



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69871	Lot 2 Hardware	Epson America, Inc. 3131 Katella Ave Los Alamitos, CA 90720	95-2935679 1000057967

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager	Ellen Meehan (203) 216-9438	Epson America, Inc. 3131 Katella Ave Los Alamitos, CA 90720	ellen.meehan@ea.epson.com
Contract Administrator, RFQs	Sales Operations Contracts Senior Contracts Specialist - 562-290-4115	Epson America, Inc.	salesopscontracts@ea.epson.com
Emergency Contact, Account Manager	Timothy O'Brien Account Manager, East Region - 2014639625	Epson America, Inc. 3131 Katella Ave Los Alamitos, CA 90720	timothy.obrien@ea.epson.com
Sales Manager	Ted Marcus North American Sales Manager, East Region - (610) 659-9187	Epson America, Inc. 3131 Katella Ave Los Alamitos, CA 90720	ted.marcus@ea.epson.com

## Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible

to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
National Sound Industries Inc. D/B/A Advance Sound Company  <i>WBE</i>	11-2926525 1000024480	Gerard Verdi	gverdi@advancesound.com	Lot 2 Hardware
Advanced Presentation Systems Inc d/b/a CCS Presentation System 132 Northeastern Blvd. Nashua, NH <a href="https://ccsnewengland.com/">https://ccsnewengland.com/</a>  <i>MBE / WBE</i>	04-3428899 1100033130	Cheryl Gamst	cheryl@ccsnewengland.com	Lot 2 Hardware
ARESCO	11-1970828 1100013120	Denny Mezzapesa	dmezz@arescoinc.com	Lot 2 Hardware
Audio-Video Corporation          <i>SBE</i>	14-1426006 1000001596	Scott VanRoy	vanroy@audiovideocorp.com	Lot 2 Hardware
B&H Photo & Electronics Corp	13-2768071 1000006215	Israel Mamann	ny@bhphoto.com	Lot 2 Hardware
Bluum USA Inc (formerly known as Troxell Communications Inc) 4675 Cotton Ctr Blvd Ste 155 Phoenix, AZ <a href="https://www.Bluum.com">https://www.Bluum.com</a>	86-0716114 1000009741	Tricia Interrante Account Executive New York - 631-356-2131	tricia.interrante@bluum.com	Lot 2 Hardware
CDW Government LLC	36-4230110 1000009217	Ralph Sharkis Executive Account Manager K12 - 866- 643-9333	ralph.sharkis@cdwg.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Communications Audio Visual 55 W. 45th St., 7th Fl. New York, NY <a href="http://www.commav.net">http://www.commav.net</a>  <i>SBE</i>	23-3096738 1000040371	Pete Gordan	pete@commav.net	Lot 2 Hardware
Corporate Computer Solutions Inc       <i>WBE / SBE</i>	133352744 1000006353	ANN Martino President - 9149988568	amartino@corporatecomputersol.com	Lot 2 Hardware
Derive Technologies LLC       <i>MBE</i>	52-2295534 1000009467	Uena Xharo Inside Sales Account Executive - 646-503- 2384	uxharo@derivetech.com	Lot 2 Hardware
Eastern Business Systems	11-2441616 1100007801	Anthony Williams	anthony@gotoebs.com	Lot 2 Hardware
eBiz Docs Inc	14-1832684 1000039386	Howard Gross	hgross@ebizdocs.com	Lot 2 Hardware
Garden State Micro Inc DBA Educate-Me.net       <a href="https://www.educate-me.net/">https://www.educate-me.net/</a>	22-2866183 1100184425	Mark Menzella Vice President - 973- 244-1110	mmenzella@educate-me.net	Lot 2 Hardware
GovConnection Inc d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH	52-1837891 1000009448	Nicole Poulin	nysledteam@connection.com	Lot 2 Hardware
Howard Industries Inc d/b/a Howard Technology Solutions 36 Howard Dr Ellsville, MS <a href="https://howard.com">https://howard.com</a>	64-0466143 1100005502	Frank Blanco	fblanco@howard.com	Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Maureen Data Systems Inc  <i>WBE / SBE</i>	13-3817821 1000006466	Bill Mielko VP Sales - (646) 744-1074	bmielko@mdsny.com	Lot 2 Hardware
National Reprographics BluEdge	13-5582590 1000027131	Daniel Gabrich	daniel.gabrich@bluedge.com	Lot 2 Hardware
PC University Distributors Inc  <i>SBE</i>	11-3318287 1000005921	Geoffrey Miller	gmm@pcuniversity.com	Lot 2 Hardware
Presentation Concepts Corporation  East Syracuse, NY <a href="https://pccav.com/">https://pccav.com/</a> <i>WBE / SBE</i>	16-1535373 1000029419	Samantha Haun (315) 437-1314 ext. 120	shaun@pccav.com	Lot 2 Hardware
RTS Solutionz Inc d/b/a Solutionz Inc 85 Schmitt Blvd. Farmindale, NY <a href="https://www.solutionzinc.com/">https://www.solutionzinc.com/</a> <i>SBE</i>	47-3765043 1100150986	Jill Armand	jarmand@solutionzinc.com	Lot 2 Hardware
S3 LLC	27-1210009 1100008244	Salvatore Lupo 718-938-7871	slupo@s3mps.com	Lot 2 Hardware
Tony Baird Electronics Inc 461 E Brighton Ave Syracuse, NY <a href="https://www.tonybairdelectronics.com">https://www.tonybairdelectronics.com</a> <i>MBE / SDVOB / SBE</i>	20-2548047 1100022038	Jerry Galluzzo COO - 315-460-6007	jgalluzzo@tonybairdelectronics.com	Lot 2 Hardware
Video Hi-Tech Corp d/b/a Adwar Video 125 Gazza Blvd. Farmingdale, NY <a href="https://www.adwarvideo.com/">https://www.adwarvideo.com/</a> <i>MBE / SBE</i>	11-2765013 1000005772	Michael Adwar (631) 777-7070	mike@adwarvideo.com	Lot 2 Hardware

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
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