC 122 East 42nd St, FL 4 New York, NY https://www.fordav.com	73-0947837 1100263259	David Allen Chief Operating Officer - 512-447-1103 x2755	alled@fordav.com	Lot 2 Hardware, Lot 3 Cloud
Howard Industries Inc d/b/a Howard Technology Solutions 36 Howard Dr Ellsville, MS https://howard.com	64-0466143 1100005502	Brandey Boyd Bids & Contracts Manager - 601-399- 5831	bboyd@howard.com	Lot 2 Hardware, Lot 3 Cloud
Hudson Valley Audio Visual, Inc <i>MBE / SBE</i>	41-2095792 1100016740	Joseph Harrington President - (547) 797- 7000	joe@hudsonvalleyav.com	Lot 2 Hardware, Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Inter Technologies Corporation 1605 N Home Street Mishawaka, IN https://www.intertech.tv	54-1990514 1100267164	David Brewster CEO - 540-605-0016	david@intertech.tv	Lot 2 Hardware, Lot 3 Cloud
JVN Systems, Inc. 100A East Jefryn Blvd. Deer Park, NY https://www.jvnsystems.com <i>SBE</i>	11-3529032 1000024910	Vito Randazzo President - 631-242-3600	vrandazzo@jvnsystems.com	Lot 2 Hardware, Lot 3 Cloud
Mason Technologies Inc 517 Commack Rd. Deer Park, NY https://www.mason247.com/ <i>MBE / WBE / SBE</i>	38-3665918 1000044821	Lisa Scavone Contract Manager - (631) 234-6565	lscavone@mason247.com	Lot 2 Hardware, Lot 3 Cloud
National Sound Industries Inc., d/b/a Advance Sound Company 157 Rome St Farmingdale, NY https://www.advancesound.com <i>WBE / SBE</i>	11-2926525 1000024480	Thomas DePace CIO - 631-667-0973	tdepac@advancesound.com	Lot 2 Hardware, Lot 3 Cloud
National Technology Group 1180 Lincoln Avenue, Suite 8 Holbrook, NY https://www.nattechinc.com <i>SBE</i>	45-2012232 1100023290	Eric Bergman Federal Program Manager - 516-336-8123	ebergman@nattechinc.com	Lot 2 Hardware, Lot 3 Cloud
One Diversified LLC 10 Vantage Point Dr., Ste. 3 Rochester, NY https://onediversified.com/	42-1617340 1100186865	Bill Riley 585-500-8782	briley@diversifiedus.com	Lot 2 Hardware, Lot 3 Cloud
Presentation Concepts Corporation East Syracuse, NY https://pccav.com/ <i>WBE / SBE</i>	16-1535373 1000029419	Samantha Haun (315) 437-1314 ext. 120	shaun@pccav.com	Lot 2 Hardware, Lot 3 Cloud
Presentation Products Inc 171 Madison Ave., 12th Floor New York, NY https://presentationproducts.com <i>SBE</i>	22-3348910 1000017114	Orin Knopp President - 212-736-6350	oknopp@pproducts.com	Lot 2 Hardware, Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Ronco Specialized Systems Inc 84 Grand Island Blvd. Tonawanda, NY https://www.ronco.net <i>SBE</i>	16-1277982 1100007821	Mary Grace Leonard Executive Vice President Sales - (518) 724-2553	mleonard@ronco.net	Lot 2 Hardware, Lot 3 Cloud
RTS Solutionz Inc d/b/a Solutionz Inc 85 Schmitt Blvd. Farmindale, NY https://www.solutionzinc.com/ <i>SBE</i>	47-3765043 1100150986	Kim Mowers Office Manager - 585- 381-3070	kmowers@solutionzinc.com	Lot 2 Hardware, Lot 3 Cloud
Southtown Electronics, Inc d/b/a Southtown Audio Video <i>WBE / SBE</i>	16-1233040 1100065329	Heather Sidorowicz 716-648-6565	heather@southtownav.com	Lot 2 Hardware, Lot 3 Cloud
Tony Baird Electronics Inc 461 E Brighton Ave Syracuse, NY https://www.tonybairdelectronics.com <i>MBE / SDVOB / SBE</i>	20-2548047 1100022038	Jorrie Warner Audio Visual Sales Manager - 315-460- 6007	jwarner@tonybairdelectronics.com	Lot 2 Hardware, Lot 3 Cloud
Verrex LLC 1130 US Rt. 22 West Mountainside, NJ https://www.verrex.com	81-3115361 1100265519	Bill Chamberlin VP of Sales - 978-657- 8030	bchamberlin@verrex.com	Lot 2 Hardware, Lot 3 Cloud
Video Hi-Tech Corp d/b/a Adwar Video 125 Gazza Blvd. Farmingdale, NY https://www.adwarvideo.com/ <i>MBE / SBE</i>	11-2765013 1000005772	Brian Adwar (631) 777-7070	brian@adwarvideo.com	Lot 2 Hardware, Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.