



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69844	Lot 2 Hardware	Schneider Electric IT Corporation 70 Mechanic Street Foxboro, MA 02035	04-2722013 1100262019

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? Yes - Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator, Account Manager, Sales Manager, RFQs, Emergency Contact	Jay Bogosian Director of Public Sector Channel Sales - (401) 935-5669	Schneider Electric IT Corporation 281 Meadow Lane West Kingston, RI 02892	jay.bogosian@se.com
RFQs	Kevin Costello	Schneider Electric IT Corporation	kevin.m.costello@schneider-electric.com

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Agilant Solutions Inc <i>SBE</i>	20-3074058 1000041888	Mark Romanowski Executive Vice President, General Manager - 212-736- 0111 x1224	mromanowski@goagilant.com	Lot 2 Hardware
CDW Government LLC	36-4230110 1000009217	Heather Kohls Program Manager - 331-231-8729	nygov@cdwg.com	Lot 2 Hardware
Compulink Technologies Inc <i>MBE / SBE</i>	11-2967448 1000000634	Denise Arboleda 212-695-5465	governmentsales@compulink.com	Lot 2 Hardware
ComSource Inc 500 Plum Street, Suite 400 Syracuse, NY https://www.comsourceny.com <i>SBE</i>	16-1346170 1100094045	Elissa Soulia (315) 682-4115	esoulia@comsourceny.com	Lot 2 Hardware
Converge Technology Solutions US LLC	82-2782457 1100247635	Lynda Thomas Operations Specialist - 704-618-8316	lynda.thomas@convergetp.com	Lot 2 Hardware
Core BTS Inc d/b/a NRI 855 Route 146 Clifton Park, NY	20-3873764 1000030088	Tony DeFeciani 855-267-3287	tony.defeciani@corebts.com	Lot 2 Hardware
Corporate Computer Solutions Inc <i>WBE / SBE</i>	13-3352744 1000006353	Larry Grippo (716) 631-5602	lgrippo@corporatecomputersol.com	Lot 2 Hardware
Custom Computer Specialists LLC	11-2497640 1000005692	Jim Lochrie (800) 598-8989	jlochrie@customonline.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Derive Technologies LLC <i>MBE</i>	52-2295534 1000009467	Madhu Royal Vice President - 212-363-1111	mroyal@derivetech.com	Lot 2 Hardware
enDevelopment LLC <i>SDVOB</i>	26-0726668 1100245855	Steve Josey Director of Operations - 919-622-5619	steve.josey@endevlopment.com	Lot 2 Hardware
ePlus Technology Inc 13595 Dulles Technology Dr. Herndon, VA	54-1904151 1000032149	Whit Sprague Account Executive - 585-2814806	whit.sprague@eplus.com	Lot 2 Hardware
GovConnection Inc d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH	52-1837891 1000009448	Bob Marconi (800) 800-0019	bob.marconi@connection.com	Lot 2 Hardware
Graybar Electric Company Inc	13-0794380 1000025919	Adam Gentile (917) 417-0161	adam.gentile@graybar.com	Lot 2 Hardware
Hi-Tec Computer Power Inc	16-1567917 1000008388	Trevor Perkins (585) 223-5922	trevor@hiteccomputerpower.com	Lot 2 Hardware
Insight Public Sector, Inc https://www.ips.insight.com/	36-3949000 1000031484	Fred Tafoya (800) 467-4448 x 5386	newyork@insight.com	Lot 2 Hardware
JEM Computers Inc d/b/a JEM Tech Group 23537 Lakepointe Drive Clinton Township, MI http://www.jemtechgroup.com/ <i>WBE</i>	38-2805345 1100168324	Annette Bakic Sr. Technical Consultant - (607) 723-3101	a.bakic@jemtechgroup.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Logicalis Inc	13-4000122 1100017520	Charles Nadolny Account Executive - 7163920880	charles.nadolny@us.logical is.com	Lot 2 Hardware
PKA Technologies 3 Paragon Dr., Suite 205 Montvale, NJ <i>WBE</i>	13-3919056 1100010089	Felise Katz CEO/President - 845- 357-0170	nys@pkatech.com	Lot 2 Hardware
Presidio Networked Solutions Group LLC	76-0515249 1100138220	Alex Cody Senior Account Manager - 212-324- 4342	govtsales@presidio.com	Lot 2 Hardware
PTS Data Center Solutions Inc	22-3545316 1000017143	Michael Petrino VP - (201) 337-3833	mpetrino@ptsdcs.com	Lot 2 Hardware
World Wide Technology, LLC	43-1912895 1000033745	Carol Harting 314-995-6103	ny-sled@wwt.com	Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.