



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM68141	Lot 2 Hardware	Kyocera Document Solutions America Inc 225 Sand Road Fairfield, NJ 07004	95-2819506 100009816

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager	Laurie Paperny (973) 461-4026	Kyocera Document Solutions America Inc 225 Sand Road Fairfield, NJ 7004	laurie.paperny@da.kyocera.com
Contract Administrator, Account Manager, RFQs	Brent Kushman (267) 567-3668	Kyocera Document Solutions America Inc 225 Sand Road Fairfield, NJ 7004	brent.kushman@da.kyocera.com
Emergency Contact, RFQs	Renato Monteleone (973) 461-4031	Kyocera Document Solutions America Inc	renato.monteleone@da.kyocera.com
Sales Manager	Dennis Lees (314) 921-7448	Kyocera Document Solutions America Inc 225 Sand Road Fairfield, NJ 7004	dennis.lees@da.kyocera.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible

to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Advanced Business Systems, Inc.	16-1397644 1100011715	Ryan Jones (315) 788-7989	rjones@abscopiers.com	Lot 2 Hardware
Advanced Imaging Systems Inc	11-2721911 1100014993	James Czachur (631) 727-3354	jczachur@aisliny.com	Lot 2 Hardware
Brothers II Business Machines of L.I. Inc.	11-2920456 1000019552	William Cavallo President - (631) 981-2900	solutions@brothersii.com	Lot 2 Hardware
DEC Office Solutions Inc. 6A Route 9W West Haverstraw, NY https://www.decoffice.com	27-0433382 1100190182	Michael Wurf Owner - (845) 942-1400	mwurf@decoffice.com	Lot 2 Hardware
ED & ED Business Technology, Inc.	16-1097824 1000007753	Joe Madden (315) 853-4111	joe@edanded.com	Lot 2 Hardware
Mega Business Systems LLC 154 Long Beach Rd Island Park, NY https://www.megabusinesssystem.com/ <i>MBE</i>	46-3865538 1100126506	Michael Barrett President - (718) 450-7871 x101	admin@megabusinesssystem.com	Lot 2 Hardware
National Business Equipment LLC d/b/a National Business Technologies	26-2693993 1000017518	John Arabio (518) 724-6455 x 3129	nyscontract@national1927.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Northeastern Office Equipment Inc <i>SBE</i>	11-2750135 1000011894	Grant Williams President - (631) 845- 9500	grant@northeasternoffice.c om	Lot 2 Hardware
Pioneer Business Systems Inc <i>MBE</i>	26-4492925 1100094833	Dan Sacco (212) 487-9778	dsacco@pioneerocopier.co m	Lot 2 Hardware
Prompt Business Systems 19 West 21st Street, R 314 New York, NY https://www.pbsequipment.com	11-3230089 1100116978	Mark Liberzon Managing Director - (212) 997-0095	markl@pbsequipment.com	
TAM Business Systems Inc d/b/a New York Business Systems <i>MBE</i>	11-2817533 1100015278	craig sweezey president - 5167390200	craigs@nybs.com	Lot 2 Hardware
US Globe Service Corp	71-0870176 1000009634	Dean Hatzidakis President - (516) 790- 8161	deanh@usglobecorp.com	Lot 2 Hardware
WNY Imaging Systems, Inc.	16-1573742 1100012236	Thomas Rennie (716) 633-1883	trennie@wnyimaging.com	Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Eaton Office Supply Company, Inc. 180 John Glenn Drive Amherst, NY 14228	Bruce Eaton President - (796) 691-6100	beaton@eatonofficesupply.com	Lot 2 Hardware
Office Solutions, Inc 131 Eileen Way Syosset, NY 11791	C.A. Guidotti President - (516) 364-4466	cagosi@4officesolutions.com	Lot 2 Hardware
Elbar Duplicator Corp 105-26 Jamaica Avenue Richmond Hill, NY 11418	Frank Braun President - (718) 441-1123	ebaun@edcbizsolutions.com	Lot 2 Hardware
Fax Unlimited Inc. d/b/a Document Solutions Unlimited 74 East Route 59 Spring Valley, NY 10993	Isaac Brewer President - (845) 425-5255	isaac@docsolunlimited.com	Lot 2 Hardware
Duplitron, Inc. 225 Sand Road , Ste 100 Fairfield, NY 07004	Jackie Rodriguez Office Manager - (908) 241-1117	jrodriguez@duplitron.com	Lot 2 Hardware
James B Schwab Co, Inc. 223 West Main Street , PO Box 6 Falconer, NY 14733	James G Schwab Vice President - (716) 665-3217	jgschwab@schwabco.com	Lot 2 Hardware
Morse Business Solutions, LLC d/b/a MBM Business Systems, Inc. 540 Nepperhan Ave , Suite 570 Yonkers, NY 10701	Jeffrey Johnson President - (212) 599-7222	jjohnson@mbmcopy.com	Lot 2 Hardware
All State Business Systems, Inc. 10 Raymond Avenue , Suite 1 Poughkeepsie, NY 12603	Jennes Raffa Office Manager - (845) 454-4171	jraffa@allstatebusiness.com	Lot 2 Hardware
PDQ Service & Supplies, LLC 5514 State Hwy 7 , Suite 4 Oneonta, NY 13820	Kelvin L Berberick Owner - (607) 433-5100	kelvinpdq@stny.rr.com	Lot 2 Hardware

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Facsimiles Communication Industries, Inc. d/b/a Atlantic Tomorrows Office 4 West 26th St , 3rd Floor New York, NY 10001	Larry Weiss President - (212) 741-6400	lweiss@tomorrowsoffice.com	Lot 2 Hardware
Hudson Valley Office Equipment, Inc 13 Glenwood Blvd Hudson, NY 12534	Len Sawicky President - (518) 828-4747	hvoe@verizon.net	Lot 2 Hardware
Kristt Kelly Office Systems Corp. 156 Broadway Monticello, NY 12701	Les Kristt President - (845) 794-6639	orders@kristt.net	Lot 2 Hardware
Premier Business Innovations 175 Tompkins Ave Pleasantville, NY 10570	Mark Habeeb President - (914) 747-3000	mark@pbi-usa.com	Lot 2 Hardware
D.M. Skidmore, Inc. 3136 Winton Road Rochester, NY 14623	Michael Skidmore President - (631) 414-7945	mskidmore@apmanageit.com	Lot 2 Hardware
Sapphire Office Solutions, Inc. 500 N. Broadway , STE 224 Jericho, NY 11753	Paul Holstein President - (516) 682-8383	paul@sapphire-solutions.com	Lot 2 Hardware
Acme Business Machines 313 W State Street Olean, NY 14760	Ralph Fox President - (716) 372-1325	jim.finch@acmebusiness.com	Lot 2 Hardware
Continental Copy Products, Inc. 74 Marine Street Farmingdale, NY 11735	Ray Piskin President - (631) 414-7945	rpiskin@ccpcopy.com	Lot 2 Hardware
Eagle Systems, Inc. 2421 Harlem Road Buffalo, NY 14225	Richard Smith Vice President - (716) 893-0506	rsmith@eagleny.com	Lot 2 Hardware
21st Century Business Systems Inc. 16 MT Ebo Road South , Ste 4 Brewster, NY 10509	Sal Atlavilla President - (845) 279-4545	sales@advancedofficetech.com	Lot 2 Hardware

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Right Click, Inc. 43-01 21st Street , Ste 204 Long Island City, NY 11101	Tim Cheung President - (212) 518-3938	tim@rightclickny.com	Lot 2 Hardware
Matthijssen Business Systems, LLC 142 West 36th Street , Suite 405 New York, NY 10018	Vivek Kumar (212) 901-0619	vivekk@mattny.com	Lot 2 Hardware