



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69836	Lot 3 Cloud (Low, Moderate & High Risk), Lot 4 Implementation	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	26-1173892 1100223027

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager, Sales Manager, RFQs	Dominic Antonacci Account Executive - 475-257-5384	Zscaler, Inc. 120 Holger Way San Jose, CA 85134	dantonacci@zscaler.com
Account Manager, Sales Manager, RFQs	Harrison Young Account Executive - 7817109858	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	harrison.young@zscaler.com
Account Manager, Sales Manager, RFQs	Kristin Gorman Account Executive - 9173247227	Zscaler, Inc. 120 Holger Way san jose, CA 95134	kgorman@zscaler.com
Account Manager, Sales Manager, RFQs	Michael Bellini SLED NY Account Executive - 5186989082	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	mbellini@zscaler.com
Account Manager, Sales Manager, RFQs, Emergency Contact	Mike Bird regional Director - 508-353-7372	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	mbird@zscaler.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager	Tarkeshwar Thakur Manager, Global Collections - 1-844-971-0010	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	tthakur@zscaler.com
Contract Administrator	Mary Burr Channel Operations Manager - U.S. Public Sector - 7042309231	Zscaler, Inc. 120 Holger Way San Jose, CA 85134	mburr@zscaler.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
BlackHawk Data LLC <i>WBE / SBE</i>	83-0830484 1100217242	Maryann Pagano (877) 456-4295	sales@blackhawk11.com	Lot 3 Cloud, Lot 4 Implementation
Blackwood Associates, Inc.	52-1076172 1100152198	Anne Bryant	anne.bryant@blackwood.ai	Lot 3 Cloud, Lot 4 Implementation
Carahsoft Technology Corporation 1860 Michael Faraday Drive, Suite 100 Reston, VA	52-2189693 1000009462	Eric Pankau	eric.pankau@carahsoft.com	Lot 3 Cloud, Lot 4 Implementation
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL https://www.cdwg.com	36-4230110 1000009217	Ben Estes	nygov@cdwg.com	Lot 3 Cloud, Lot 4 Implementation
CenturyLink Communications LLC d/b/a Lumen Technologies Group 931 14th Street Suite 900 Denver, CO https://www.lumen.com/en-us/home.html	04-6141739 1000000078	Salvatore "Sal" Brancato SLED Relationship Manager - 917-886- 7013	salvatore.brancato@lumen.com	Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Arctiq US Inc (formerly known as DynTek Services Inc) 255 Washington Ave Extension Albany, NY	13-4067484 1000006526	Steve Sanchez Director of Sales - (518) 857-3042	steven.sanchez@dyntek.com	Lot 3 Cloud, Lot 4 Implementation
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Whit Sprague Account Executive - 585-2814806	whit.sprague@eplus.com	Lot 3 Cloud, Lot 4 Implementation
Mainline Information Systems Inc	59-2960721 1000004953	Dave Santeramo	dave.santeramo@mainline.com	Lot 3 Cloud, Lot 4 Implementation
Optiv Security Inc.	43-1806449 1100022107	Amy Powell Public Sector Operations Manager - 5408471791	pubsecreports@optiv.com	Lot 3 Cloud, Lot 4 Implementation
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Brandon Nolan	govtsales@presidio.com	Lot 3 Cloud, Lot 4 Implementation
Protek Information Technology 492 Mitchell Dr. Valley College, NY <i>WBE</i>	26-2489773 1100041635	Jill Pittore	jill@protekitservices.com	Lot 3 Cloud, Lot 4 Implementation
Quality and Assurance Technology d/b/a QNA Tech <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced	mmerced@qnatech.com	Lot 3 Cloud, Lot 4 Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ	22-3009648 1000008811	Patrick Mahoney Account Executive - 315-525-5724	nyogs@shi.com	Lot 3 Cloud, Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley	kstokley@thundercattech.com	Lot 3 Cloud, Lot 4 Implementation
Verizon Business Network Services LLC 11 Wards Lane Menands, NY	13-2745892 1000012731	Bill Reed Associate Director - (781) 927-5577	william.reed1@verizon.com	Lot 3 Cloud, Lot 4 Implementation
WebHouse Inc <i>SDVOB / SBE</i>	11-3369453 1000012241	Dan Kerning (516) 764-6300	dkerning@webhse.com	Lot 3 Cloud, Lot 4 Implementation
World Wide Technology, LLC	43-1912895 1000033745	Carol Harting (314) 995-6103	ny-sled@wwt.com	Lot 3 Cloud, Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.